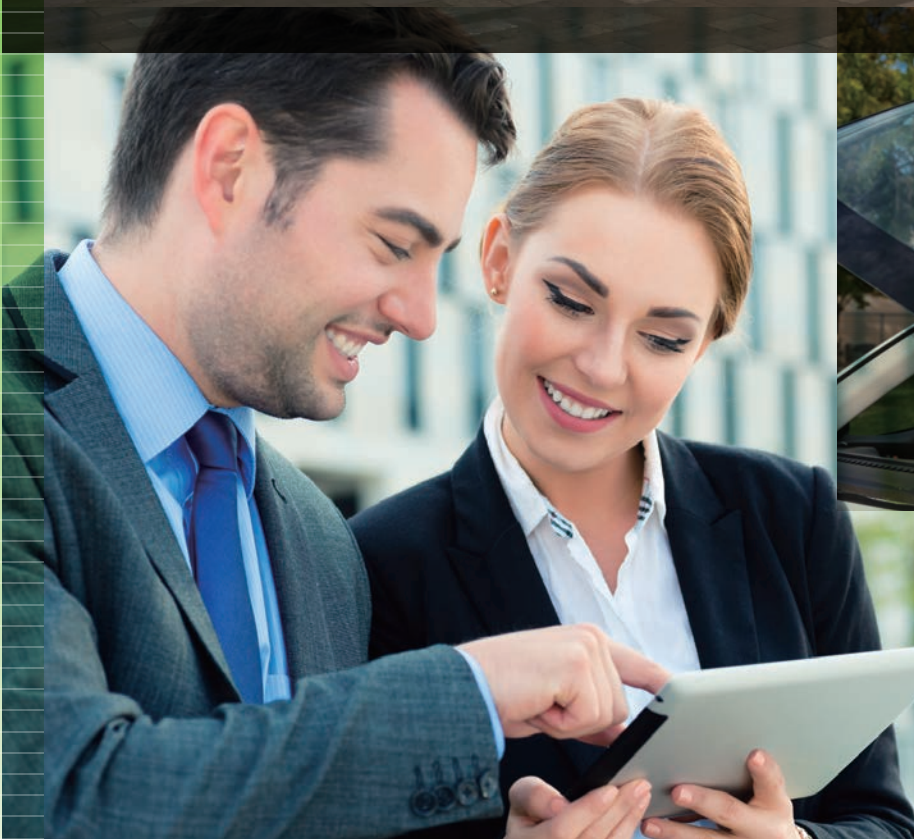


# ANNUAL REPORT 2015

FISCAL YEAR ENDED 31 MARCH 2015

'MAKING A DIFFERENCE TO OUR WORLD  
THROUGH GLASS TECHNOLOGY'



## THE NSG GROUP IS ONE OF THE WORLD'S LARGEST MANUFACTURERS OF GLASS AND GLAZING PRODUCTS FOR THE ARCHITECTURAL, AUTOMOTIVE AND TECHNICAL GLASS SECTORS.

With around 27,000 permanent employees, we have principal operations in 28 countries and sales in over 130.

Geographically, over a third of our sales are in Europe, around a third in Japan and Asia, and the rest primarily in North and South America.

We operate in three main sectors:

**Architectural** supplies glass for buildings and Solar Energy applications.

**Automotive** serves the original equipment, aftermarket replacement and specialized transport glazing markets.

**Technical Glass** products include very thin glass for displays, lenses and light guides for printers, and glass fiber, used in battery separators and engine timing belts.

### Cover photographs

Top: Stonehenge Visitor Centre, United Kingdom  
Pilkington Optiwhite™ extra-clear, low-iron glass  
Photography courtesy of Vitrine Systems Ltd

## FINANCIAL HIGHLIGHTS

### Revenue

Millions of yen

**626,713**

2014:606,095

### Trading profit\*

Millions of yen

**25,270**

2014:22,452

### Profit/(loss) before taxation

Millions of yen

**4,807**

2014:(15,120)

### Profit/(loss) for the period

Millions of yen

**2,893**

2014:(15,460)

### Total assets

Millions of yen

**920,106**

2014:926,208

### Number of employees

Permanent

**27,371**

2014:27,079

\* Operating profit before exceptional items and the amortization of intangible assets arising on the acquisition of Pilkington plc.

## OPERATIONAL HIGHLIGHTS

- Trading profit improved 13% year on year
- Profit improvement reflects operational cost savings
- Positive results recorded as profit for the period after three years of loss in streak
- Market conditions were mixed, with improvements in some regions and reductions in others

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### Overview

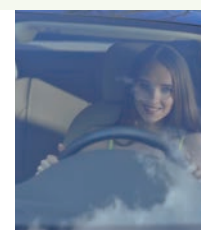
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Overview

### Our business

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Our business

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Financial performance

### Corporate information

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Corporate information

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Financial statements

## BUSINESS OVERVIEW

WE OPERATE THREE BUSINESS LINES: ARCHITECTURAL, SUPPLYING GLASS FOR THE WORLD'S BUILDINGS AND SOLAR ENERGY; AUTOMOTIVE, PRODUCING GLASS AND GLAZING SYSTEMS FOR VEHICLES WORLDWIDE; AND TECHNICAL GLASS IN NICHE SECTORS.

### Architectural

A leader in architectural glazing and Solar Energy products

#### Financial year in review

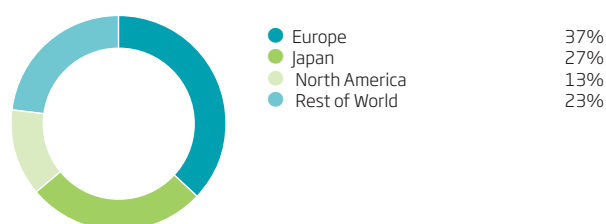
- Revenues increased due to the translational impact of the weakened Japanese yen, and the improved market conditions in North America.
- Operating results were better than the previous year due to cost savings arising from the Group's restructuring program and improved market conditions in North America.

#### Financial highlights by business

|                     | Millions of yen |         |
|---------------------|-----------------|---------|
|                     | 2015            | 2014    |
| Revenue             | 252,914         | 240,606 |
| Operating profit*   | 17,020          | 10,951  |
| Net trading assets  | 154,809         | 150,007 |
| Capital expenditure | 13,783          | 4,642   |

\* Before exceptional items.

#### Revenue by region Financial Year 2015



# 40%

Contribution to Group revenue

### Automotive

Supplying every major vehicle manufacturer in the world

#### Financial year in review

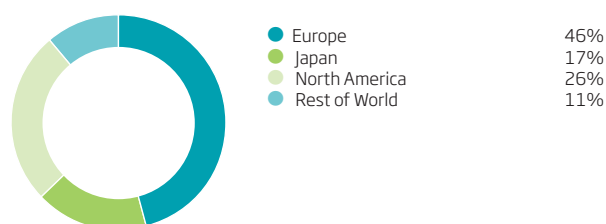
- Revenues were slightly better than the previous year due to the translational impact of the weaker Japanese yen.
- Profits fell slightly with market conditions remaining challenging across many regions.

#### Financial highlights by business

|                     | Millions of yen |         |
|---------------------|-----------------|---------|
|                     | 2015            | 2014    |
| Revenue             | 313,956         | 305,114 |
| Operating profit*   | 9,372           | 11,154  |
| Net trading assets  | 165,599         | 168,738 |
| Capital expenditure | 17,500          | 10,743  |

\* Before exceptional items.

#### Revenue by region Financial Year 2015

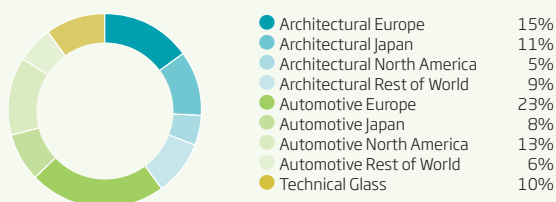


# 50%

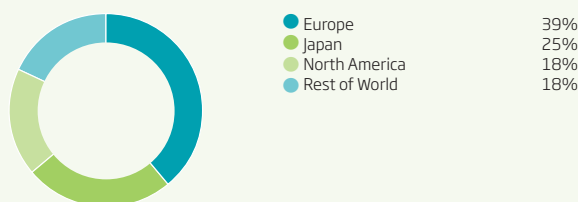
Contribution to Group revenue

## Consolidated revenue

### By business



### By region



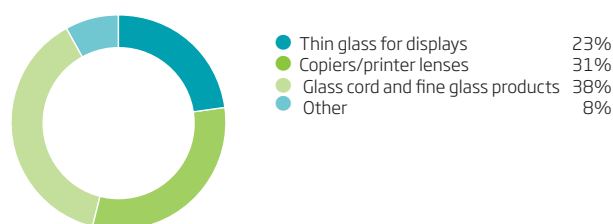
## Technical Glass

World leader in thin display glass and optical devices for office machinery

### Financial year in review

- Revenues and profits were below the previous year due partly to reduced price levels for certain products.
- The impact was partly offset by improved asset utilization and cost savings.

### Revenue by sector Financial Year 2015



### Financial highlights by business

|                     | Millions of yen |        |
|---------------------|-----------------|--------|
|                     | 2015            | 2014   |
| Revenue             | 58,741          | 59,355 |
| Operating profit*   | 4,922           | 5,898  |
| Net trading assets  | 50,645          | 48,310 |
| Capital expenditure | 4,513           | 14,120 |

\* Before exceptional items.

# 10%

Contribution to Group revenue

## Other

### Financial year in review

- This segment covers corporate costs, consolidation adjustments, certain small businesses not included in the segments covered above and the amortization of other intangible assets related to the acquisition of Pilkington plc.
- Operating costs incurred in Other Operations and Eliminations increased slightly from the previous year, with the translational impact of the weakened Japanese yen offsetting underlying cost reductions.

### Financial highlights by business

|                          | Millions of yen |          |
|--------------------------|-----------------|----------|
|                          | 2015            | 2014     |
| Revenue                  | 1,102           | 1,020    |
| Operating profit/(loss)* | (14,466)        | (13,436) |
| Net trading assets       | (1,955)         | 561      |
| Capital expenditure      | 762             | 2,066    |

\* Before exceptional items.

# < 1%

Contribution to Group revenue



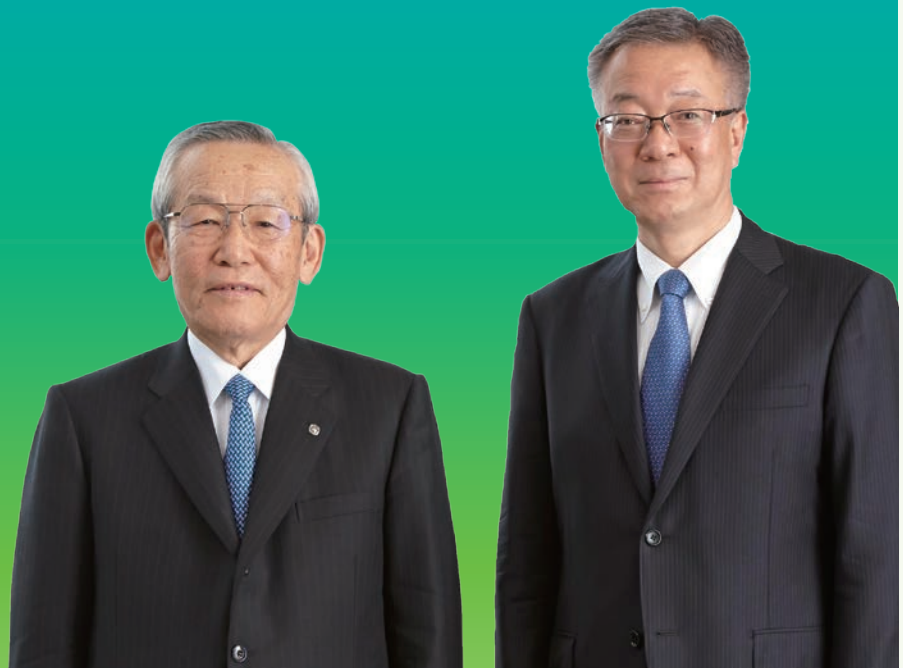
## TO OUR SHAREHOLDERS

WE AIM TO BE THE GLOBAL LEADER IN INNOVATIVE HIGH-PERFORMANCE GLASS AND GLAZING SOLUTIONS, IN CONTRIBUTING TO ENERGY CONSERVATION AND GENERATION, AND IN WORKING SAFELY AND ETHICALLY.

"On behalf of the NSG Group, we thank you for your continued support. From April 2015, Shigeki Mori took office as the Group's President and CEO.

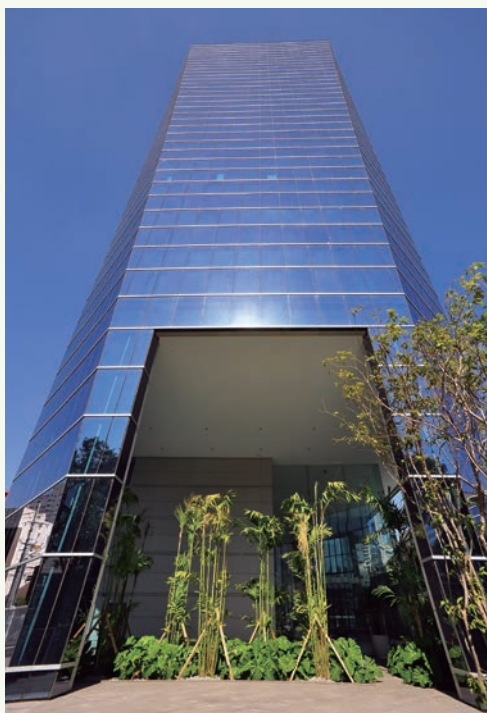
Conditions in the Group's major markets were mixed, with improvements in some regions and reductions in others. The full-year operating profit represents an improvement on the previous year due mainly to reduced cost levels following the Group's restructuring program.

The Group aims to be well positioned to respond appropriately to a changing and diversified global economy, with a balanced global footprint and business mix. We will further accelerate the recovery of our profitability in line with our Medium-term Plan covering the period to 31 March 2018."



Seiichi Asaka Chairman of the Board

Shigeki Mori President and CEO



FL-17, Vila Olímpia – São Paulo, Brazil, Architect: Botti Rubin, Solar control Low-E and SKN sun protection glass, Photo © Mozart Latorre

### Business results

Operating results in the Architectural business were better than the previous year due to cost savings arising from the Group's restructuring program as well as improved market conditions in North America. Revenues increased due to the translational impact of the weakened Japanese yen, and improved market conditions in North America.

In the Automotive business, revenues were slightly better than the previous year due to the translational impact of the weaker Japanese yen. Profits fell slightly, with market conditions remaining challenging across many regions.

Revenues and profits in the Technical Glass business were below the previous year due partly to reduced price levels for certain products. The impact was partly offset by improved asset utilization and cost savings.



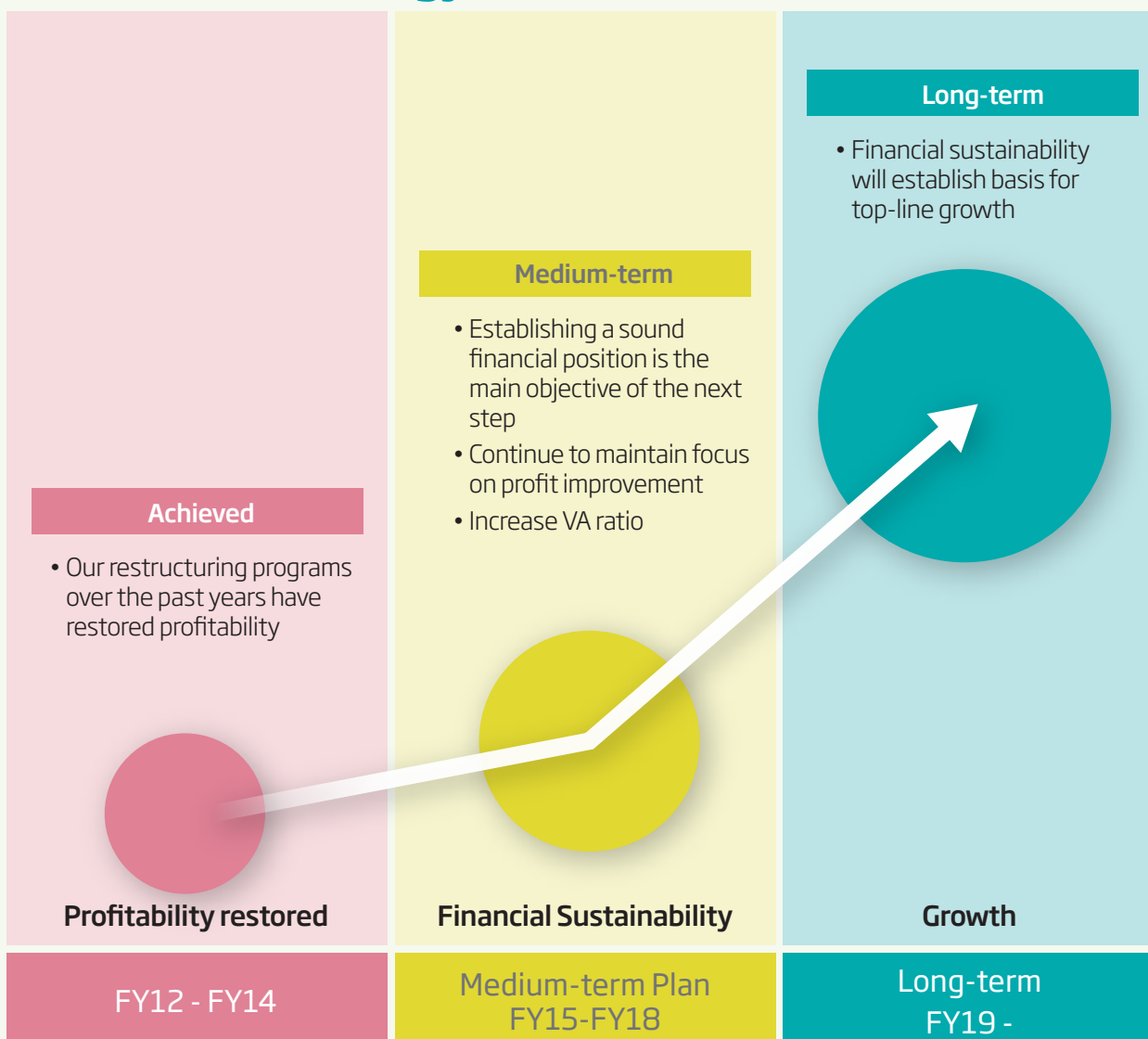
A rubber belt manufactured by NGF Europe customer Megadyne using our Carbon Fiber/Glass high technology VA hybrid cord. Picture courtesy of Rizoma.

### Long-term Strategic Vision and Medium-term Plan (MTP)

In May 2014, the Group announced its Medium-term Plan (MTP), covering the financial period to 31 March 2018. Our strategic vision, which is the foundation for the MTP, is to transform the NSG Group into a VA Glass Company. We believe that the Group,

through the MTP, will be able to create shareholder value by focusing on producing innovative and technologically advanced glass products and thus improving financial performance.

## Our 3-Phase Strategy



FY15: Year to 31 March 2015

## Dividend policy

The Group's dividend policy is to secure dividend payments based on sustainable business results. As a consequence of the current market conditions faced by the Group, the directors do not recommend a dividend for the year to 31 March 2015.

We recognize the importance of dividends to our shareholders and anticipate resuming dividend payments when the financial performance of the Group allows.

## The Board

In March 2015, the Group announced changes to the Group's Board membership as follows.

Sumitaka Fujita has served as an Independent External Director of the Board since June 2009. Since Mr. Fujita has completed the full six-year term expected of an Independent External Director serve, as stipulated in our internal rules, he will now retire. The Group has appointed Toshikuni Yamazaki as director candidate in his place. We take this opportunity to thank Mr. Fujita for his contribution during his tenure with the Group.

Following the above-mentioned changes to the Board membership, Mr. Yamazaki will serve as a member of each Board committee and will chair the Audit Committee.

At the 149th Ordinary General Meeting of Shareholders on 26 June 2015 and the Board meeting followed on the same day, the above appointments were formally confirmed.

The Board now comprises eight Directors, of which four are Independent External Directors. All of the Group's three Board Committees, as well as the Board of Directors itself, are chaired by an Independent External Director.

## Corporate governance

Corporate governance is a key element in the operational agenda of the NSG Group. The Group adopts a three-committee structure, under which we intend and seek to: introduce additional safeguards for shareholders, increase the transparency of management, and enhance corporate governance by separating the functions of execution and oversight, with the role of the Independent External Directors strengthened.

In May 2015, we announced the newly established NSG Group Corporate Governance Guidelines, supporting the Principles of the TSE Corporate Governance Code, which took effect on 1 June 2015.

These Guidelines provide the basic principles and framework for the NSG Group to enhance its corporate value in a sustainable way over a medium- to long-term period and thus increase the common value of the Group for our various stakeholders including our shareholders.

Under the corporate governance structure as shown in the Guidelines, including the balanced roles and membership of the Board of Directors, the three committees of Nomination, Audit, and Compensation, and the Independent External Directors and Executive Officers, we aim to ensure an appropriate system of checks and balances and accountability. This enables management to make prompt and bold business decisions in an effective, efficient and ethical manner, as well as maintaining good relationships with and balancing the needs of our stakeholders such as shareholders, customers, employees, suppliers and communities.

Under the supervision of our management team led by new CEO Shigeki Mori, appointed in April, the Group will accelerate the execution of its Medium-term Plan in line with the Long-term Strategic Vision as part of our corporate governance framework.

Along with the Guidelines, we also published related policies such as the Policy on Constructive Dialogue with Shareholders, General Criteria to Select Candidates for Director, and Policy and Procedure on Appointment of Executive Management.

NSG Corporate Governance Guidelines and the related policies: [www.nsg.com](http://www.nsg.com)

These actions build on initiatives taken by the Group over the past few years to further strengthen corporate governance. We believe these developments mark our further progress towards the achievement of the advanced level of corporate governance that we regard as being key to the sustainable growth of the Group.

The NSG Group is committed to continually improving the level and performance of the Group's corporate governance.

## Sustainability

The NSG Group is committed to sustainable development. Our strategy and policies respond to the challenges we all face in managing the world's limited resources. We deliver products and services of unique value to the markets we serve that contribute to improving living standards, promoting the safety and wellbeing of people, and to the generation and conservation of energy.

We aim to achieve our sustainability objectives by balancing the needs of all our stakeholders, managing the environmental impacts of our activities, developing our people, encouraging innovation in processes and products, working in harmony with the communities in which we operate and encouraging our customers, contractors and suppliers to do the same.

Our policies underline the contribution our products can make to addressing climate change. We are also committed to improving our own energy usage and resource management. The year to 31 March 2015 greenhouse gas emissions dropped by 1 percent to 4.2 million tons through improved capacity utilization and energy usage. We aim to make a positive environmental contribution to the value chains in which we operate while benefiting from the growing international demand for our products that help save and generate energy. Glass has an important contribution to make in helping to reduce greenhouse gas emissions. We work with stakeholders in the framing of policies and regulations to help improve energy efficiency through the use of glass.

Over the past year, we have made further progress in embedding the principles of sustainability within the NSG Group. We are a member of the UN Global Compact and support the advancement of its 10 principles. We consider these principles to be a natural extension of our Code of Ethics, which defines our commitment to our social and environmental responsibilities.

Our principal sustainability targets and the progress we have made so far towards their attainment are covered in our 2014 Sustainability Report and on our website.



## Employees

Our management philosophy, "People are the most important asset of our company," is deeply rooted in the 400-year-old Sumitomo Spirit to which we subscribe.

The Group has around 27,000 permanent employees operating in 28 countries and speaking over 25 languages. Around 44 percent of Group employees work in Europe, 16 percent in Japan, 16 percent in North America and just over 24 percent in the rest of Asia and South America.

Our policy is to put the best person in each job, regardless of nationality or regional identity. We have identified specific challenges in attracting and retaining talent, particularly in emerging markets, and we are already putting in place measures to address these.

Employee engagement is being given a high priority, with continuing training for managers and supervisors in communication skills and additional briefings to keep employees informed of developments. We continue to promote the health and wellbeing of our people.

## Safety

Safety at work is a priority for the Group. Our safety programs emphasize the importance of individuals taking personal responsibility and of appropriate safe behavior. All injuries at work are regarded as unnecessary and avoidable. We require full reporting of all incidents, no matter how minor, and appropriate investigation to ensure we learn from all such events.

The Significant Injury Rate (SIR) is our primary reactive indicator. This records injuries requiring medical treatment or the reallocation of duties to allow an individual to continue working, expressed as a rate per 200,000 hours.

Over the past year, we had 113 Significant Injuries (46 of them resulting in time lost from work). The SIR for the year to 31 March 2015 of 0.35 represents a 10 percent improvement in safety performance compared to the previous year. However, unfortunately, we had a tragic fatality. We must acknowledge and learn from it.

We owe it to our colleagues and their families to fully investigate and follow through on the concrete actions identified. We are committed to our high risk reduction program and the safety tools we have in place.

## Management principles

The fundamental principles of the Group's basic management policy are ensuring open and fair business dealings, adhering to corporate ethical standards, and contributing to the resolution of global environmental issues, all of which are aimed at establishing a company with a global presence and a spirit of innovation and thereby maximizing value for all stakeholders.

In undertaking all of our actions and activities, we will not lose sight of our core values and principles, with safety and quality remaining top priorities. We aim to be a sustainable company in all senses of the word. Good management of our people, our resources, our communities and our environment also makes good business sense.

## Prospects

Successful restructuring has restored the Group's profitability, helping create a more agile, leaner, lower cost organization. NSG is well positioned to capitalize on improvements in the global economy, with a balanced global footprint and business mix. Our management team is confident of increasing shareholder value by focusing on producing more innovative and technologically advanced glass products as outlined in our MTP. We aim to increase the proportion of sales of these value-added products and services over the years to 31 March 2018, thus improving our financial performance and building a more financially sustainable Group.

We remain optimistic about the longer-term future of the NSG Group as we operate in a good industry with positive prospects.

We at the NSG Group greatly appreciate the steadfast understanding and input of all our shareholders.

### Seiichi Asaka

Chairman of the Board

### Shigeki Mori

President and CEO



Transparent Mirror Pilkington MirroView™

## REVIEW OF OPERATIONS

THE FULL-YEAR OPERATING PROFIT REPRESENTS AN IMPROVEMENT ON THE PREVIOUS YEAR. MANAGEMENT IS COMMITTED TO IMPROVING PROFITABILITY FURTHER AS PART OF OUR MEDIUM-TERM PLAN TO INCREASE VALUE-ADDED SALES.

"In the year to 31 March 2015, conditions in the Group's major markets were mixed, with improvements in some regions and reductions in others. Profitability has improved from the previous year, mainly due to the effect of the Group's restructuring program.

Through the first year of the Medium-term Plan, the Group achieved good progress in increasing the value-added sales ratio.

The Group expects a gradual improvement in market conditions during the year to 31 March 2016."



**Clemens Miller** Chief Operating Officer

### Architectural

Operating results in the Architectural business were better than the previous year due to cost savings arising from the Group's restructuring program as well as improved market conditions in North America. Revenues increased due to the translational impact of the weakened Japanese yen, and improved market conditions in North America.

In Europe, representing 37 percent of the Group's Architectural sales, low levels of economic activity continued to depress construction and refurbishment activity. Cumulative local currency revenues fell slightly due to soft market conditions and the mothballing of under-utilized production facilities during the previous year. While the difficult market conditions prevented any sustained upward selling price pressure, the Group's restructuring actions generated an improved level of asset utilization, enabling an improvement in profitability.

In Japan, representing 27 percent of Architectural sales, cumulative volumes fell following the increase in consumption taxes earlier in the year. Revenues fell due to the reduced volumes.

In North America, representing 13 percent of Architectural sales, architectural glass markets continued to perform strongly with revenues and profits improved from the previous year. Volumes increased, with strengthening domestic demand and higher dispatches of Solar Energy glass. Domestic price levels were above the previous year.

In the rest of the world, markets in South East Asia were strong, with improving domestic demand and increased dispatches of Solar Energy glass. Expressed in US dollars, revenues in South America were similar to the previous year.

## Automotive

In the Automotive business, revenues were slightly better than the previous year due to the translational impact of the weaker Japanese yen. Profits fell slightly with market conditions remaining challenging across many regions.

Europe represents 46 percent of the Group's Automotive sales. Cumulative light-vehicle sales were ahead of the previous year, with year-on-year increases during the fourth quarter potentially indicating a meaningful recovery.

In the OE (original equipment) sector, the Group's cumulative local currency revenues were similar to the previous year. Automotive Glass Replacement (AGR) revenues were below the previous year due to weather-related sluggish demand, although profitability increased with an improved mix of products.

In Japan, representing 17 percent of the Group's Automotive sales, cumulative OE volumes were stronger than the previous year. Domestic demand was generally robust despite the consumption tax increase earlier in the year. Vehicle sales weakened slightly during the fourth quarter, however. The Group's cumulative revenues improved with the increased demand, although profitability was impacted by increased input costs. AGR markets were below the previous year.

In North America, representing 26 percent of the Group's Automotive sales, cumulative revenues and profitability improved. OE market volumes continued to increase and the AGR business benefited from robust demand.

In the rest of the world, revenues and profits fell. Market conditions in South America continued to be challenging.

## Technical Glass

Revenues and profits in the Technical Glass business were below the previous year due partly to reduced price levels for certain products. The impact was partly offset by improved asset utilization and cost savings.

Increased competition negatively affected revenues from thin glass for displays. On 10 June 2014, the Group started up its new Ultra Fine Flat (UFF) glass production line in Vietnam. This line commenced production during the third quarter. Demand for



New innovative 'Delta Chain' belt launched by NGF Europe customer Optibelt using NGF Europe Carbon Fibre cord which utilises RI coating



The Toyota New Alphard/Vellfire in Japan. All glass parts are produced and supplied by NSG.

components used in multi-function printers improved from the previous year. Volumes of glass cord used in engine timing belts were similar to the previous year.

## Research and Development

The NSG Group continues its strong investment in R&D and recognizes that innovation is a critical part of the Group's recovery and future growth in difficult economic and market conditions. R&D costs amounted to ¥8,212 million for the year ended 31 March 2015.

## Outlook

The Group expects a gradual improvement in market conditions during the year to 31 March 2016.

In Europe, Architectural markets are likely to be broadly flat. Automotive markets should benefit from a continuation of the positive vehicle sales experienced during the fourth quarter of the year to 31 March 2015, although volumes will still be significantly below pre-recession levels. Architectural markets in Japan are likely to register a modest improvement. Automotive markets in Japan are expected to be generally flat, although tax changes could impact sales in the short term. Volumes in North America are expected to be robust, although volumes in South America will continue to suffer from a challenging economic environment. Market conditions in South East Asia are likely to improve further, and demand for Solar Energy glass should continue to grow. Technical Glass markets are generally expected to improve.

Taking account of the above factors, the Group expects to record a further improvement in operating profitability.

**Clemens Miller**  
Chief Operating Officer

## CHIEF FINANCIAL OFFICER'S REVIEW

### THE FULL-YEAR RESULTS REFLECT THE IMPACT OF THE RESTRUCTURING THAT HAS TAKEN PLACE AND ONGOING IMPROVEMENTS IN THE GROUP'S COST BASE.

"Profitability has improved mainly as a result of the Group's operational cost savings, which improved profitability by ¥9,000 million during the year, consistent with our expectations.

The Group's underlying cash flows continue to improve, supported by a steady improvement in operating profit and a reduction in exceptional costs incurred as part of the Group's restructuring program. Cash flows have also benefitted from further significant reductions in working capital and careful management of capital expenditure."



**Mark Lyons** Chief Financial Officer

#### Results for the year

##### Revenue

Revenue increased by 3 percent from ¥606,095 million to ¥626,713 million, although this was mainly due to the translational impact of a weaker Japanese yen. At constant exchange rates, revenues were similar to the previous year.

##### Trading profit

Trading profit (before amortization and exceptional items) increased from a profit of ¥22,452 million to a profit of ¥25,270 million. After charging amortization costs arising on the acquisition of Pilkington plc, operating profit before exceptional items increased from a profit of ¥14,567 million to a profit of ¥16,848 million. Including exceptional items, operating profits improved from a profit of ¥734 million to a profit of ¥22,338 million.

##### Exceptional items

The Group has separately disclosed exceptional items in its income statement. These costs are analyzed in a note to the Annual Financial Statements and comprise transactions that are of a material, non-routine nature.

##### Joint ventures and associates

The Group's share of profits from joint ventures and associates decreased from ¥1,002 million to ¥413 million. Profits at Cebrace, the Group's joint venture in Brazil, were similar to the previous year. Losses widened at the Group's joint venture in Russia, due largely to exchange translation losses following a significant reduction in the value of the ruble during the third quarter. The results at the Group's associate in Colombia improved, with the previous year including costs associated with the start-up of this company's float glass facility. The Group's shares of its associates' profits in China were below the previous year.



NGF Europe received the prestigious Queen's Award for Enterprise in the Innovation category from the Queen's representative.



### Interest expenses

Net interest expenses increased compared to the previous year as a result of the increased cost of the Group's borrowings.

### Taxation

The Group has a tax charge for the financial period to 31 March 2015 equivalent to 43.56 percent of the profit before taxation, excluding the Group's share of net profits of joint ventures and associates (31 March 2014 restated—a tax charge on losses of (2.11) percent). The tax charge consists of a current taxation charge of ¥3,507 million and a deferred taxation credit of ¥1,593 million.

### Non-controlling interests

Profits attributable to non-controlling interests increased from ¥1,145 million to ¥1,225 million. This was due to improved profitability of the Group's operations with non-controlling interests, which operate mainly in the Architectural business unit.

### Earnings per share

Basic (undiluted) earnings per share increased from a net loss per share of ¥18.40 (restated) to a net profit per share of ¥1.85.

### Dividends

The Group's dividend policy is to secure dividend payments based on sustainable business results. As a consequence of the current market conditions faced by the Group, the Directors do not recommend a dividend for the year to 31 March 2015. The Group recognizes the importance of dividends to its shareholders and anticipates resuming dividend payments when the financial performance of the Group allows.

### Cash flows

The Group's focus on cash generation has led to a significant improvement in cash flow performance, with support from improved trading profits, further significant reductions in working capital, and careful management of capital expenditure.

Cash inflows from operating activities were ¥24,593 million. Cash outflows from investing activities were ¥23,192 million, including capital expenditure on property, plant and equipment of ¥32,602 million. As a result, total cash inflows before financing were ¥1,401 million.



Selfoc Lens Array® is used in LED-PRINT-HEAD(LPH). Picture courtesy Fuji Xerox Co., Ltd

## Funding and liquidity

### Net debt

Net financial indebtedness decreased by ¥5,020 million from 31 March 2014 to ¥374,092 million at the period end. Currency movements generated a decrease in net debt of approximately ¥8,310 million over the period. Gross debt was ¥442,743 million at the period end. As of 31 March 2015, the Group had undrawn committed facilities of ¥19,371 million.

### Sources of finance

The Group is financed by a combination of cash flows from operations, bank loans and corporate bonds. The Group aims to refinance borrowings well before their due date and ensures that any uncommitted or short-term borrowings are supported by undrawn committed facilities. The Group aims to obtain its funding from a variety of sources and access markets globally as and when they are available to it.

The Group seeks to deal with relationship banks that are able to support its businesses worldwide with the services it requires and at the same time provide, where necessary, appropriate levels of credit.

The Group has obtained long-term investment grade credit ratings from two rating agencies. The current ratings are BBB- from JCR and BB+ from R&I.

### Shareholders' equity (net assets)

Total equity at the end of March 2015 was ¥186,008 million, representing a decrease of ¥7,478 million from the end of March 2014. Re-measurement of retirement benefit obligations during the fourth quarter negatively affected the shareholders' equity, which more than offset the profit recorded for the year.

### Mark Lyons

Chief Financial Officer

# LONG-TERM STRATEGIC VISION AND MEDIUM-TERM PLAN

## THE IMPLEMENTATION OF NSG GROUP'S NEW LONG-TERM STRATEGIC VISION AND MEDIUM-TERM PLAN WILL ACCELERATE THE RECOVERY OF PROFITABILITY.

### Long-term Strategic Vision

The NSG Group's new vision is to become a VA Glass Company. The growth sector within the glass and glazing markets is for more value-added (VA) products containing greater complexity and functionality. The Group already has a wide range of VA products, not only in our Technical Glass business unit but also in our Architectural and Automotive units.

Our aim as a VA Glass Company is to:

- Consolidate our trusted reputation as a glass specialist
- Work closely with our customers in a range of global industries to deliver unique value through our products and services
- Transform our flat glass business, moving from a traditional business model towards one increasingly focused on VA

By transforming ourselves into a VA Glass Company, we will become a more profitable and financially stronger business, with a lighter asset base, while reducing the cyclical nature of the business at the same time.

### Medium-term Plan: April 2014 to March 2018

These years are critical to the establishment of the Group as a "VA Glass Company". The priority being to enhance our financial and operational performance while we shift to selling more value-added products as described in our new long term-vision.

### Financial Targets and FY18 Expectations

#### FY18 Main Financial Targets

Net Debt/EBITDA : **3x**

Return on Sales : **8%\***

\*Operating Profit before amortization and exceptionals

#### Glass growth assumptions

Developed economies: **slow recovery**

Emerging markets: **moderate growth**

#### FY18 projected outcomes (JPY bn)

|                   | FY18            | FY14 |
|-------------------|-----------------|------|
| Revenues:         | <b>&gt;=670</b> | 606  |
| Operating Profit: | <b>60*</b>      | 22   |
| EBITDA:           | <b>100</b>      | 54   |
| Net Debt:         | <b>300</b>      | 379  |
| ROE :             | <b>&gt;=10%</b> |      |

\*Operating Profit before amortization and exceptionals

### Execution

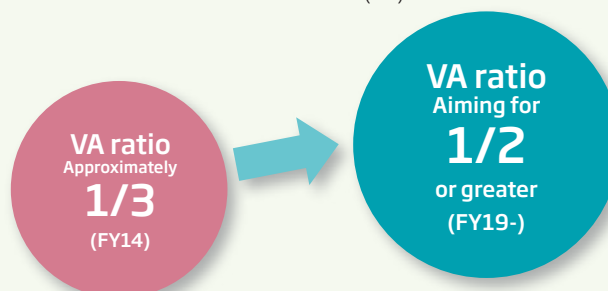
Operational performance will focus on our shift to selling a greater proportion of value-added products, fully utilizing our existing capacity and consolidating our reputation for manufacturing excellence.

Financial performance will be focused on increasing our operating profit and the generation of free cash flows to reduce net debt and financing costs to create a more financially stable Group.

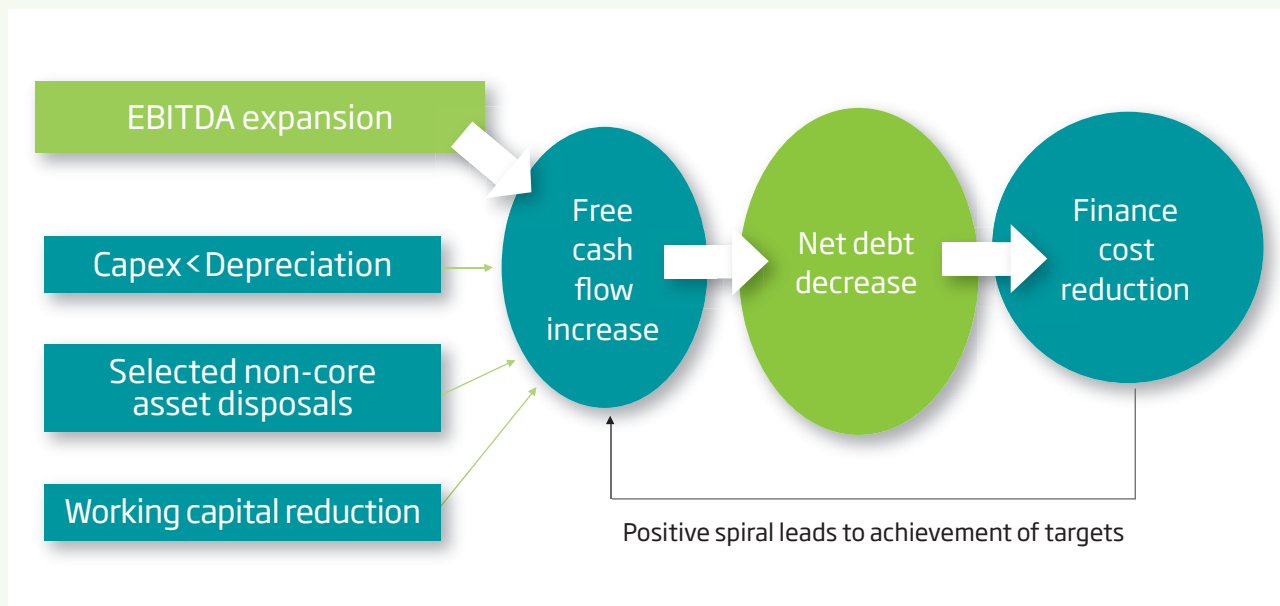
### Accelerating shift to VA products

#### Proportion of VA products in total sales

Architectural Glass+Automotive Glass (OE)+Technical Glass



## Financial strategy



## Focus by Strategic Business Unit (SBU)

In Architectural and Automotive, the main focus will be on profitability improvement. In Technical Glass, the aim is to grow with the existing businesses and develop new products, with a focus on R&D.

| Architectural   | Automotive   | Technical Glass  |
|---|--|--|
| <p><b>Europe:</b> Meet advanced functionality needs.</p> <p><b>Japan:</b> Meet demand for eco-glass for energy efficiency building regulations.</p> <p><b>North America:</b> Exploit online coating technology, expand into non-architectural markets.</p> <p><b>Rest of World:</b> Regional driven approach.</p> | <p><b>Europe:</b> Load remaining facilities with recovering demand. Benefit from advanced, integrated facility in Poland.</p> <p><b>Japan:</b> Promote UV cut and IR cut products. Cooperate with leading OEMs in developing advanced glazing.</p> <p><b>North America:</b> Improve operational performance to increase returns from ongoing high demand.</p> <p><b>Rest of World:</b> Absorb market growth through fully utilizing existing capacity.</p> | <p><b>Display:</b> Thin glass market continues to grow with expansion of touch panel applications.</p> <p><b>Information device:</b> Growing office-use printer market.</p> <p><b>Functional products:</b> Increasing share of glass cord reinforced belts used in automotive engines. Enhanced separators for higher performance batteries.</p> |
| Value-added products  |  |  |
| <ul style="list-style-type: none"> <li>• Glass for photovoltaics</li> <li>• Vacuum glazing</li> <li>• Low-E+Solar control coatings</li> <li>• Fire protection glass</li> <li>• Extra-clear low-iron glass</li> </ul>  | <ul style="list-style-type: none"> <li>• Solar control, super UV+IR cut</li> <li>• Integrated functionality for safety and comfort</li> <li>• Complicated styling</li> <li>• AGR</li> </ul>  | <ul style="list-style-type: none"> <li>• Thin glass for touch panels and cover glass</li> <li>• Optical devices for LED printers</li> <li>• Glass cord for timing belts in oil</li> <li>• Battery separators for idling start and stop system</li> <li>• Glass flake for anticorrosion paint</li> </ul>  |

## BOARD OF DIRECTORS



**Seiichi Asaka**  
External Director  
Chairman of the Board



**Shigeki Mori**  
Director  
Representative Executive Officer  
President and CEO



**Clemens Miller**  
Director  
Representative Executive Officer  
Executive Vice President  
Chief Operating Officer



**Mark Lyons**  
Director  
Representative Executive Officer  
Executive Vice President  
Chief Financial Officer



**Kenichi Morooka**  
Director  
Executive Officer  
Executive Vice President



**Hiroshi Komiya**  
External Director



**Günter Zorn**  
External Director



**Toshikuni Yamazaki**  
External Director

### Nomination Committee

Hiroshi Komiya\*  
Seiichi Asaka  
Günter Zorn  
Toshikuni Yamazaki  
Shigeki Mori  
Kenichi Morooka

### Audit Committee

Toshikuni Yamazaki\*  
Seiichi Asaka  
Hiroshi Komiya  
Günter Zorn

### Compensation Committee

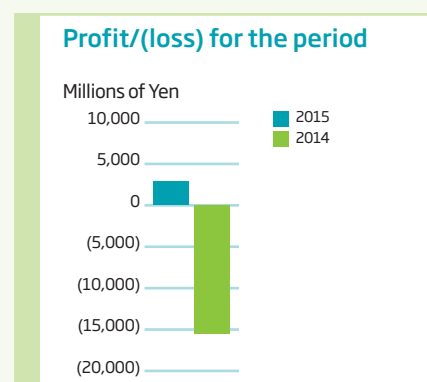
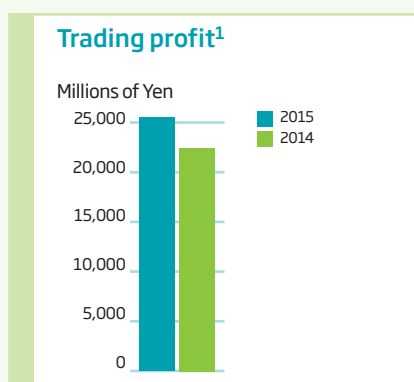
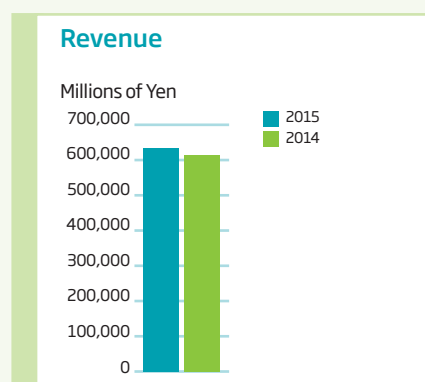
Günter Zorn\*  
Seiichi Asaka  
Hiroshi Komiya  
Toshikuni Yamazaki  
Shigeki Mori  
Kenichi Morooka

\*Committee Chairman



# FINANCIAL SUMMARY

| Period ended 31 March   | Millions of yen |                                  |
|---|-----------------|----------------------------------|
|   | 2015            | 2014<br>(restated <sup>2</sup> ) |
| Revenue   | <b>626,713</b>  | 606,095                          |
| Trading profit <sup>1</sup>                                   | <b>25,270</b>   | 22,452                           |
| Profit/(loss) before taxation                                 | <b>4,807</b>    | (15,120)                         |
| Profit/(loss) for the period                                  | <b>2,893</b>    | (15,460)                         |
| Profit/(loss) attributable to owners of the parent            | <b>1,668</b>    | (16,605)                         |
| Earnings per share attributable to owners of the parent (yen) |                 |                                  |
| Basic   | <b>1.85</b>     | (18.40)                          |
| Diluted   | <b>1.84</b>     | (18.40)                          |
| Total assets  | <b>920,106</b>  | 926,208                          |
| Total shareholders' equity                                    | <b>175,746</b>  | 183,974                          |
| Number of permanent employees                                 | <b>27,371</b>   | 27,079                           |



1: Operating profit before exceptional items and the amortization of intangible assets arising on the acquisition of Pilkington plc.

2: Certain amounts shown have been restated due to changes in accounting policies. Please refer to note 1.2 and note 39 for more information. Restated amounts are indicated throughout these accounts where appropriate.

## ADDITIONAL INFORMATION

This information does not form part of the audited consolidated financial statements of the Nippon Sheet Glass Co., Ltd. and is provided purely for the information of investors.

### Business and other risks

The Group regularly reviews the principal financial and operating risk factors considered relevant to its current business activities and financial position. An updated analysis of the principal financial and operating risk factors facing the Group is presented below. Any references to future events below are based on what the Group judged as effective as at the end of this financial year.

There were no material issues or events occurring during the year that cast doubt on the ability of the Group to continue to operate as a going concern for the foreseeable future.

### Economic conditions

The majority of the Group's products are sold in the Japanese, European and North American markets, with these markets representing 25 percent, 39 percent and 18 percent, respectively, of net sales for the year ended 31 March 2015. The majority of sales made outside of these three areas are in emerging markets such as South America. The Group expects that its growth in emerging markets is likely to exceed its growth in more mature markets, and therefore the proportion of Group sales recorded in such markets is likely to increase in the future. Such markets may be considered to have a more significant level of risk than the more mature markets in which the Group operates.

Changes in the business environments of the Group's customers might affect the Group's business, and if economic conditions or particular business environments in these regions of the Group's major markets and emerging markets deteriorate, this could have a significant negative effect on the Group's financial performance and financial position.

Europe represents the largest region for Group revenues. The current economic downturn in Europe has continued to effect demand for the Group's products in this region. European volumes are expected to improve during FY2016, and then continue to recover thereafter, although there can be no assurance that this will be the case.

### Dependency on certain specified industries and sectors

The Group's Architectural and Automotive business together account for 90 percent of Group revenues for the year ended 31 March 2015. In FY2015, the Group's Architectural and Automotive business accounted for 40 percent and 50 percent of sales to external customers respectively. The products to external customers are principally provided to customers in the construction, housing and automotive industries. These industries have continued to be negatively affected by the global economic conditions experienced during the year to 31 March 2015.

The Group is working to increase its revenues generated from value-added glass products that generate higher than average margins, and are typically sold into markets with significant growth prospects. Such products would normally have a lower level of cyclical volatility than commodity products, and are therefore less likely to be effected by deteriorating economic conditions. However there can be no assurance that such products will continue to enjoy higher than average margins, or that the markets for such products will continue to grow at higher than

average rates. In addition, technological advances by other glass manufacturers in these areas could lead to an increased level of competition with a resulting erosion of profit margins for value-added products.

The Automotive business is also working to diversify its customer base. In recent years there has been a significant level of consolidation in the Automotive industry, leading to increased purchasing power for the Group's automotive customers. If such consolidation continues then this could mean that the Group's automotive customer base becomes more concentrated.

### Competition

The Group competes with domestic and overseas glass product manufacturers. The Group also competes with material manufacturers of various plastic, metal and other materials used in the Architectural, Automotive and/or IT sectors. Although the Group endeavors to ensure a competitive edge in the provision of original technologies and products in these markets, if the Group is unable to ensure a competitive advantage due to changes in market needs or due to the emergence of a manufacturer providing low-cost products, or due to a manufacturer with a solid customer base and a high level of name recognition, or if our competitors receive governmental subsidies which are not available to us, there could be an adverse effect on the Group's financial performance and financial position.

### Development of new products and technological innovation

The Group focuses on developing original technologies and products in its existing business fields and on developing new products in non-exploited business fields. The new product development process could require considerable time and expenses, and the Group might be requested to invest considerable amounts of capital and resources before achieving revenues from the sale of new products. Should any competitor launch a similar product in the target market earlier than the Group, or if alternative technologies and products are preferred by the market, the previous investment in the Group's product development might not produce the profits initially expected. Should the Group be unable to predict or respond to an anticipated technological innovation and/or succeed in the development of a new product that sufficiently meets customers' needs, such failure in product development or technological innovation could adversely affect the Group's businesses, financial performance and financial position.

### Funds necessary for future business operations

The Group might have additionally to raise funds to 1) launch new products, 2) conduct business or R&D projects, 3) extend manufacturing capacity, 4) acquire a supplementary business, technology or service, 5) implement cost-saving initiatives and restructuring projects, or 6) repay maturing debt. If such funds cannot be raised under the intended conditions or at all, the Group might not be able to invest in the expansion, development or reinforcement of any product or service, capitalize on an opportunity for business development, or ensure higher competitiveness to its competitors, or the Group's financial position could be negatively affected.

### Overseas operations

The Group has many production facilities in numerous areas around the world including Japan, elsewhere in Asia, Europe, North America, and South America.

In particular, the Group is working to expand operations in emerging markets, such as South America, Eastern Europe and China, and if economic growth slows in one or more of these markets it could also adversely affect the Group's financial performance and financial position.

The Group has joint venture operations, investments, alliances and other operations in South America, Russia, China and other areas. The Group believes that the stakes it holds in these operations are an important part of its strategy to expand its manufacturing capacities in these regions. However, there is no assurance that the Group will be able to effectively execute these strategies through these joint ventures. In addition, the Group could face unexpected losses from these investments if it becomes difficult to continue an operation as a result of disagreements with its joint venture partners or other partners regarding business operation policy or for other reasons.

### Risk involved in the suspension of production

The Group undertakes regular anti-disaster inspections and the maintenance of facilities in order to minimize the potential adverse effects that might be caused by the suspension of production activity. Nevertheless, the potential adverse effects on production facilities due to a natural disaster (including an earthquake, an electric power outage or any other type of event that causes a suspension of the Group's or of its customers' production) cannot always be prevented or mitigated. In some cases, certain types of products manufactured at a Group facility might not be able to be produced by another facility. Consequently, in case that production activity is suspended at a facility due to an earthquake or any other similar event, the possibility of considerably reduced production capacity for certain specific product(s) could adversely affect the Group's financial performance and financial position. The Group insures against such events but there can be no guarantee that such insurance will fully compensate the Group in all circumstances.

### Fluctuations in foreign exchange and interest rates

The Group has manufacturing operations in 28 countries and sales in around 130 countries. Consequently, the Group is exposed to the risk of fluctuations in foreign exchange and interest rates associated with those countries. In addition, as the assets and liabilities denominated in local currencies are translated into yen when consolidated financial statements are prepared, the Group might be exposed to the risk of fluctuations in foreign exchange rates. Furthermore, fluctuations in interest rates might affect the values of interest expenses, interest income or financial assets and liabilities. Although the Group aims to hedge these risks, such fluctuations in foreign exchange and interest rates could adversely affect the Group's businesses, financial performance and financial position.

### Changes in supply of raw materials and fuel, and distribution of products

Specific raw materials, such as silica sand and soda ash, and fuels, such as fuel oil and natural gas, are critical to the glass manufacturing process. Fluctuations in the cost of supplying raw materials and fuel may adversely affect the Group's financial performance and financial condition. The Group uses commodity derivatives and swap contracts to hedge the effect of fluctuations in the market prices for raw materials and fuel. However, there can be no assurance that such measures can eliminate the impact of increases in the prices of raw materials and fuel.

The Group has entered into purchase agreements with selected suppliers of raw materials and fuel for medium and long-term fixed prices. The Group also sells its products through third party distributors in addition to its own distribution channels. If, for some reason, the Group's relationship with a major supplier or distributor ended, or such suppliers failed to perform their contractual obligations, the Group may have to enter into agreements with less favorable terms and conditions, or the supply of raw materials and the distribution of products may be impeded. This may result in the Group's financial performance and financial condition being adversely affected.

### Retirement Benefit Obligations

The Group operates numerous corporate pension plans and healthcare benefit plans for retiring employees. In the event of large fluctuations in the market value of the Group's pension assets, discount rates used to calculate pension liabilities, or mortality assumptions used in the calculation of pension liabilities, the Group may be obliged to contribute additional funds into the schemes.

While providing appropriate retirement benefit plans for our employees, the Group regularly reviews its retirement benefit obligations in order to reduce the risk to the Group. In recent years the Group has taken actions such as reducing the risk profile of assets within asset backed schemes, hedging longevity risks of certain groups of pensioners, and capping pensionable salaries for certain groups of active employees. However, there can be no assurance that such actions will be completely effective in eliminating the risk of increasing cash outflows into the Group's pension schemes in the future.

### Legal restrictions

Foreign subsidiaries and affiliates of the Group are subject to local regulations relative to investment, imports and exports, fair competition rules, regulations for environmental conservation, and other laws regarding business transactions, labor, intellectual property rights, income tax, currency control and so forth of the respective countries and regions where they operate. Any change to these laws and regulations or operation thereof could adversely affect the Group's financial performance and financial position through limitation of the Group's business activities or imposition of expenses to be disbursed regarding legal compliance or penalty fees, and their subsequent claims for damages based on civil liability, to the Group by reason of infringement of any of the relevant laws and regulations.

### Business strategies

The Group's business strategies are affected by a variety of factors, including the economic environment, the price of raw materials, foreign exchange rates, and the development and provision of new technologies and products. However, there can be no assurances that, under these conditions, the Group's business plan will be successful, or that the intended results of the business strategies through the success of the strategy will be achieved. Furthermore, it is possible that the proposed execution of the Group's business plan will not be delivered, or that the intended effects will not be realized. The Group acquired Pilkington plc in June 2006, a company with a significant presence in Europe. If the financial performance in Europe underperform compared to the Group's expectations at the time of acquisition, or if some or all of the synergies cannot be achieved as planned, the Group could be required to recognize impairment charges on the goodwill or other intangible assets, which may have an adverse effect on the Group's financial performance and financial condition.

The Group invests intensively in shifting from relatively low margin products to value-added products which require advanced technology in order to keep its competitive advantages. However, there can be no assurance that the Group can succeed in development of higher technology earlier than its competitors, or, as a result, can ensure higher competitiveness than its competitors.

### Intellectual property rights

Patents and other intellectual property rights are an important competitive factor in the Group's operation. However, there can be no assurance that the Group will always be successful in adequately protecting our intellectual property rights. In addition, we conduct our operations globally, which increases the risk of disputes between us and third parties over intellectual property rights. Any such infringements or disputes could have a negative impact on the Group's business, financial performance and financial condition.

### Civil liability

If individuals are injured as a result of defects in the Group's products, the Group could be subject to claims for damages based on product liability. In addition, the occurrence of the claim could negatively affect the Group's reputation.

The Group strives to ensure that its products are of the highest quality. However, if unexpected quality problems occur, the Group may need to conduct a major recall. If this happens, the Group's reputation may be harmed and its financial performance and financial position may be adversely affected.

### Environmental laws and regulations

The Group is subject to a variety of environmental laws and regulations. Although the Group makes efforts to implement a variety of measures in regard to product development and manufacturing process in order to have a beneficial environmental impact and comply with the relevant laws and regulations, there can be no assurance that the Group can achieve expected results through those measures. Also, any change to these laws and regulations or operation thereof could adversely affect the Group's financial performance and financial position through limitation of the Group's business activities or imposition of expenses to be disbursed regarding legal compliance or penalty fees to the Group by reason of infringement of any of the relevant laws and regulations.

### Evaluation and impairment of balance sheet assets

The Group has a considerable value of assets included on its balance sheet that must be tested annually for impairment. Such assets include, but are not limited to, goodwill and intangible assets arising on the acquisition of Pilkington plc, and deferred taxation assets arising largely from historic taxable losses generated in certain territories. The Group has previously evaluated such assets and concluded that no material impairments have been necessary. However, there can be no assurance that the same conclusion will follow similar impairment testing exercises conducted in the future. In particular, if the performance of the Group in the future does not improve to the extent that has been assumed in previous impairment tests, then impairments of such assets in the future will be more likely.



# INDEPENDENT AUDITOR'S REPORT

The Board of Directors  
Nippon Sheet Glass Company, Limited

We have audited the accompanying consolidated financial statements of Nippon Sheet Glass Company, Limited and its consolidated subsidiaries, which comprise the consolidated balance sheet as at 31 March 2015, the consolidated income statement, the consolidated statements of comprehensive income, changes in equity and cash flows for the year then ended and notes to the consolidated financial statements.

## Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for designing and operating such internal control as management determines is necessary to enable the preparation and fair presentation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. The purpose of an audit of the consolidated financial statements is not to express an opinion on the effectiveness of the entity's internal control, but in making these risk assessments the auditor considers internal controls relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Nippon Sheet Glass Company, Limited and its consolidated subsidiaries as at 31 March 2015, and their consolidated financial performance and cash flows for the year then ended in conformity with International Financial Reporting Standards.

## Emphasis of Matter

We draw attention to the note for changes in accounting policies, which describes the Company has changed its accounting policy with respect to the surplus and the further funding requirements of its main UK pension scheme. Our opinion is not qualified in respect of this matter.

**Ernst & Young ShinNihon LLC**

29 June 2015  
Tokyo, Japan

# CONSOLIDATED INCOME STATEMENT

Nippon Sheet Glass Co., Ltd and consolidated subsidiaries  
For the period ended 31 March 2015

|  | Note | Millions of yen  |                    |
|--|------|------------------|--------------------|
|  |      | 2015             | 2014<br>(restated) |
| <b>Revenue</b>   | 2    | <b>626,713</b>   | 606,095            |
| Cost of sales  |      | <b>(473,194)</b> | (459,821)          |
| <b>Gross profit</b>  |      | <b>153,519</b>   | 146,274            |
| Other income   | 3    | <b>3,929</b>     | 7,205              |
| Distribution costs   |      | <b>(59,131)</b>  | (57,677)           |
| Administrative expenses  |      | <b>(68,788)</b>  | (66,619)           |
| Other expenses   | 4    | <b>(12,681)</b>  | (14,616)           |
| <b>Operating profit before exceptional items</b>   | 2    | <b>16,848</b>    | 14,567             |
| Exceptional items  | 6    | <b>5,490</b>     | (13,833)           |
| <b>Operating profit</b>  |      | <b>22,338</b>    | 734                |
| Finance income   | 8    | <b>2,201</b>     | 3,338              |
| Finance expenses   | 8    | <b>(20,145)</b>  | (20,194)           |
| Share of post-tax profits of joint ventures and associates accounted for using the equity method | 14   | <b>413</b>       | 1,002              |
| <b>Profit/(loss) before taxation</b>   |      | <b>4,807</b>     | (15,120)           |
| Taxation   | 9    | <b>(1,914)</b>   | (340)              |
| <b>Profit/(loss) for the period</b>  |      | <b>2,893</b>     | (15,460)           |
| Profit attributable to non-controlling interests   | 41   | <b>1,225</b>     | 1,145              |
| Profit/(loss) attributable to owners of the parent   |      | <b>1,668</b>     | (16,605)           |
|  |      | <b>2,893</b>     | (15,460)           |
| Earnings per share attributable to owners of the parent:   |      |                  |                    |
| Basic earnings per share (yen)   | 35   | <b>1.85</b>      | (18.40)            |
| Diluted earnings per share (yen)   | 35   | <b>1.84</b>      | (18.40)            |

There were no revenues or costs incurred during the period with respect to discontinued operations.

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

Nippon Sheet Glass Co., Ltd and consolidated subsidiaries  
For the period ended 31 March 2015

|  | Note | Millions of yen |                    |
|--|------|-----------------|--------------------|
|  |      | 2015            | 2014<br>(restated) |
| Profit/(loss) for the period   |      | <b>2,893</b>    | (15,460)           |
| <b>Other comprehensive income:</b>   |      |                 |                    |
| <b>Items that will not be reclassified to profit or loss:</b>  |      |                 |                    |
| Re-measurement of retirement benefit obligations (net of taxation)   | 26   | <b>(13,199)</b> | 1,956              |
| Share of other comprehensive income of joint ventures and associates accounted for using the equity method |      | <b>(1,721)</b>  | 602                |
| Sub total  |      | <b>(14,920)</b> | 2,558              |
| <b>Items that may be reclassified to profit or loss:</b>   |      |                 |                    |
| Foreign currency translation adjustments   |      | <b>7,009</b>    | 38,569             |
| Revaluation of available-for-sale investments  |      | <b>795</b>      | (571)              |
| Cash flow hedges - fair value (losses)/gains, net of taxation  |      | <b>(2,355)</b>  | 59                 |
| Sub total  |      | <b>5,449</b>    | 38,057             |
| <b>Other comprehensive income for the period, net of taxation</b>  |      | <b>(9,471)</b>  | 40,615             |
| <b>Total comprehensive income for the period</b>   |      | <b>(6,578)</b>  | 25,155             |
| Attributable to non-controlling interests  |      | <b>1,728</b>    | (110)              |
| Attributable to owners of the parent   |      | <b>(8,306)</b>  | 25,265             |
|  |      | <b>(6,578)</b>  | 25,155             |

# CONSOLIDATED BALANCE SHEET

Nippon Sheet Glass Co., Ltd and consolidated subsidiaries  
As at 31 March 2015

|  |      | Millions of yen |                    |                                  |
|--|------|-----------------|--------------------|----------------------------------|
|  | Note | 2015            | 2014<br>(restated) | As at 1 April 2013<br>(restated) |
| <b>Assets</b>  |      |                 |                    |                                  |
| <b>Non-current assets</b>  |      |                 |                    |                                  |
| Goodwill   | 10   | <b>130,734</b>  | 135,826            | 116,768                          |
| Intangible assets  | 11   | <b>75,680</b>   | 86,999             | 84,496                           |
| Property, plant and equipment                                      | 12   | <b>293,529</b>  | 289,389            | 267,983                          |
| Investment property  | 13   | <b>867</b>      | 644                | 635                              |
| Investments accounted for using the equity method                  | 14   | <b>30,528</b>   | 50,070             | 45,063                           |
| Retirement benefit asset   | 26   | <b>9,754</b>    | 4,624              | –                                |
| Trade and other receivables  | 15   | <b>16,656</b>   | 15,615             | 14,208                           |
| Financial assets   |      |                 |                    |                                  |
| available-for-sale investments                                     | 16   | <b>31,870</b>   | 6,743              | 6,742                            |
| derivative financial instruments                                   | 17   | <b>75</b>       | 893                | 1,362                            |
| Deferred tax assets  | 19   | <b>62,072</b>   | 51,980             | 47,792                           |
| Tax receivables  |      | <b>1,199</b>    | 1,619              | 2,306                            |
|  |      | <b>652,964</b>  | 644,402            | 587,355                          |
| <b>Current assets</b>  |      |                 |                    |                                  |
| Inventories  | 20   | <b>113,662</b>  | 109,167            | 100,790                          |
| Construction work-in-progress                                      | 21   | <b>825</b>      | 982                | 428                              |
| Trade and other receivables  | 15   | <b>79,010</b>   | 92,523             | 101,242                          |
| Financial assets   |      |                 |                    |                                  |
| available-for-sale investments                                     | 16   | <b>3</b>        | 94                 | 652                              |
| derivative financial instruments                                   | 17   | <b>882</b>      | 1,434              | 2,168                            |
| Cash and cash equivalents  | 22   | <b>67,695</b>   | 73,864             | 83,472                           |
| Tax receivables  |      | <b>1,558</b>    | 1,943              | 2,686                            |
|  |      | <b>263,635</b>  | 280,007            | 291,438                          |
| Assets held for sale or included in a disposal group held for sale | 23   | <b>3,507</b>    | 1,799              | 2,638                            |
|  |      | <b>267,142</b>  | 281,806            | 294,076                          |
| <b>Total assets</b>  |      | <b>920,106</b>  | 926,208            | 881,431                          |

## CONSOLIDATED BALANCE SHEET CONTINUED

|  |      | Millions of yen |                    |                                  |
|--|------|-----------------|--------------------|----------------------------------|
|  | Note | 2015            | 2014<br>(restated) | As at 1 April 2013<br>(restated) |
| <b>Liabilities and equity</b>  |      |                 |                    |                                  |
| <b>Current liabilities</b>   |      |                 |                    |                                  |
| Financial liabilities  |      |                 |                    |                                  |
| borrowings   | 24   | <b>112,119</b>  | 119,954            | 152,585                          |
| derivative financial instruments                                       | 17   | <b>3,090</b>    | 1,514              | 1,744                            |
| Trade and other payables   | 25   | <b>133,550</b>  | 127,858            | 113,780                          |
| Taxation liabilities   |      | <b>2,326</b>    | 2,510              | 3,371                            |
| Provisions   | 27   | <b>12,509</b>   | 19,179             | 17,982                           |
| Deferred income  | 28   | <b>3,345</b>    | 3,027              | 2,914                            |
|  |      | <b>266,939</b>  | 274,042            | 292,376                          |
| Liabilities included in a disposal group held for sale                 | 23   | -               | 332                | 666                              |
|  |      | <b>266,939</b>  | 274,374            | 293,042                          |
| <b>Non-current liabilities</b>   |      |                 |                    |                                  |
| Financial liabilities  |      |                 |                    |                                  |
| borrowings   | 24   | <b>325,008</b>  | 331,839            | 291,793                          |
| derivative financial instruments                                       | 17   | <b>2,527</b>    | 1,996              | 1,727                            |
| Trade and other payables   | 25   | <b>741</b>      | 573                | 1,049                            |
| Deferred tax liabilities   | 19   | <b>20,700</b>   | 23,190             | 23,641                           |
| Taxation liabilities   |      | <b>650</b>      | 1,837              | 1,295                            |
| Retirement benefit obligations   | 26   | <b>89,924</b>   | 72,636             | 72,347                           |
| Provisions   | 27   | <b>17,826</b>   | 16,477             | 18,620                           |
| Deferred income  | 28   | <b>9,783</b>    | 9,800              | 9,056                            |
|  |      | <b>467,159</b>  | 458,348            | 419,528                          |
| <b>Total liabilities</b>   |      | <b>734,098</b>  | 732,722            | 712,570                          |
| <b>Capital and reserves attributable to the owners of the parent</b>   |      |                 |                    |                                  |
| Called up share capital  | 30   | <b>116,449</b>  | 116,449            | 116,449                          |
| Capital surplus  | 31   | <b>127,511</b>  | 127,511            | 127,511                          |
| Retained earnings  | 32   | <b>(25,082)</b> | (11,773)           | 2,133                            |
| Retained earnings (translation adjustment at the IFRS transition date) |      | <b>(68,048)</b> | (68,048)           | (68,048)                         |
| Other reserves   | 33   | <b>24,916</b>   | 19,835             | (19,606)                         |
| <b>Total shareholders' equity</b>                                      |      | <b>175,746</b>  | 183,974            | 158,439                          |
| Non-controlling interests  | 41   | <b>10,262</b>   | 9,512              | 10,422                           |
| <b>Total equity</b>  |      | <b>186,008</b>  | 193,486            | 168,861                          |
| <b>Total liabilities and equity</b>                                    |      | <b>920,106</b>  | 926,208            | 881,431                          |

The financial statements on pages 20 to 78 were approved by the directors on 29 June 2015

### Directors

#### Shigeki Mori

Representative Executive Officer  
President and CEO

#### Mark Lyons

Representative Executive Officer  
Chief Financial Officer

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Nippon Sheet Glass Co., Ltd and consolidated subsidiaries  
For the period ended 31 March 2015

Millions of yen

|   | Called up<br>share<br>capital | Capital<br>surplus | Retained<br>earnings | Retained<br>earnings<br>(translation<br>adjustment<br>at the IFRS<br>transition date) | Other<br>reserves | Total<br>shareholders'<br>equity | Non-controlling<br>interests | Total<br>equity |
|---|-------------------------------|--------------------|----------------------|---|-------------------|----------------------------------|------------------------------|-----------------|
| <b>Balance at 1 April 2013 (restated)</b>             | <b>116,449</b>                | <b>127,511</b>     | <b>2,133</b>         | <b>(68,048)</b>   | <b>(19,606)</b>   | <b>158,439</b>                   | <b>10,422</b>                | <b>168,861</b>  |
| (Loss)/profit for the period                          | -                             | -                  | (16,605)             | -   | -                 | <b>(16,605)</b>                  | 1,145                        | <b>(15,460)</b> |
| Other comprehensive income                            | -                             | -                  | 2,558                | -   | 39,312            | <b>41,870</b>                    | (1,255)                      | <b>40,615</b>   |
| Total comprehensive income                            | -                             | -                  | (14,047)             | -   | 39,312            | <b>25,265</b>                    | (110)                        | <b>25,155</b>   |
| Transactions with owners                              |                               |                    |                      |   |                   |                                  |                              |                 |
| Stock options   | -                             | -                  | -                    | -   | 135               | <b>135</b>                       | -                            | <b>135</b>      |
| Dividends paid  | -                             | -                  | -                    | -   | -                 | -                                | (646)                        | <b>(646)</b>    |
| Issuance and purchase of treasury stock               | -                             | (7)                | -                    | -   | (6)               | <b>(13)</b>                      | -                            | <b>(13)</b>     |
| Acquisition of additional investments in subsidiaries | -                             | -                  | 148                  | -   | -                 | <b>148</b>                       | (154)                        | <b>(6)</b>      |
| Transfer from retained earnings to capital surplus    | -                             | 7                  | (7)                  | -   | -                 | -                                | -                            | -               |
| <b>Balance at 31 March 2014 (restated)</b>            | <b>116,449</b>                | <b>127,511</b>     | <b>(11,773)</b>      | <b>(68,048)</b>   | <b>19,835</b>     | <b>183,974</b>                   | <b>9,512</b>                 | <b>193,486</b>  |
| Profit for the period                                 | -                             | -                  | 1,668                | -   | -                 | <b>1,668</b>                     | 1,225                        | <b>2,893</b>    |
| Other comprehensive income                            | -                             | -                  | (14,920)             | -   | 4,946             | <b>(9,974)</b>                   | 503                          | <b>(9,471)</b>  |
| Total comprehensive income                            | -                             | -                  | (13,252)             | -   | 4,946             | <b>(8,306)</b>                   | 1,728                        | <b>(6,578)</b>  |
| Transactions with owners                              |                               |                    |                      |   |                   |                                  |                              |                 |
| Stock options   | -                             | -                  | -                    | -   | 138               | <b>138</b>                       | -                            | <b>138</b>      |
| Dividends paid  | -                             | -                  | -                    | -   | -                 | -                                | (978)                        | <b>(978)</b>    |
| Issuance and purchase of treasury stock               | -                             | (57)               | -                    | -   | (3)               | <b>(60)</b>                      | -                            | <b>(60)</b>     |
| Transfer from retained earnings to capital surplus    | -                             | 57                 | (57)                 | -   | -                 | -                                | -                            | -               |
| <b>Balance at 31 March 2015</b>                       | <b>116,449</b>                | <b>127,511</b>     | <b>(25,082)</b>      | <b>(68,048)</b>   | <b>24,916</b>     | <b>175,746</b>                   | <b>10,262</b>                | <b>186,008</b>  |



# CONSOLIDATED STATEMENT OF CASH FLOWS

Nippon Sheet Glass Co., Ltd and consolidated subsidiaries  
For the period ended 31 March 2015

|  |      | Millions of yen |                 |
|--|------|-----------------|-----------------|
|  | Note | 2015            | 2014            |
| <b>Cash flows from operating activities</b>  |      |                 |                 |
| Cash generated from operations   | 34   | 44,935          | 37,508          |
| Interest paid  |      | (18,314)        | (18,830)        |
| Interest received  |      | 2,168           | 2,877           |
| Income tax paid  |      | (4,196)         | (3,675)         |
| Net cash generated from operating activities                                       |      | 24,593          | 17,880          |
| <b>Cash flows from investing activities</b>  |      |                 |                 |
| Dividends received from joint ventures and associates                              |      | 3,131           | 3,199           |
| Purchase of joint ventures and associates  |      | (183)           | (22)            |
| Proceeds on disposal of joint ventures and associates                              |      | 162             | 3               |
| Purchase of subsidiaries (net of cash acquired)                                    |      | (488)           | (122)           |
| Proceeds on disposal of subsidiaries and businesses (net of cash disposed)         |      | 144             | 1,097           |
| Purchases of property, plant and equipment   |      | (32,602)        | (25,686)        |
| Proceeds on disposal of property, plant and equipment                              |      | 6,229           | 3,292           |
| Purchase of intangible assets  |      | (2,338)         | (1,717)         |
| Proceeds on disposal of intangible assets  |      | 21              | 25              |
| Purchase of available-for-sale investments   |      | (10)            | (16)            |
| Proceeds on disposal of available-for-sale investments                             |      | 203             | 996             |
| Loans advanced to joint ventures, associates and third parties                     |      | (1,486)         | (593)           |
| Loans repaid from joint ventures, associates and third parties                     |      | 630             | 1,964           |
| Others   |      | 3,395           | 474             |
| Net cash used in investing activities  |      | (23,192)        | (17,106)        |
| <b>Cash flows from financing activities</b>  |      |                 |                 |
| Dividends paid to shareholders   |      | (11)            | (13)            |
| Dividends paid to non-controlling interests  |      | (978)           | (646)           |
| Repayment of borrowings  |      | (135,828)       | (154,359)       |
| Proceeds from borrowings   |      | 144,115         | 134,280         |
| Others   |      | (3)             | (6)             |
| Net cash generated from/(used in) financing activities                             |      | 7,295           | (20,744)        |
| <b>Increase/(decrease) in cash and cash equivalents (net of bank overdrafts)</b>   |      | <b>8,696</b>    | <b>(19,970)</b> |
| Cash and cash equivalents (net of bank overdrafts) at the beginning of the period  | 22   | 52,293          | 65,173          |
| Effect of foreign exchange rate changes  |      | 1,351           | 7,090           |
| <b>Cash and cash equivalents (net of bank overdrafts) at the end of the period</b> | 22   | <b>62,340</b>   | <b>52,293</b>   |

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 1.1 Summary of significant accounting policies

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the periods presented, unless otherwise stated. There were no material changes to the Group's accounting principles, practices and presentations arising as a result of amended IFRS accounting standards and interpretations during the year.

### Reporting entity

Nippon Sheet Glass Co., Ltd (the Company) together with its consolidated subsidiaries (the Group) is a world leader in the supply of flat glass for architectural and automotive applications. In addition, the Group has a number of discreet technical glass businesses, operating in high technology areas. The parent company of the Group, Nippon Sheet Glass Co., Ltd is incorporated and domiciled in Japan and has shares publicly traded on the Tokyo Stock Exchange. The registered office is located at 5-27, Mita 3-chome, Minato-ku, Tokyo, 108-6321, Japan.

### Basis of preparation

The consolidated financial statements of the Group have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

The consolidated financial statements have been prepared on a historical cost basis, except for investment property, derivative financial instruments and available-for-sale investments that have been measured at fair value.

The financial statements are presented in Japanese yen and are rounded to the nearest million yen (¥m) except where otherwise indicated.

### IFRS standards not relevant for this financial period

Certain new standards, amendments and interpretations to existing standards have been published that are mandatory for the Group's annual accounting periods beginning on or after 1 April 2015 and are considered to be relevant to the Group's primary financial statements. The Group has elected not to adopt early the standards as described below:

IFRS 9, 'Financial instruments', addresses the classification, measurement and recognition of financial assets and financial liabilities and will be effective from the Group's financial period commencing 1 April 2018. This new standard will replace certain elements of IAS 39. The Group has not yet calculated the impact of the adoption of this new standard.

IFRS 15 'Revenue from Contracts with Customers' addresses the recognition of revenues and is effective from the Group's financial period commencing 1 April 2017. The International Accounting Standards Board has subsequently issued an exposure draft that proposes a one-year deferral of the effective date, potentially meaning that IFRS 15 would be effective from the Group's annual reporting period commencing 1 April 2018. This new standard will replace IAS 18 'Revenue' and IAS 11 'Construction Contracts'. The Group has not yet calculated the impact of the adoption of this new standard.

### Consolidation

#### (a) Subsidiaries

Subsidiaries are all entities over which the Group has the power to control the financial and operating policies, generally accompanying a shareholding of more than one-half of the voting rights. The existence

and effect of potential voting rights arising from equity share options that are currently exercisable or convertible, are considered when assessing whether the Group controls another entity. Subsidiaries where the Group controls more than 50 percent of the voting rights are fully consolidated from the date on which control is transferred to the Group. They are consolidated until the date that control ceases.

The Group uses the acquisition method of accounting to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair value of the assets transferred, the liabilities incurred and the equity interests issued by the Group. The consideration transferred includes the fair value of any assets or liabilities resulting from a contingent consideration arrangement. Acquisition-related costs are expensed as incurred. Identifiable assets acquired, and liabilities and contingent liabilities assumed, in a business combination are measured initially at their fair values at the acquisition date.

The excess of the consideration transferred, the amount of any non-controlling interest, based upon the appropriate share of the acquiree's net asset value, and the acquisition-date fair value of any previous equity interest in the acquiree, over the fair value of the Group's share of the identifiable net assets acquired, is recorded as goodwill. If this is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognized immediately in the consolidated income statement (see Intangible Assets – Goodwill).

Inter-company transactions, balances and unrealized gains on transactions between Group companies are eliminated. Unrealized losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. All Group companies use a common set of accounting policies, and are consolidated using a common accounting reference date of 31 March.

#### (b) Non-controlling interests, joint ventures and associates

##### *Non-controlling interests*

Changes in the Group's ownership interests in subsidiaries, arising from transactions between the Group and non-controlling interests, that do not result in a change in the Group's control over a subsidiary, are treated as equity transactions and therefore do not result in goodwill, or in gains and losses in the income statement.

##### *Joint ventures*

A joint venture is a contractual arrangement whereby the Group and other parties undertake an economic activity, which is then subject to joint control. In the Group, all such jointly controlled activities are undertaken through jointly controlled entities with the Group entitled to a share of the net assets of the jointly controlled entity. Consequently, the Group considers each of its joint arrangements to be joint ventures rather than joint operations. The Group considers that it has no other material contractual arrangements with its joint venture partners, other than the joint venture agreement itself. The Group accounts for its interest in these jointly controlled entities by the equity method of accounting, as described in relation to associates below.

##### *Associates*

Associates are all entities over which the Group has significant influence, generally accompanying a shareholding of between 20 and 49 percent of the voting rights. Significant influence is the power to participate in the financial and operating policy decisions of an investee, but is not control or joint control over these policies. Investments in associates are accounted for by the equity method of accounting and are initially recognized at cost. The Group considers that it has no material contractual arrangements with the other investors in

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

each of the Group's associated entities, other than those which arise in the normal course of business. The Group's investment in associates includes goodwill (net of any accumulated impairment loss) identified on acquisition (see Intangible Assets – Goodwill).

The Group's share of its associates' post-acquisition profits or losses is recognized in the income statement, and its share of post-acquisition movements in reserves is recognized in reserves. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. When the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognize further losses, unless it has incurred obligations or made payments on behalf of the associate.

Unrealized gains on transactions between the Group and its associates are eliminated to the extent of the Group's interest in the associates. Unrealized losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred.

### Accounting for joint ventures and associates

Joint ventures and associates are accounted for on the basis of audited accounts, or where these are not available, on the basis of unaudited management accounts prepared up to the Group's accounting date. Where it is not practicable to obtain such accounts, audited accounts or unaudited management accounts prepared to an accounting date not more than three months prior to the Group's accounting date are used. Where appropriate, the financial statements of joint ventures and associates are adjusted to conform to the Group's accounting policies.

### Segment reporting

The chief operating decision-making body in the Group is the Board of Directors. The Group reports the results of its operating segments externally in a manner consistent with its internal reporting to the Board of Directors. The Board of Directors is responsible for allocating resources to, and assessing the performance of, the Group's operating segments.

### Foreign currency translation

#### (a) Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates (the functional currency). The consolidated financial statements are presented in Japanese yen which is the Company's functional and the Group's presentation currency.

#### (b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the income statement, except when deferred in equity as qualifying cash flow hedges and qualifying net investment hedges.

Translation differences on non-monetary items, such as equities classified as available-for-sale financial assets, are included in the fair value reserve in equity.

#### (c) Group companies

The results and financial position of all the Group entities with a functional currency different from the Group's presentation currency (none of which has the currency of a hyperinflationary economy) are

translated into the presentation currency as follows:

- assets and liabilities for each balance sheet presented are translated at the closing rate at the date of that balance sheet;
- income and expenses for each income statement are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions); and
- all resulting exchange differences are recognized in the exchange translation reserve, a separate component of equity.

On consolidation, exchange differences arising from the translation of the net investment in foreign entities, and of borrowings and other currency instruments designated as hedges of such investments, are taken to the exchange translation reserve within shareholders' equity. When a foreign operation is sold, such exchange differences are recognized in the income statement as part of the gain or loss on sale.

Exchange differences recognized prior to 31 March 2010 are included in a separate reserve within retained earnings called 'Retained earnings (translation adjustment at the IFRS transition date)'. Exchange differences arising on or after 1 April 2010 are recognized within a separate exchange reserve.

Goodwill, intangibles and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate.

### Property, plant and equipment

Land and buildings comprise mainly the Group's manufacturing facilities. Land is shown at historical cost. All property (excluding land) and plant and equipment are stated at historical cost less accumulated depreciation and impairment. Historical cost comprises all expenditure that is directly attributable to the acquisition of the items. Cost may also include transfers from equity of any gains/losses on qualifying cash flow hedges of foreign currency purchases of property, plant and equipment.

Borrowing costs are capitalized with respect to material capital expenditure projects, using the Group's marginal cost of borrowing over the period of construction of the asset. Borrowing costs are depreciated over the useful economic life of the asset to which they relate.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Land is not depreciated. Depreciation on other assets is calculated using the straight-line method to allocate their cost less their residual values over their estimated useful lives, as follows:

|                           |                                    |
|---------------------------|------------------------------------|
| Freehold buildings        | 3 to 50 years                      |
| Long leasehold buildings  | lease term or useful economic life |
| Float glass tanks         | 10 to 15 years                     |
| Glass-making plant        | 25 years                           |
| Glass-processing plant    | 15 years                           |
| Other plant and equipment | 5 to 20 years                      |
| Vehicles                  | 5 years                            |

The assets' residual values and useful lives are reviewed to take account of technological changes, intensity of use over their lives and

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

market requirements, and adjusted if appropriate, at each balance sheet date. In the event of impairment, an asset's carrying amount is written down immediately to its recoverable amount (see Impairment of Assets).

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount. These are included in the income statement.

### Investment property

Investment property principally comprises land, office buildings and small industrial units, and those parts of other properties not occupied by the Group, which are held for long-term rental yields. Investment properties are initially recognized at cost and are thereafter carried at fair value, representing open-market value determined annually by discounted cash flows or by the use of external valuers. Changes in fair value are recorded in the income statement as part of other income and expense.

### Intangible assets

#### (a) Goodwill

Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

Goodwill is allocated to cash-generating units for the purpose of impairment testing. Each of those cash-generating units represents the Group's investments in each region of operation by each primary reporting segment (see Impairment of Assets).

#### (b) Trademarks and licenses

Trademarks and licenses are shown at historical cost. Trademarks and licenses have a definite useful life and are carried at cost less accumulated amortization. Amortization is calculated using the straight-line method to allocate the cost of trademarks and licenses over their estimated useful lives (over a maximum of twenty years).

#### (c) Computer software

Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortized over their estimated useful lives (five to ten years).

Costs associated with developing or maintaining computer software programs are recognized as an expense as incurred. Costs that are directly associated with the production of identifiable and unique software products controlled by the Group, which are seen to generate economic benefits exceeding costs beyond one year, are recognized as intangible assets. Direct costs include the software development employee costs and an appropriate portion of relevant overheads.

Computer software development costs recognized as assets are amortized over their estimated useful lives (not exceeding ten years).

#### (d) Research and development

Research expenditure is recognized as an expense as incurred. Costs incurred on development projects (relating to the design and testing of new or improved products or processes which will be used internally within the Group) are recognized as intangible assets when it is probable that the project will be commercially successful and technologically feasible or will give rise to internally improved processes, and costs can be measured reliably. Other development expenditure is recognized as an expense as incurred. Development costs previously recognized as an expense are not recognized as an asset in a subsequent period. Development costs with a finite useful life that have been capitalized, are amortized from the date when the

product or use of the process becomes available for commercial production on a straight-line basis over the period of its expected benefit, not exceeding five years (products) and twenty years (processes).

#### (e) Intangible assets created on acquisition

The intangible assets identified on acquisition of the Pilkington Group as part of the fair valuing of the net assets acquired include customer relationships, know-how, license agreements, the Pilkington brand name and other brands, in-process research and development and developed technology. These have been capitalized and are amortized over the estimated life of each category of intangible asset and are amortized on a straight-line basis over the period of their expected benefit to the Group as follows:

|                          |                |
|--------------------------|----------------|
| Customer relationships   | Up to 20 years |
| Know-how                 | 10 years       |
| License agreements       | 11 years       |
| Pilkington brand name*   | Nil            |
| Other brands             | 10 years       |
| Research and development | Up to 20 years |
| Developed technology     | Up to 15 years |

\* The Pilkington brand name has been assigned an indefinite useful life and is therefore not subject to routine amortization, but is instead tested annually for impairment.

### Impairment of assets

Assets that have an indefinite useful life are not subject to amortization and are tested annually for impairment. Assets that are subject to amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized when the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use.

For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). A number of significant assumptions and estimates are involved in forecasting future cash flows, including market growth rates, sales volumes and market prices. Forecasts of future cash flows are based on best estimates of future revenues and operating expenses using historical trends, market conditions and industry trends. These assumptions are subject to review by management and the Board of Directors. The future forecasts are adjusted by an appropriate discount rate derived from the cost of capital plus a risk premium at the date of the evaluation. The discount rate, based on the pre-tax weighted average cost of capital used in calculating the recoverable value, is set at a rate appropriate to each territory, consistent with the rates used to assess the potential impairment of goodwill, detailed in note 10.

### Investments

The Group classifies its investments in the following categories: financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments, and available-for-sale investments. The classification depends on the purpose for which the investments were acquired. Management determines the classification of its investments at initial recognition and reevaluates this designation at every reporting date.

#### (a) Financial assets/liabilities at fair value through profit or loss

This category has two sub-categories: financial assets held for trading, and those designated at fair value through profit or loss at inception. A financial asset is classified in this category if acquired principally for the

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

purpose of selling in the short term or if so designated by management. Derivatives are also categorized as held for trading unless they are designated as hedges. Assets/liabilities in this category are classified as current assets/liabilities if they are either held for trading or are expected to be realized within 12 months of the balance sheet date.

### (b) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise when the Group provides money, goods or services directly to a debtor with no intention of trading the receivable. They are included in current assets, except for maturities greater than 12 months after the balance sheet date and these are classified as non-current assets. Loans and receivables are included in trade and other receivables in the balance sheet (see Trade receivables).

### (c) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Group's management has the positive intention and ability to hold to maturity. The Group does not hold any investments in this category.

### (d) Available-for-sale investments

Available-for-sale investments are non-derivative financial assets that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless management intends to dispose of the investment within 12 months of the balance sheet date. They are initially recognized at fair value plus transaction costs and thereafter at fair value.

Purchases and sales of investments are recognized on the trade date, the date on which the Group commits to purchase or sell the asset. Investments are derecognized when the rights to receive cash flows from the investments have expired or have been transferred and the Group has transferred substantially all risks and rewards of ownership. If the Group neither transfers nor retains substantially all the risks and rewards of ownership of the investments, the Group considers whether it has retained control of the investments. Available-for-sale investments and financial assets at fair value through profit or loss are subsequently carried at fair value. Loans and receivables and held-to-maturity investments are carried at amortized cost using the effective interest method. Realized and unrealized gains and losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are included in the income statement in the period in which they arise. Unrealized gains and losses arising from changes in the fair value of non-monetary securities classified as available-for-sale are recognized in the fair value reserve within equity. When securities classified as available-for-sale are sold or impaired, the accumulated fair value adjustments are included in the income statement as gains and losses from investment securities.

The fair values of quoted investments are based on current bid prices. For unlisted securities or where the market for a financial asset is not active, the Group establishes fair value by using valuation techniques. These include the use of recent arm's-length transactions, reference to other instruments that are substantially the same, discounted cash flow analysis, and option pricing models refined to reflect the issuer's specific circumstances.

The Group assesses at each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets is impaired. In the case of equity securities classified as available-for-sale, a significant or prolonged decline in the fair value of the security below its cost would be considered in determining whether the securities are impaired. If any such evidence exists for available-for-sale investments,

the cumulative loss, measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in profit or loss, is removed from equity and recognized in the income statement.

### Inventories

Inventories are stated at the lower of cost and net realizable value. Cost is mainly determined using the first-in, first-out (FIFO) method. The cost of finished goods and work-in-progress comprises design costs, raw materials, direct labor, other direct costs and related production overheads (based on normal operating capacity). Net realizable value is the estimated selling price in the ordinary course of business, less applicable variable selling expenses. Costs of inventories include the transfer from equity of any gains/losses on qualifying cash flow hedges relating to purchases of raw materials.

Inventories carried in the balance sheet are reviewed on a regular basis and, in the case of any inventories which are slow moving, or where the Group considers that it is unlikely to recover the cost of such inventory through subsequent sale, appropriate provisions are made to impair the inventory to its estimated net realizable value.

### Construction work-in-progress

Construction work-in-progress is represented by engineering construction contracts for the building, construction and delivery of float glass lines or other assets for third-party customers. Profits are recognized where revenue and contract costs can be reliably estimated and are based on the stage of completion of the contract. Where the outcome cannot be estimated reliably, revenue is only recognized to the extent that it is probable that the contract costs incurred will be recoverable. Where it is probable that the contract costs will exceed the total contract revenue, the expected loss is recognized as an expense immediately in the income statement.

The stage of completion on construction contracts is assessed at regular intervals by the engineering project team and is based on an analysis of construction progress made, order fulfillment, costs incurred and technical completion at the balance sheet date.

### Trade and other receivables

Trade and other receivables are recognized initially at fair value and subsequently measured at amortized cost using the effective interest method, less provision for impairment. A provision for impairment of trade receivables is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of trade. The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the effective interest rate. The movement in the provision is recognized in the income statement.

### Cash and cash equivalents

Cash and cash equivalents include cash in hand, deposits held on call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the balance sheet.

### Trade and other payables

Trade and other payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Trade and other payables are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### Borrowings

Borrowings consist of bonds payable, loans payable, lease obligations and non-controlling interests entitled to receive a fixed share dividend. Borrowings are recognized initially at fair value. Borrowing transaction costs are expensed in the income statement over the period to the maturity of the related financial liability. Borrowings are subsequently stated at amortized cost. Any difference between the proceeds (net of transaction costs) and the redemption value is recognized in the income statement over the period of the borrowings using the effective interest method.

Non-equity preference shares are classified as liabilities and are measured in the balance sheet at their most recent redemption price. The dividends on these preference shares are recognized in the income statement as interest expense.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the balance sheet date.

### Leases

Assets held under finance leases (in which a significant proportion of the risks and rewards of ownership are retained by the Group) are included in property, plant and equipment and intangible assets at cost and are depreciated/amortized over the shorter of the lease term or their useful economic life. Obligations under finance leases, net of finance charges in respect of future periods, are included as appropriate under borrowings due within or after one year. Finance charges are allocated to accounting periods over the lease term to reflect a constant rate of interest on the remaining balance of the obligations.

Where a lease is identified as an operating lease (is a lease other than a finance lease), any payments made thereunder (net of any incentives received from the lessor) are charged to the income statement on a straight-line basis over the period of the lease.

### Taxation

Current income taxes for the current period are measured based on the amount expected to be paid to, or recovered from, local taxation authorities.

Deferred income tax is provided in full, using the liability method and without discounting, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, if the temporary difference arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss, it is not accounted for. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realized or the deferred income tax liability is settled.

Deferred income tax assets are recognized to the extent that it is probable that future taxable profits will be available, against which the temporary differences can be utilized. Deferred income tax is provided on temporary differences arising on investments in subsidiaries and associates, except where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred taxation liabilities are not recognized on timing differences arising from the initial recognition of goodwill. The Group offsets deferred tax assets and liabilities if a legally enforceable right exists to

set off current tax assets against current income tax liabilities and the deferred tax asset and liability are related to the same taxable entity or group of entities and the same taxation authority.

### Employee benefits

#### (a) Pension obligations

Group companies operate various pension schemes. The schemes are generally funded through payments to insurance companies or trustee-administered funds, determined by periodic actuarial calculations. The Group has both defined benefit and defined contribution plans.

The liability recognized in the balance sheet in respect of defined benefit pension plans is the present value of the defined benefit obligation at the balance sheet date less the fair value of plan assets. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of high quality corporate bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating to the terms of the related pension liability.

Retirement benefit assets are recognized for schemes in surplus, when the Group has an unconditional right to a refund of that surplus.

Current service costs, representing the additional liability accrued as a result of employee's services undertaken during the period, are charged to operating costs within the income statement.

Past service costs are recognized immediately in the income statement.

Finance costs are calculated by applying territory specific discount rates to the net defined benefit obligation in that region.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are taken through the statement of comprehensive income to equity in accordance with IAS 19 'Employee Benefits'.

For defined contribution plans, the Group pays contributions to publicly or privately administered pension insurance plans on a mandatory, contractual or voluntary basis. The Group has no further payment obligations once the contributions have been paid.

Prepaid contributions are recognized as an asset to the extent that a cash refund or a reduction in the future payments is available.

#### (b) Other post-employment retirement obligations

Group companies in the USA and the UK provide post-retirement healthcare benefits to certain retired employees. The entitlement to these benefits is usually conditional on the employee remaining in service up to retirement age and the completion of a minimum service period. The expected costs of these benefits are accrued over the period of employment using an accounting methodology similar to that for defined benefit pension plans.

Actuarial gains and losses arising from experience adjustments, and changes in actuarial assumptions, are charged or credited to the statement of comprehensive income in accordance with IAS 19. These obligations are valued annually by independent qualified actuaries.

#### (c) Termination benefits

Termination benefits are payable when employment is terminated before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Group recognizes termination benefits when it is demonstrably committed to either terminating the employment of current employees according to

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

a detailed formal plan without possibility of withdrawal, or providing termination benefits as a result of an offer made to encourage voluntary redundancy.

### (d) Profit-sharing, bonus and management incentive plans

The Group recognizes a liability and an expense for bonus schemes, which take into consideration the attainment of profit and cash flow targets. The Group recognizes a provision where contractually obliged or where there is a past practice that has created a constructive obligation.

### Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. When the Group expects some or all of a provision to be reimbursed, for example, under an insurance contract, the reimbursement is recognized as a separate asset, but only when the reimbursement is virtually certain. The expense relating to a provision is presented in the income statement net of any reimbursement. Provisions are not recognized for future losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognized even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

All provisions, where the time value of money is material with a settlement date exceeding 12 months, are discounted and carried at their discounted value. The discount is unwound through a charge to finance costs each period until the provision is settled. Discount rates are based on rates applicable in each relevant territory where the provision is carried, consistent with risks specific to the liability.

### Revenue recognition

Revenue comprises the fair value for the sale of goods and services, net of value-added or similar sales-based taxes, rebates and discounts and after eliminating sales within the Group. Revenue is recognized as follows:

#### (a) Sales of goods

Sales of goods are recognized when a Group entity has delivered products to the customer, the customer has accepted the products and collectability of the related receivables is reasonably assured.

Where a product is sold with a right of return, accumulated experience is used to estimate and provide for such returns at the time of sale.

#### (b) Sales of services

Sales of services are recognized in the accounting period in which the services are rendered, by reference to the completion of the specific transaction, and assessed on the basis of the actual service provided as a proportion of the total services to be provided.

#### (c) Engineering revenue

Engineering revenue is recognized on engineering construction contracts for the building, construction and supply of float glass lines for third-party customers.

Profits are recognized on such long-term contracts where revenue and contract costs can be reliably estimated and are based on the estimated stage of completion of the contract. Where the outcome of the contract cannot be estimated reliably, revenue is only recognized to the extent that it is probable that the contract costs incurred will be

recoverable. In circumstances where it is probable that the total contract costs will exceed the total contract revenue, the expected loss is recognized as an expense immediately in the income statement.

#### (d) Interest income

Interest income is recognized on a time-proportion basis using the effective interest method. When a receivable is impaired, the Group reduces the carrying amount to its recoverable amount (i.e. the estimated future cash flow discounted at the original effective interest rate of the instrument), and continues unwinding the discount as interest income. Interest income on impaired loans is recognized either as cash is collected or on a cost-recovery basis as conditions warrant.

#### (e) Royalty income

Royalty income is recognized on an accruals basis in accordance with the substance of the relevant agreements.

#### (f) Dividend income

Dividend income is recognized when the right to receive payment is established.

### Exceptional Items

The Group discloses certain gains or losses in the income statement as exceptional items if this is necessary to gain a fair understanding of the Group's operating performance. Exceptional items would usually be material in value and/or would be of a non-recurring nature. Charges resulting from the Group's profit improvement program are included within exceptional items.

### Deferred income

#### (a) Government grants

The Group recognizes government grants at their fair value where there is reasonable assurance that the grant will be received and all attaching conditions will be complied with. When the grant relates to an expense item, it is recognized as income over the periods necessary to match the grant on a systematic basis to the costs that it is intended to compensate. Where the grant relates to property, plant and equipment, the fair value is credited to deferred income and released to the income statement over the expected useful life of the relevant asset by equal annual installments.

#### (b) Other deferred income

The Group recognizes other deferred income including customers' contributions to automotive tooling costs at their fair value. The income is recognized in the income statement over the periods necessary to match the write-off of the asset, to which the deferred income relates, by equal annual installments.

### Emission rights

Emissions rights granted are recognized on a systematic basis over the period to which they relate. The difference between the emission rights granted and recognized at the balance sheet date, and CO<sub>2</sub> emitted is recorded as an asset or liability at fair value at each balance sheet date.

### Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of these assets, until such time as the assets are substantially ready for their intended use or sale. All other borrowing costs are recognized in the consolidated income statement in the period in which they are incurred.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### Accounting for derivative financial instruments and hedging activities

Derivatives are initially recognized at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. The method of recognizing the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and, if so, the nature of the item being hedged and the effectiveness of the hedging arrangement. The Group designates certain derivatives as hedges of the changes in fair value of recognized assets or liabilities or a firm commitment (fair value hedges), hedges of exposure to variability in cash flows associated with an asset or liability or arising from highly probable forecast transactions (cash flow hedges), and hedges of net investments in foreign operations (net investment hedges).

The Group documents at the inception of the transaction the relationship between hedging instruments and hedged items, as well as its risk management objective and strategy for undertaking various hedge transactions. The Group also documents, both at hedge inception and on an ongoing basis, its assessment of whether the derivatives used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of hedged items.

#### (a) Fair value hedge

Changes in the fair value of derivatives, designated and qualifying as fair value hedges, are recorded in the income statement, together with any changes in the fair value of the hedged asset or liability, attributable to the hedged risk.

#### (b) Cash flow hedge

The effective portion of changes in the fair value of derivatives, designated and qualifying as cash flow hedges, is recognized in equity. The gain or loss relating to the ineffective portion is recognized immediately in the income statement.

Amounts accumulated in equity are recycled in the income statement in the periods when the hedged item affects profit or loss (for instance, when the forecast sale that is hedged takes place). However, when the forecast transaction that is hedged results in the recognition of a non-financial asset (for example, inventory) or a liability, the gains and losses previously deferred in equity are transferred from equity and included in the initial measurement of the cost of the asset or liability.

When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately transferred to the income statement.

#### (c) Net investment hedge

Hedges of net investments in foreign operations are accounted for similarly to cash flow hedges. Any gain or loss on the hedging instrument relating to the effective portion of the hedge is recognized in equity, the gain or loss relating to the ineffective portion is recognized immediately in the income statement.

Gains and losses accumulated in equity are included in the income statement when the foreign operation is disposed of.

#### (d) Derivatives that do not qualify for hedge accounting

Certain derivative instruments do not qualify for hedge accounting. Changes in the fair value of any derivative instruments, not qualifying for hedge accounting, are recognized immediately in the income statement.

### Fair value estimation

The fair value of financial instruments traded in active markets (such as

derivatives and available-for-sale investments) is based on quoted market prices at the balance sheet date. The quoted market price used for financial assets held by the Group is the current bid price. The appropriate quoted market price for financial liabilities is the current offer price. In the event of an indication of a potential impairment, management assess the recoverable value of the asset based on the higher of its value in use and fair value less cost to sell.

The fair value of financial instruments that are not traded in an active market is determined by using valuation techniques. The Group uses a variety of methods and makes assumptions that are based on market conditions existing at each balance sheet date.

The fair values of foreign exchange contracts are determined using forward exchange market rates at the balance sheet date. The fair values of interest rate swaps are calculated as the present value of the estimated future cash flows based on observable yield curves at the balance sheet date. The fair values of commodity hedges are determined by using forward market prices at the balance sheet date.

The fair value of financial liabilities is determined using cash flows discounted using a rate based on credit risk factors and the relevant currency swap rate for the specific maturity, plus a margin.

### Share capital

Ordinary shares are classified as equity. Mandatory redeemable preference shares are classified as liabilities.

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

### Treasury shares

Treasury shares represent the Group's interests in its own equity instruments, and are included within shareholders' funds. Treasury shares are measured at their cost.

### Share based payments

The Group operates a number of equity settled, share-based payment plans, under which the entity receives services from directors, executive officers, senior corporate officers and corporate officers as consideration for equity instruments (options) of the Group. The fair value of the employee services received in exchange for the grant of options is calculated using the Black-Scholes model. In accordance with IFRS 2 'Share-based Payment', the resulting cost is recognized in the income statement over the vesting period of the options, being the period in which the services are received. The value of the charge is adjusted to reflect expected and actual levels of vesting options, except where the failure to vest is as a result of not meeting a market condition. All plans are classified as equity settled.

### Discontinued operations and assets held for sale

Discontinued operations include components of the Group that have been disposed of (through sale or abandonment) or are classified as held for sale and represent a major line of the Group's business or geographical area of operations or represent a part of a single coordinated plan to dispose of such a business line or geographical area.

Non-current assets and disposal groups are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than through continued use. This condition is regarded as met only when the sale is highly probable and the non-current asset (or disposal group) is available for immediate sale in its present condition. Management must be committed to the sale,

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

which should be expected to be completed within one year.

When the Group is committed to a sale plan involving loss of control of a subsidiary, all of the assets and liabilities of that subsidiary are classified as held for sale when the criteria described above are met, regardless of whether the Group will retain a minority interest in its former subsidiary after the sale.

Assets classified as held for sale are measured at the lower of their previous carrying amount and fair value less costs to sell. Property, plant and equipment and intangible assets classified as held for sale are not depreciated or amortized after classification as held for sale.

### Financial risk management

#### Financial risk factors

The Group's multinational operations and debt financing expose it to a variety of financial risks that include the effects of changes in foreign currency exchange rates, energy prices, debt market prices, interest rates, credit risks, and liquidity. The Group has in place a risk management program that seeks to limit the effects on the financial performance of the Group by using financial instruments.

Financial risk management is carried out by a central treasury department (Group Treasury) under policies approved by the Board of Directors. Group Treasury identifies, evaluates and hedges financial risks in close co-operation with the Group's operating units. The Board provides written principles for overall risk management, as well as written policies covering specific areas, such as foreign exchange risk, energy price risk, use of derivative and non-derivative financial instruments, credit risk, and investing excess liquidity.

#### (a) Market risk

##### (i) Foreign exchange risk

The Group operates internationally and is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the euro, sterling and US dollar. Foreign exchange risk arises from future commercial transactions, recognized assets and liabilities and net investments in foreign operations.

To manage their foreign exchange risk arising from future commercial transactions and recognized assets and liabilities, companies in the Group use forward contracts, transacted with Group Treasury. Foreign exchange risk arises when future commercial transactions and recognized assets and liabilities are denominated in a currency that is not the entity's functional currency. Group Treasury is responsible for managing the net position in each foreign currency by using external forward currency contracts.

Each subsidiary designates contracts with Group Treasury as fair value hedges or cash flow hedges, as appropriate.

External foreign exchange contracts are designated at Group level as hedges of foreign exchange risks on specific assets, liabilities or future transactions on a gross basis.

The Group's risk management policy is to hedge forecast transactions creating the foreign currency exposure provided that such forecast transactions are reasonably certain.

The Group has certain investments in foreign operations, whose net assets are exposed to foreign currency translation risk. Currency exposure arising from the net assets of the Group's foreign operations is managed primarily through borrowings denominated in the relevant foreign currencies.

The Group is exposed to the risk of fluctuations in foreign exchange rates, mainly as the assets, liabilities, incomes and expenses

denominated in local currencies are translated into yen when consolidated financial statements are prepared.

All other things being equal, a 1% increase in the value of the yen would lead to a decrease in total equity of ¥4,000 million (2014: ¥4,000 million). Based on the financial results for the year to 31 March 2015, a 1% increase in the value of the yen would result in a decrease in the profit for the period of ¥10 million (2014: decrease in loss for the period of ¥150 million).

##### (ii) Energy price risks

The Group consumes significant amounts of energy and is exposed to energy price risk arising from this consumption, principally of oil and gas.

The Group's risk management policy is to hedge between 20 percent and 100 percent of anticipated purchases for the subsequent 12 months and between 10 percent and 80 percent for the next four years.

##### (iii) Cash flow and fair value interest rate risk

As the Group has no significant interest-bearing assets, the Group's income and operating cash flows are substantially independent of changes in market interest rates.

The Group's interest rate risk arises primarily from long-term borrowings. Borrowings issued at variable rates expose the Group to cash flow interest rate risk. Borrowings issued at fixed rates expose the Group to fair value interest rate risk. Group policy is to maintain approximately 30 to 70 percent of net borrowings in fixed rate instruments. All other things being equal, a 1 percent increase in interest rates would result in an increase in annual interest costs on financial balances of ¥2,404 million.

The Group manages its cash flow interest rate risk by using floating-to-fixed interest rate swaps. Such interest rate swaps have the economic effect of converting borrowings from floating rates to fixed rates. Under the interest rate swaps, the Group agrees with other parties to exchange, at specific intervals, the difference between fixed contract rates and floating rate interest amounts calculated by reference to the agreed notional principal amounts.

##### (b) Credit risk

The Group has no significant concentrations of credit risk other than in relation to the receivables due from automotive original equipment manufacturers. It has policies in place to ensure that sales of products are made to customers with an appropriate credit history. Derivative counterparties are limited to high credit quality financial institutions. The Group has policies that limit the amount of credit exposure to any financial institution.

As set out in note 38, the Group has outstanding loans and receivables owed by joint ventures and associates. The Group manages these balances on an arms-length basis, ensuring that loans and receivables are only advanced to joint ventures and associates where the Group is satisfied that these balances will be repaid.

##### (c) Liquidity risk

Prudent liquidity risk management policies maintain sufficient cash and cash equivalents and availability of funding through committed credit facilities. Due to the dynamic nature of the underlying businesses, Group Treasury aims to maintain flexibility in funding by keeping a substantial portion of committed credit lines undrawn.

#### Critical accounting estimates and assumptions

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

future events that are believed to be reasonable under the circumstances.

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will not usually be equal to the resulting actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial period are discussed below.

### (a) Estimated impairment of goodwill and intangible assets

The Group tests, on an annual basis, whether goodwill or intangible assets with an indefinite useful life have suffered any impairment, in accordance with the accounting policy stated above.

### (b) Income taxes

The Group is subject to income taxes in numerous jurisdictions worldwide. During the normal course of business, there are a significant number of transactions where the final tax determination is uncertain. The Group recognizes liabilities for anticipated tax audit issues based on an estimate of both the value of any additional taxes that may be due and the likelihood that the final tax audit outcome may result in such additional liabilities. In arriving at the total liability to be provided, significant judgment is required. Where the final tax outcome of these matters is different from the amounts provided, any difference is recorded in the period in which that final outcome is known.

### (c) Post-retirement benefits

The Group has a variety of post-retirement benefit schemes in various countries in which it operates. Where such schemes are in the nature of a defined benefit arrangement, the Group uses a variety of assumptions in the calculation of the scheme assets and liabilities. These assumptions are subject to a degree of uncertainty and the Group takes advice from professional actuaries before finalizing such assumptions.

### (d) Provisions

If appropriate, the directors seek professional advice regarding the valuation of provisions.

### (e) Investments accounted for using the equity method

At 31 March 2014, the Group had a 15.18 percent shareholding in Shanghai Yaohua Pilkington Glass Group Co., Ltd (SYP), which was accounted for using the equity method as management judged the Group exerted a significant influence over this company due to the level of its management involvement with SYP.

As set out in note 6, following a decrease in the level of the Group's management involvement with SYP, the Group is no longer able to exert a significant influence over SYP.

considers that the possibility that a surplus could be reduced or extinguished by discretionary actions by the trustee does not affect the existence of the asset at the end of the reporting period. Given these circumstances, a nil-value asset ceiling is no longer applied by the Group. Consequently the Group now recognizes a pension asset with respect to this scheme and no longer recognizes an additional liability with respect to further funding contributions. The accounting impact of this change has been applied retrospectively in accordance with IAS8. The Group has therefore restated its comparative opening balance sheet as at 1 April 2013, its comparative income statement and statement of comprehensive income for the period to 31 March 2014, and its comparative balance sheet as at 31 March 2014.

The impact of this change is summarized in note 39.

## 1.2 Changes in accounting policies and disclosures

The Group has re-assessed its policy towards the recognition of retirement benefit scheme assets and liabilities in light of ongoing debate by the IFRS foundation in respect of IFRIC 14 and IAS 19. The Group has previously had a policy of imposing a nil-value asset ceiling on the recognition of pension assets arising at its main UK pension scheme on the basis that the trustee has the discretionary ability to take actions that could reduce or extinguish the surplus. The Group has also then had a policy of recognizing a further liability with respect to the funding requirements of this scheme. Consistent with the latest proposals made by the IFRS foundation, the Group has revised its policy with respect to the application of an asset ceiling. The Group has an unconditional right to a refund of surplus, as defined under IFRIC 14 and



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 2. Segmental information

#### Primary reporting format - by business line

The Group is organized on a worldwide basis into the following principal primary operating segments:

The Architectural segment engages in the manufacturing and sale of flat glass and various interior and exterior glazing products within commercial and residential markets. It also includes glass for the solar energy sector.

The Automotive segment supplies a wide range of automotive glazing for new vehicles and for replacement markets.

The Technical Glass segment comprises a number of discrete businesses, including the manufacture and sale of very thin glass for small displays, lenses and light guides for printers, as well as glass fiber products, such as battery separators and glass components for engine timing belts.

The Other segment covers corporate costs, consolidation adjustments, certain small businesses not included in the segments covered above, and the amortization of other intangible assets related to the acquisition of Pilkington plc.

No operating segments have been aggregated to form the above reportable operating segments.

The segmental results for the periods ended 31 March 2015 and 2014 are as follows:

|   | Millions of yen |                |                 |                 |                |
|---|-----------------|----------------|-----------------|-----------------|----------------|
|   | 2015            |                |                 |                 |                |
|   | Architectural   | Automotive     | Technical Glass | Other           | Total          |
| <b>Revenue</b>  |                 |                |                 |                 |                |
| External revenue  | 252,914         | 313,956        | 58,741          | 1,102           | 626,713        |
| Inter-segmental revenue                                     | 21,142          | 2,424          | 26              | 5,132           | 28,724         |
| <b>Total revenue</b>  | <b>274,056</b>  | <b>316,380</b> | <b>58,767</b>   | <b>6,234</b>    | <b>655,437</b> |
| Trading profit  | 17,020          | 9,372          | 4,922           | (6,044)         | 25,270         |
| Amortization arising from acquisition of Pilkington plc     | -               | -              | -               | (8,422)         | (8,422)        |
| <b>Operating profit before exceptional items</b>            | <b>17,020</b>   | <b>9,372</b>   | <b>4,922</b>    | <b>(14,466)</b> | <b>16,848</b>  |
| Exceptional items   |                 |                |                 |                 | 5,490          |
| <b>Operating profit</b>                                     |                 |                |                 |                 | <b>22,338</b>  |
| Finance costs - net   |                 |                |                 |                 | (17,944)       |
| Share of post-tax profit from joint ventures and associates |                 |                |                 |                 | 413            |
| <b>Profit before taxation</b>                               |                 |                |                 |                 | <b>4,807</b>   |
| Taxation  |                 |                |                 |                 | (1,914)        |
| <b>Profit for the period</b>                                |                 |                |                 |                 | <b>2,893</b>   |

|   | Millions of yen |                |                 |                 |                 |
|---|-----------------|----------------|-----------------|-----------------|-----------------|
|   | 2014 (restated) |                |                 |                 |                 |
|   | Architectural   | Automotive     | Technical Glass | Other           | Total           |
| <b>Revenue</b>  |                 |                |                 |                 |                 |
| External revenue  | 240,606         | 305,114        | 59,355          | 1,020           | 606,095         |
| Inter-segmental revenue                                     | 15,494          | 2,147          | 89              | 5,411           | 23,141          |
| <b>Total revenue</b>  | <b>256,100</b>  | <b>307,261</b> | <b>59,444</b>   | <b>6,431</b>    | <b>629,236</b>  |
| Trading profit  | 10,951          | 11,154         | 5,898           | (5,551)         | 22,452          |
| Amortization arising from acquisition of Pilkington plc     | -               | -              | -               | (7,885)         | (7,885)         |
| <b>Operating profit before exceptional items</b>            | <b>10,951</b>   | <b>11,154</b>  | <b>5,898</b>    | <b>(13,436)</b> | <b>14,567</b>   |
| Exceptional items   |                 |                |                 |                 | (13,833)        |
| <b>Operating profit</b>                                     |                 |                |                 |                 | 734             |
| Finance costs - net   |                 |                |                 |                 | (16,856)        |
| Share of post-tax profit from joint ventures and associates |                 |                |                 |                 | 1,002           |
| <b>Loss before taxation</b>                                 |                 |                |                 |                 | <b>(15,120)</b> |
| Taxation  |                 |                |                 |                 | (340)           |
| <b>Loss for the period</b>                                  |                 |                |                 |                 | <b>(15,460)</b> |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 2. Segmental information continued

The Group uses a number of methods to calculate the price of intra-group transactions depending upon the business sector and geographic location. This is largely dependent on local custom and regulations. Usual methods include reference to external market prices or to manufacturing costs plus an appropriate margin.

No significant changes were made in the method of pricing intra-group transactions in the period.

Finance costs include results from cash flow hedges of interest-bearing borrowings that have been reported in the income statement during the period. They also include gains and losses from the re-measuring of interest rate derivatives designated as fair value hedges. Unallocated costs represent corporate Group expenses.

Other information in respect of items (charged) or credited within operating profit, excluding exceptional items, in the income statement are as follows:

|   |      |               |            |                    |         | Millions of yen |
|---|------|---------------|------------|--------------------|---------|-----------------|
|   |      |               |            |                    |         | 2015            |
|   | Note | Architectural | Automotive | Technical<br>Glass | Other   | Total           |
| Depreciation  | 12   | (12,281)      | (14,451)   | (2,504)            | (828)   | (30,064)        |
| Amortization  | 11   | (273)         | (649)      | (42)               | (9,971) | (10,935)        |
| Impairment of property, plant and equipment                           | 12   | (33)          | (135)      | (381)              | (44)    | (593)           |
| Reversal of prior period impairments of property, plant and equipment | 12   | 647           | 341        | -                  | -       | 988             |
| Profit on sale of property, plant and equipment                       |      | 174           | 83         | 66                 | 53      | 376             |
| Research and development expenditure                                  |      | (2,703)       | (3,058)    | (931)              | (1,520) | (8,212)         |
| Operating lease rentals   |      |               |            |                    |         |                 |
| plant and equipment   |      | (1,231)       | (2,567)    | (33)               | (153)   | (3,984)         |
| property  |      | (822)         | (3,841)    | (137)              | (511)   | (5,311)         |
| Net credit/(charge) for bad and doubtful debts                        | 15   | 138           | (69)       | 10                 | -       | 79              |
| Amortization of deferred income                                       | 28   | 165           | 3,478      | 47                 | 346     | 4,036           |

|   |      |               |            |                    |         | Millions of yen |
|---|------|---------------|------------|--------------------|---------|-----------------|
|   |      |               |            |                    |         | 2014            |
|   | Note | Architectural | Automotive | Technical<br>Glass | Other   | Total           |
| Depreciation  | 12   | (11,342)      | (15,388)   | (1,950)            | (838)   | (29,518)        |
| Amortization  | 11   | (356)         | (610)      | (38)               | (9,326) | (10,330)        |
| Impairment of property, plant and equipment                           | 12   | (113)         | (44)       | (128)              | (1,485) | (1,770)         |
| Reversal of prior period impairments of property, plant and equipment | 12   | 109           | -          | -                  | -       | 109             |
| Profit/(loss) on sale of property, plant and equipment                |      | 823           | (14)       | (261)              | 43      | 591             |
| Research and development expenditure                                  |      | (2,743)       | (2,811)    | (1,086)            | (1,240) | (7,880)         |
| Operating lease rentals   |      |               |            |                    |         |                 |
| plant and equipment   |      | (1,179)       | (2,325)    | (63)               | (161)   | (3,728)         |
| property  |      | (898)         | (3,816)    | (149)              | (498)   | (5,361)         |
| Net (charge)/credit for bad and doubtful debts                        | 15   | (291)         | 129        | (30)               | (1)     | (193)           |
| Amortization of deferred income                                       | 28   | 141           | 3,142      | 42                 | 216     | 3,541           |

Segmental net trading assets at 31 March 2015 and 2014 and capital expenditure for the periods then ended are as follows:

|   |  |               |            |                    |         | Millions of yen |
|---|--|---------------|------------|--------------------|---------|-----------------|
|   |  |               |            |                    |         | 2015            |
|   |  | Architectural | Automotive | Technical<br>Glass | Other   | Total           |
| Segmental net trading assets                |  | 154,809       | 165,599    | 50,645             | (1,955) | 369,098         |
| Capital expenditure (including intangibles) |  | 13,783        | 17,500     | 4,513              | 762     | 36,558          |

|   |  |               |            |                    |       | Millions of yen |
|---|--|---------------|------------|--------------------|-------|-----------------|
|   |  |               |            |                    |       | 2014            |
|   |  | Architectural | Automotive | Technical<br>Glass | Other | Total           |
| Segmental net trading assets                |  | 150,007       | 168,738    | 48,310             | 561   | 367,616         |
| Capital expenditure (including intangibles) |  | 4,642         | 10,743     | 14,120             | 2,066 | 31,571          |

Segmental net trading assets consist of property, plant and equipment, investment properties, intangible assets excluding those arising from a business combination, inventories, construction work-in-progress, trade and other receivables (excluding financial receivables) and trade and other payables (excluding financial payables).

Capital expenditure comprises additions to property, plant and equipment, note 12, and intangible assets, note 11.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 2. Segmental information continued

Segmental net trading assets are reconciled to total assets as follows:

|  | Millions of yen |                    |
|--|-----------------|--------------------|
|  | 2015            | 2014<br>(restated) |
| Segmental net trading assets for reportable segments       | 369,098         | 367,616            |
| Add back trade and other payables                          | 134,183         | 128,300            |
| Exchange and other timing adjustments                      | 2,136           | 13,779             |
| Unallocated:   |                 |                    |
| Goodwill   | 130,734         | 135,826            |
| Intangible assets arising on the acquisition of Pilkington | 62,141          | 73,749             |
| Financial receivables                                      | 12,671          | 11,875             |
| Investments accounted for using the equity method          | 30,528          | 50,070             |
| Retirement benefit asset                                   | 9,754           | 4,624              |
| Financial assets - available-for-sale investments          | 31,873          | 6,837              |
| Financial assets - derivative financial instruments        | 957             | 2,327              |
| Deferred tax assets  | 62,072          | 51,980             |
| Assets held for sale                                       | 3,507           | 1,799              |
| Tax receivables  | 2,757           | 3,562              |
| Cash and cash equivalents                                  | 67,695          | 73,864             |
| <b>Total assets per the balance sheet</b>                  | <b>920,106</b>  | <b>926,208</b>     |

### Secondary reporting format - by revenue category and geographical location

|  | Millions of yen |                |
|--|-----------------|----------------|
|  | 2015            | 2014           |
| <b>Analysis of revenue by category</b>   |                 |                |
| Sale of glass and glass-related products | 604,102         | 582,987        |
| Sales of services                        | 2,868           | 2,839          |
| Royalty and licensing income             | 697             | 919            |
| Engineering contracts                    | 4,811           | 5,138          |
| Other sundry sales                       | 14,235          | 14,212         |
|  | <b>626,713</b>  | <b>606,095</b> |

The Group's revenue from its external customers based on the geographical location of those customers is as follows:

|                | Millions of yen |                |
|----------------|-----------------|----------------|
|                | 2015            | 2014           |
| <b>Revenue</b> |                 |                |
| Japan          | 144,167         | 146,184        |
| Europe         | 239,162         | 238,269        |
| North America  | 112,138         | 96,448         |
| Rest of World  | 131,246         | 125,194        |
|                | <b>626,713</b>  | <b>606,095</b> |

No individual customer accounts for more than 10 percent of total revenues of the Group.

The total of non-current assets, other than financial instruments, deferred tax assets, trade and tax receivables, located in Japan is ¥34,322 million (2014: ¥33,784 million), UK ¥279,863 million (2014: ¥303,825 million) and the total of these non-current assets located in other countries is ¥217,153 million (2014: ¥225,319 million).

### 3. Other income

|   | Note | Millions of yen |              |
|---|------|-----------------|--------------|
|   |      | 2015            | 2014         |
| Dividend income on available-for-sale assets    |      | 130             | 121          |
| Gains on settlements of insurance proceeds      |      | 104             | 610          |
| Profit on disposals                             |      | 1,000           | 2,051        |
| Increase in fair value of investment properties | 13   | 288             | –            |
| Other   |      | 2,407           | 4,423        |
|   |      | <b>3,929</b>    | <b>7,205</b> |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 4. Other expenses

|   | Note | Millions of yen |                 |
|---|------|-----------------|-----------------|
|   |      | 2015            | 2014            |
| Amortization of intangibles   | 11   | (10,935)        | (10,330)        |
| Impairment of property, plant and equipment                           | 12   | (593)           | (1,770)         |
| Reversal of prior period impairments of property, plant and equipment | 12   | 988             | 109             |
| Impairment of intangible assets                                       | 11   | (4)             | –               |
| Impairment of available-for-sale investments                          | 16   | (1)             | (3)             |
| Research and development costs expensed in the period                 |      | (814)           | (743)           |
| Bad debts written back/(written off)                                  |      | (170)           | 490             |
| Doubtful debt provision increase                                      | 15   | (686)           | (1,308)         |
| Reversal of previously held doubtful debt provision                   | 15   | 765             | 1,115           |
| Float tank repair costs   |      | (2)             | (203)           |
| Net foreign exchange on other expense items                           |      | (197)           | 92              |
| Decrease in fair value of investment properties                       | 13   | (10)            | (87)            |
| Redundancy and restructuring  |      | (272)           | (408)           |
| Loss on disposal  |      | (81)            | (763)           |
| Others  |      | (669)           | (807)           |
|   |      | <b>(12,681)</b> | <b>(14,616)</b> |

### 5. Net foreign exchange gains and losses

The net foreign exchange differences on operating items charged to the income statement in the year amounted to a gain of ¥150 million (2014: a gain of ¥392 million).

### 6. Exceptional items

|  | Note        | Millions of yen |                 |
|--|-------------|-----------------|-----------------|
|  |             | 2015            | 2014            |
| Exceptional Items (gains):                                   |             |                 |                 |
| Gain on reclassification of investments                      |             | 13,349          | –               |
| Gain on disposal of non-current assets                       |             | 5,141           | –               |
| Reversal of impairment of non-current assets                 | 12          | 518             | 1,227           |
| Gain on dilution of shares in an associate                   |             | –               | 2,056           |
| Reduction of pension liabilities                             | 26          | –               | 1,098           |
| Gain on disposal of available-for-sale assets                |             | –               | 335             |
| Others   |             | 560             | 802             |
|  |             | <b>19,568</b>   | <b>5,518</b>    |
| Exceptional Items (losses):                                  |             |                 |                 |
| Restructuring costs, including employee termination payments |             | (8,922)         | (15,927)        |
| Impairment of investments in associates                      |             | (2,124)         | –               |
| Settlement of litigation matters                             |             | (1,337)         | (572)           |
| Loss on dilution of investment in associates                 |             | (649)           | –               |
| Impairments of non-current assets                            | 10,11,12,16 | (560)           | (2,034)         |
| Loss on disposal or scrapping of non-current assets          |             | –               | (240)           |
| Others   |             | (486)           | (578)           |
|  |             | <b>(14,078)</b> | <b>(19,351)</b> |
|  |             | <b>5,490</b>    | <b>(13,833)</b> |

The gain on reclassification of investments relates to the Group's interests in Shanghai Yaohua Pilkington Glass Group Co., Ltd (SYP). The Group owns a shareholding in SYP of 15.18 percent. Previously the Group has carried this investment in its balance sheet as an affiliated company using the equity method of accounting. Following a decrease in the level of the Group's management involvement with SYP, the Group is no longer able to exert a significant influence over SYP. IAS 28 "Investments in Associates and Joint Ventures" contains a rebuttable presumption that a shareholding of less than 20 percent does not enable an investor to exert significant influence over an investee. Previously the Group has been able to rebut this presumption due to the level of its management involvement with SYP. As a consequence of this change, the Group is no longer able to rebut this presumption in IAS 28. The Group is therefore required to record its investment in SYP at fair value, and reclassify it as an available-for-sale asset on the Group's balance sheet. The gain in the table above includes a credit, of ¥926 million, arising on the recycling to the income statement of items relating to SYP previously posted to reserves using the Statement of Comprehensive Income.

The gain on disposal of non-current assets arises mainly on the sale and lease-back of land at Itami City, Hyogo Prefecture, Japan, as announced on 26 September 2014. It also includes gains on disposals of property, plant and equipment no longer in use following the Group's restructuring program.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 6. Exceptional items continued

The reversal of impairments of non-current assets relates to land located mainly in the UK, which has had its recoverable value re-assessed during the year, following an updated valuation.

The previous-year reversal of impairments of non-current assets relates to assets mainly in Sweden, which have either been given an alternative use elsewhere in the Group, or are anticipated to have an alternative use elsewhere in the Group.

The previous-year gain on dilution of shares in associates, relates to placings of new shares by Shanghai Yaohua Pilkington Glass Group Co., Ltd (China) and Holding Concorde SA (Colombia), an NSG Group affiliate, in which the Group did not participate.

The previous-year reduction in pension liabilities arose at a UK subsidiary, where employees accepted a change to their terms and conditions, whereby pensionable salaries in the subsidiary's pension scheme were capped at their level on 1 January 2014.

The previous-year gain on disposal of available-for-sale investments related to the disposal of investments in Japan.

Restructuring costs arose in a variety of locations around the world representing the final stages of the Group's previously announced restructuring program. It also includes the cost of maintaining idle facilities, principally in Europe.

The restructuring costs incurred during the previous year include the costs arising from the Group's decision to mothball its float line at Cowley Hill, St Helens, UK.

The impairment of investment in associates represents an impairment of the Group's interests in China Glass Holdings Ltd, following a review of the recoverable value of this investment, using a discount rate of 14.01 per cent.

The settlement of litigation matters for both the current and previous years, relates to claims made by certain of the Group's Automotive customers in Europe, following the European Commission's earlier decision to fine the Group for alleged breaches of European competition law.

The loss on dilution of shares in an associate arose following a placing of shares by China Glass Holdings Ltd in which the Group did not participate.

The impairments of non-current assets arising during the year relates to the Group's Architectural facilities in Japan.

The impairments arising during the previous year mainly related to the Group's Architectural facilities in Cowley Hill, UK, and Halmstad, Sweden.

The previous-year loss on disposal or scrapping of non-current assets relates to a variety of disposals, principally in China, Japan, and the Philippines.

### 7. Employee benefit expenses

|   | Note | Millions of yen  |           |
|---|------|------------------|-----------|
|   |      | 2015             | 2014      |
| Wages and salaries  |      | <b>(127,144)</b> | (124,262) |
| Redundancy and termination benefits                         |      | <b>(1,261)</b>   | (3,707)   |
| Social security costs                                       |      | <b>(14,523)</b>  | (13,400)  |
| Share options granted to directors and employees            | 29   | <b>(81)</b>      | (127)     |
| Pension costs, excluding those classed as exceptional items |      |                  |           |
| defined contribution schemes                                |      | <b>(8,598)</b>   | (8,374)   |
| defined benefit schemes                                     |      | <b>(2,981)</b>   | (2,904)   |
| Other short-term employee benefits                          |      | <b>(8,285)</b>   | (7,911)   |
|   |      | <b>(162,873)</b> | (160,685) |

Key management compensation (included above) comprises:

|                              | Millions of yen |         |
|------------------------------|-----------------|---------|
|                              | 2015            | 2014    |
| Short-term employee benefits | <b>(1,150)</b>  | (1,301) |
| Post-employment benefits     | <b>(88)</b>     | (135)   |
| Other long-term benefits     | <b>(132)</b>    | (60)    |
| Termination benefits         | -               | (224)   |
| Share-based payment          | <b>(81)</b>     | (127)   |
|                              | <b>(1,451)</b>  | (1,847) |



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 7. Employee benefit expenses continued

Key management compensation comprises the remuneration of those 30 (2014: 32) key employees who have responsibility for planning, controlling and directing the activities of the Group and includes all the members of the Group's Executive Board and corporate and senior corporate officers. Included within key management remuneration are post-employment benefits based on the IFRS operating cost charge in respect of service costs.

### 8. Finance income and expenses

|   | Note | Millions of yen |                    |
|---|------|-----------------|--------------------|
|   |      | 2015            | 2014<br>(restated) |
| <b>Finance income</b>   |      |                 |                    |
| Interest income   |      | 2,093           | 2,929              |
| Foreign exchange transaction gains                                    |      | 108             | 409                |
|   |      | <b>2,201</b>    | <b>3,338</b>       |
| <b>Finance expenses</b>   |      |                 |                    |
| Interest expense - bank and other borrowings                          |      | (15,852)        | (15,724)           |
| Dividend on non-equity preference shares due to minority shareholders |      | (278)           | (274)              |
| Foreign exchange transaction losses                                   |      | (31)            | (88)               |
| Other interest and similar charges                                    |      | (1,846)         | (1,892)            |
|   |      | <b>(18,007)</b> | <b>(17,978)</b>    |
| Unwinding of discounts on provisions                                  | 27   | (139)           | (293)              |
| Retirement benefit obligations - net finance charge                   | 26   | (1,999)         | (1,923)            |
|   |      | <b>(20,145)</b> | <b>(20,194)</b>    |

### 9. Income tax

The analysis of the tax charge for the period is as follows:

|  | Note | Millions of yen |                    |
|--|------|-----------------|--------------------|
|  |      | 2015            | 2014<br>(restated) |
| <b>Current tax</b>                     |      |                 |                    |
| charge for the period                  |      | (3,483)         | (4,437)            |
| adjustment in respect of prior periods |      | (24)            | (61)               |
|  |      | <b>(3,507)</b>  | <b>(4,498)</b>     |
| <b>Deferred tax</b>                    |      |                 |                    |
| credit for the period                  |      | 3,013           | 1,419              |
| adjustment in respect of prior periods |      | (691)           | (44)               |
| adjustment in respect of rate changes  |      | (729)           | 2,783              |
|  | 19   | 1,593           | 4,158              |
|  |      | <b>(1,914)</b>  | <b>(340)</b>       |

The tax charge for the year is calculated as the sum of the total current and deferred tax charge or credit arising in each territory in which the Group operates. The Group's weighted average tax rate (after deducting the Group's share of post-tax profits of joint ventures and associates) is 57.85 percent (2014 restated: 20.93 percent). The tax rate is different to the prior year because of changes in the mix of profits and losses realized by the Group in each of the territories in which it operates and differences in tax rates across each of those territories. A number of countries have changed their corporate income tax rates during the year and any such changes that have been enacted, or substantively enacted, at 31 March 2015 are reflected in the weighted average tax rate. None of these rate changes are significant enough, on their own, to have a material impact on the weighted average tax rate. For reference, the applicable tax rate in Japan is 35.64% (2014: 38.01%) and this consists of corporate income tax, inhabitants' taxes and enterprise tax.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 9. Income Tax continued

The tax charge for the period differs from the tax credit that would be anticipated by applying the weighted average tax rate to the Group's profit (loss) before tax. The differences are explained as follows:

|  | Millions of yen |                    |
|--|-----------------|--------------------|
|  | 2015            | 2014<br>(restated) |
| Profit/(loss) before taxation  | 4,807           | (15,120)           |
| Deduct share of post-tax profits of joint ventures and associates  | (413)           | (1,002)            |
| Profit/(loss) before tax of Group companies  | 4,394           | (16,122)           |
| Tax (charge)/credit calculated at the statutory tax rates applicable to profits/(losses) in the respective countries | (2,542)         | 3,374              |
| Expenses not deductible for tax purposes   | (3,178)         | (2,359)            |
| Income not subject to tax  | 6,158           | 1,687              |
| Non-deductible losses on hedging derivative contracts  | (328)           | (100)              |
| Other items giving rise to local tax adjustments   | 778             | 210                |
| Adjustment to tax in respect of prior periods  |                 |                    |
| current tax  | (24)            | (61)               |
| deferred tax   | (691)           | (44)               |
| Adjustment to tax as a result of changes in tax rates  | (729)           | 2,783              |
| Tax losses and other temporary differences for which no deferred tax asset is recognized                             | (2,440)         | (5,468)            |
| Other local, non-corporate and withholding taxes suffered  | 1,082           | (362)              |
| <b>Total taxation charge - continuing operations</b>   | <b>(1,914)</b>  | <b>(340)</b>       |

The increase in income not subject to tax above is mainly due to the recognition of exceptional gain on Shanghai Yaohua Pilkington Glass Group Co., Ltd, details of which are set out in note 6 Exceptional items.

### 10. Goodwill

|                                    | Millions of yen |         |
|------------------------------------|-----------------|---------|
|                                    | 2015            | 2014    |
| <b>Cost</b>                        |                 |         |
| <b>At 1 April</b>                  | <b>136,072</b>  | 116,968 |
| Exchange differences               | (5,116)         | 19,104  |
| Additions                          | -               | 6       |
| Disposals                          | -               | (6)     |
| <b>At 31 March</b>                 | <b>130,956</b>  | 136,072 |
| <b>Accumulated impairment</b>      |                 |         |
| <b>At 1 April</b>                  | <b>246</b>      | 200     |
| Exchange differences               | (24)            | 46      |
| Impairment charge in the period    | -               | 6       |
| Disposals                          | -               | (6)     |
| <b>At 31 March</b>                 | <b>222</b>      | 246     |
| <b>Net book amount at 31 March</b> | <b>130,734</b>  | 135,826 |

The impairments incurred during FY2014 were charged to exceptional items, see note 6.

In accordance with IAS 36, the goodwill has been tested for impairment at 31 March 2015. To perform this test, at 31 March 2015 and 2014, the directors compared the carrying value of each cash-generating unit, including the value of goodwill allocated to that unit and intangible assets, to the value in use of each cash-generating unit. The value in use for this purpose is considered to be the capitalized current value of the future cash flows of each cash-generating unit as calculated by discounting the projected future operating cash flows of each cash-generating unit, using the discount rates in the table below. The projected future operating cash flows were based on management-approved financial forecasts, covering a maximum four-year period being the Group's normal planning horizon.

A general growth rate of two percent each year has been applied to the cash flows included within the perpetuity for cash generating units in Europe and North America (2014: two percent each year). General growth rates of 2.0 and 3.5 percent have been applied to the perpetuity cash flows of the Architectural and Automotive Rest of World cash generating units respectively (2014: between 3.35 and 4.35 percent). The pre-tax discount rate for each cash-generating unit is determined by adding an appropriate risk factor onto the Group's weighted average cost of capital.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 10. Goodwill continued

The goodwill included in the balance sheet with an indefinite useful life has been allocated to cash-generating units as set out in the table below, for the purposes of testing the goodwill for potential impairment.

|                             | Millions of yen |                |
|-----------------------------|-----------------|----------------|
|                             | 2015            | 2014           |
| Architectural Europe        | 46,199          | 48,974         |
| Architectural Japan         | 12              | 12             |
| Architectural North America | 9,351           | 7,775          |
| Architectural Rest of World | 6,369           | 5,741          |
| Automotive Europe           | 44,052          | 48,814         |
| Automotive North America    | 14,707          | 12,231         |
| Automotive Rest of World    | 8,893           | 11,033         |
| Others                      | 1,151           | 1,246          |
| <b>Total</b>                | <b>130,734</b>  | <b>135,826</b> |

The key assumptions used in this process are as follows:

| Assumption  | Value  |
|---|--|
| Period used for discounted cash flow calculations | Maximum of four years from the balance sheet date with perpetuity thereafter |
| Perpetuity growth rate                            | 2.0% to 3.5%   |
| Pre-tax discount rate used                        | 7.85% to 13.80%  |

Other key assumptions include glass prices, growth in market volumes, and input prices. Glass prices are projected using current trends and expectations of demand and supply movements in the period covered. Growth in market volumes is estimated with reference to general GDP growth in each territory and specific factors pertaining to the glass industry in that market including for example changes in regulatory environment. Input prices are estimated based on recent negotiations with suppliers and also generally available industry forecasts.

As a result of this test, the directors are satisfied that no goodwill impairment is necessary as at 31 March 2015.

The key sensitivity in the impairment test described above is the selection of the discount rate. If discount rates greater than the rates quoted above were used, there would be a reduction in the headroom for each cash-generating unit.

The cash-generating unit with the least amount of headroom was Automotive Rest of World. An increase in the discount rate of more than 0.2 percent could have resulted in this cash-generating unit not having any residual headroom. Above this level, each additional one percent increase in the discount rate with respect to Automotive Rest of World, would have resulted in an impairment of ¥4,359 million.

The cash-generating unit that would first run out of residual headroom, in response to an increase in the discount rate, is also Automotive Rest of World.

The sensitivities above consider the impact of future increases in discount rates in isolation.

### 11. Intangible assets

|  | Millions of yen         |                   |                   |                |                |
|--|-------------------------|-------------------|-------------------|----------------|----------------|
|  | Trademarks and licenses | Development costs | Computer software | Other          | Total          |
| <b>Cost</b>                                    |                         |                   |                   |                |                |
| <b>At 1 April 2014</b>                         | 395                     | 14,294            | 13,755            | 158,418        | 186,862        |
| Exchange differences                           | (7)                     | 551               | (314)             | (6,678)        | (6,448)        |
| Additions                                      | -                       | 1,241             | 1,097             | -              | 2,338          |
| Disposals                                      | -                       | -                 | (27)              | (25)           | (52)           |
| <b>At 31 March 2015</b>                        | <b>388</b>              | <b>16,086</b>     | <b>14,511</b>     | <b>151,715</b> | <b>182,700</b> |
| <b>Accumulated amortization and impairment</b> |                         |                   |                   |                |                |
| <b>At 1 April 2014</b>                         | 387                     | 8,090             | 9,764             | 81,622         | 99,863         |
| Exchange differences                           | (6)                     | 315               | (175)             | (3,882)        | (3,748)        |
| Amortization charge for the period             | 3                       | 1,281             | 929               | 8,722          | 10,935         |
| Impairment charge in the period                | -                       | -                 | -                 | 4              | 4              |
| Disposals                                      | -                       | -                 | (27)              | (7)            | (34)           |
| <b>At 31 March 2015</b>                        | <b>384</b>              | <b>9,686</b>      | <b>10,491</b>     | <b>86,459</b>  | <b>107,020</b> |
| <b>Net book amount at 31 March 2015</b>        | <b>4</b>                | <b>6,400</b>      | <b>4,020</b>      | <b>65,256</b>  | <b>75,680</b>  |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 11. Intangible assets continued

|  | Millions of yen         |                   |                   |         |         |
|--|-------------------------|-------------------|-------------------|---------|---------|
|  | Trademarks and licenses | Development costs | Computer software | Other   | Total   |
| <b>Cost</b>                                    |                         |                   |                   |         |         |
| <b>At 1 April 2013</b>                         | 333                     | 10,626            | 12,444            | 139,768 | 163,171 |
| Exchange differences                           | 62                      | 2,532             | 775               | 18,698  | 22,067  |
| Additions                                      | –                       | 1,136             | 579               | 2       | 1,717   |
| Disposals                                      | –                       | –                 | (43)              | (50)    | (93)    |
| <b>At 31 March 2014</b>                        | 395                     | 14,294            | 13,755            | 158,418 | 186,862 |
| <b>Accumulated amortization and impairment</b> |                         |                   |                   |         |         |
| <b>At 1 April 2013</b>                         | 317                     | 5,079             | 8,440             | 64,839  | 78,675  |
| Exchange differences                           | 18                      | 1,142             | 793               | 8,594   | 10,547  |
| Amortization charge for the period             | 52                      | 1,490             | 574               | 8,214   | 10,330  |
| Impairment charge in the period                | –                       | 379               | –                 | –       | 379     |
| Disposals                                      | –                       | –                 | (43)              | (25)    | (68)    |
| <b>At 31 March 2014</b>                        | 387                     | 8,090             | 9,764             | 81,622  | 99,863  |
| <b>Net book amount at 31 March 2014</b>        | 8                       | 6,204             | 3,991             | 76,796  | 86,999  |

Amortization and impairment charged in the period all relates to continuing operations, this has been charged to other expenses, note 4. The 2014 impairment of ¥379 million was charged to exceptional items, see note 6.

Development costs represent internally generated intangible assets. Computer software represents the acquisition cost of purchasing software plus internal costs to implement the usage of that software. Trademarks and licenses and other intangible assets represent the acquisition cost of those assets.

The carrying amount of the Group's computer software includes ¥1,159 million (2014: ¥1,592 million) held under finance leases.

'Other' intangibles include the following amounts recognized on the acquisition of the Pilkington Group in June 2006:

|  | Millions of yen        |          |                  |              |                      |       |         |
|--|------------------------|----------|------------------|--------------|----------------------|-------|---------|
|  | Customer relationships | Know-how | Pilkington brand | Other brands | Developed technology | Other | Total   |
| <b>Cost</b>                                    |                        |          |                  |              |                      |       |         |
| <b>At 1 April 2014</b>                         | 28,500                 | 45,063   | 47,478           | 5,408        | 24,726               | 445   | 151,620 |
| Exchange differences                           | (1,836)                | (2,022)  | (1,652)          | (286)        | (1,240)              | 18    | (7,018) |
| <b>At 31 March 2015</b>                        | 26,664                 | 43,041   | 45,826           | 5,122        | 23,486               | 463   | 144,602 |
| <b>Accumulated amortization and impairment</b> |                        |          |                  |              |                      |       |         |
| <b>At 1 April 2014</b>                         | 14,248                 | 34,924   | 8,902            | 4,191        | 15,293               | 313   | 77,871  |
| Exchange differences                           | (822)                  | (1,770)  | (309)            | (252)        | (692)                | 13    | (3,832) |
| Amortization charge for the period             | 1,590                  | 4,507    | –                | 542          | 1,741                | 42    | 8,422   |
| <b>At 31 March 2015</b>                        | 15,016                 | 37,661   | 8,593            | 4,481        | 16,342               | 368   | 82,461  |
| <b>Net book amount at 31 March 2015</b>        | 11,648                 | 5,380    | 37,233           | 641          | 7,144                | 95    | 62,141  |

|  | Millions of yen        |          |                  |              |                      |       |         |
|--|------------------------|----------|------------------|--------------|----------------------|-------|---------|
|  | Customer relationships | Know-how | Pilkington brand | Other brands | Developed technology | Other | Total   |
| <b>Cost</b>                                    |                        |          |                  |              |                      |       |         |
| <b>At 1 April 2013</b>                         | 25,259                 | 39,304   | 41,030           | 4,934        | 21,504               | 367   | 132,398 |
| Exchange differences                           | 3,241                  | 5,759    | 6,448            | 474          | 3,222                | 78    | 19,222  |
| <b>At 31 March 2014</b>                        | 28,500                 | 45,063   | 47,478           | 5,408        | 24,726               | 445   | 151,620 |
| <b>Accumulated amortization and impairment</b> |                        |          |                  |              |                      |       |         |
| <b>At 1 April 2013</b>                         | 11,370                 | 26,530   | 7,693            | 3,330        | 11,749               | 225   | 60,897  |
| Exchange differences                           | 1,568                  | 4,098    | 1,209            | 341          | 1,823                | 50    | 9,089   |
| Amortization charge for the period             | 1,310                  | 4,296    | –                | 520          | 1,721                | 38    | 7,885   |
| <b>At 31 March 2014</b>                        | 14,248                 | 34,924   | 8,902            | 4,191        | 15,293               | 313   | 77,871  |
| <b>Net book amount at 31 March 2014</b>        | 14,252                 | 10,139   | 38,576           | 1,217        | 9,433                | 132   | 73,749  |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 11. Intangible assets continued

In addition to the other intangible assets recognized on the acquisition of the Pilkington Group, the Group also has intangible assets relating to customer relationships recognized on smaller acquisitions and other intangible assets, amounting to ¥3,115 million (2014: ¥3,047 million). Amortization charged in the period on these other intangible assets amounted to ¥300 million (2014: ¥329 million) and impairments on these other intangible assets amounts to ¥4 million (2014: ¥nil million).

The Pilkington Brand has been assigned an indefinite useful life and is therefore not subject to routine amortization. This brand has a long history in an established industry, with a significant share of the worldwide glass market. These factors, together with the scale of the business, contribute to the brand's durability. The Group intends to use the Pilkington brand indefinitely. All other intangible assets have finite lives, as set out in note 1.1.

The Pilkington Brand included in the intangible assets on the balance sheet has been allocated to cash generating units as set out in the table below, for the purposes of testing for potential impairment. The testing has been carried out as part of the exercise to test goodwill for potential impairment. See note 10, goodwill, for details of the assumptions used in this testing.

|                             | Millions of yen |               |
|-----------------------------|-----------------|---------------|
|                             | 2015            | 2014          |
| Architectural Europe        | 17,583          | 19,114        |
| Architectural North America | 3,737           | 3,201         |
| Automotive Europe           | 9,047           | 9,840         |
| Automotive North America    | 5,272           | 4,516         |
| Automotive Rest of World    | 1,594           | 1,905         |
| <b>Total</b>                | <b>37,233</b>   | <b>38,576</b> |

### 12. Property, plant and equipment

|  | Millions of yen    |                               |                |
|--|--------------------|-------------------------------|----------------|
|  | Land and buildings | Plant, equipment and vehicles | Total          |
| <b>Cost</b>                                      |                    |                               |                |
| <b>At 1 April 2014</b>                           | <b>189,056</b>     | <b>542,130</b>                | <b>731,186</b> |
| Exchange differences                             | (65)               | 6,490                         | 6,425          |
| Transferred to assets held for sale              | (5,638)            | (1,435)                       | (7,073)        |
| Acquisition of businesses                        | 295                | 140                           | 435            |
| Disposal of businesses                           | -                  | (415)                         | (415)          |
| Additions  | 3,276              | 30,944                        | 34,220         |
| Disposals  | (4,440)            | (8,972)                       | (13,412)       |
| <b>At 31 March 2015</b>                          | <b>182,484</b>     | <b>568,882</b>                | <b>751,366</b> |
| <b>Accumulated depreciation and impairment</b>   |                    |                               |                |
| <b>At 1 April 2014</b>                           | <b>96,052</b>      | <b>345,745</b>                | <b>441,797</b> |
| Exchange differences                             | 807                | 2,612                         | 3,419          |
| Disposal of businesses                           | -                  | (326)                         | (326)          |
| Charge for the period                            | 3,372              | 27,406                        | 30,778         |
| Impairment losses arising in the period          | 374                | 779                           | 1,153          |
| Reversal of impairment losses from prior periods | (538)              | (968)                         | (1,506)        |
| Transferred to assets held for sale              | (4,048)            | (1,031)                       | (5,079)        |
| Eliminated on disposals                          | (3,684)            | (8,715)                       | (12,399)       |
| <b>At 31 March 2015</b>                          | <b>92,335</b>      | <b>365,502</b>                | <b>457,837</b> |
| <b>Net book amount at 31 March 2015</b>          | <b>90,149</b>      | <b>203,380</b>                | <b>293,529</b> |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 12. Property, plant and equipment continued

|  | Millions of yen    |                               |          |
|--|--------------------|-------------------------------|----------|
|  | Land and buildings | Plant, equipment and vehicles | Total    |
| <b>Cost</b>                                      |                    |                               |          |
| <b>At 1 April 2013</b>                           | 184,283            | 479,384                       | 663,667  |
| Exchange differences                             | 9,860              | 46,725                        | 56,585   |
| Transferred to assets held for sale              | (2,154)            | (199)                         | (2,353)  |
| Additions  | 2,959              | 26,894                        | 29,853   |
| Disposals  | (5,892)            | (10,674)                      | (16,566) |
| <b>At 31 March 2014</b>                          | 189,056            | 542,130                       | 731,186  |
| <b>Accumulated depreciation and impairment</b>   |                    |                               |          |
| <b>At 1 April 2013</b>                           | 92,425             | 303,259                       | 395,684  |
| Exchange differences                             | 2,106              | 26,541                        | 28,647   |
| Charge for the period                            | 3,553              | 26,528                        | 30,081   |
| Impairment losses arising in the period          | 2,299              | 985                           | 3,284    |
| Reversal of impairment losses from prior periods | (306)              | (1,030)                       | (1,336)  |
| Transferred to assets held for sale              | (462)              | (235)                         | (697)    |
| Eliminated on disposals                          | (3,563)            | (10,303)                      | (13,866) |
| <b>At 31 March 2014</b>                          | 96,052             | 345,745                       | 441,797  |
| <b>Net book amount at 31 March 2014</b>          | 93,004             | 196,385                       | 289,389  |

The carrying amount of the Group's land and buildings includes ¥1,309 million (2014: ¥1,308 million) and the Group's plant, equipment and vehicles includes ¥295 million (2014: ¥398 million) in respect of assets held under finance leases.

Land and buildings includes assets with a carrying amount of ¥1,218 million (2014: ¥1,334 million), and plant and machinery with a carrying amount of ¥5,724 million (2014: ¥3,682 million), are subject to specific charges to secure Group borrowings.

Of the additions in the period, ¥48 million were financed by new finance leases (2014: ¥98 million).

Capitalized borrowing costs have been included within additions of plant and equipment additions ¥102 million (2014: ¥164 million). The average rate used to calculate borrowing costs capitalized during the year was 4.05% (2014: 3.57%)

Depreciation charged in the period all relates to continuing operations, this has been charged to cost of sales ¥26,443 million (2014: ¥25,905 million), distribution costs ¥1,693 million (2014: ¥1,649 million), administrative expenses ¥1,928 million (2014: ¥1,964 million), and exceptional items of ¥714 million (2014: ¥563 million)

Impairments in the period have been charged to exceptional items ¥560 million (2014: ¥1,514 million), note 6, and other expenses ¥593 million (2014: ¥1,770 million), note 4. The reversal of previous period impairments have been credited to exceptional items ¥518 million (2014: ¥1,227 million), note 6, and other expenses ¥988 million (2014: ¥109 million), note 4.

Property, plant and equipment includes ¥2,493 million (2014: ¥1,191 million) in respect of assets in the course of construction.

### 13. Investment property

|                                       | Note | Millions of yen |      |
|---------------------------------------|------|-----------------|------|
|                                       |      | 2015            | 2014 |
| <b>Fair value</b>                     |      |                 |      |
| <b>At 1 April</b>                     |      | 644             | 635  |
| Exchange differences                  |      | (55)            | 96   |
| Net increase/(decrease) in fair value | 3, 4 | 278             | (87) |
| <b>At 31 March</b>                    |      | 867             | 644  |

Investment property principally comprises land, office buildings and small industrial units, and those parts of other properties not occupied by the Group, which are held for long-term rental yields. Investment properties are initially recognized at cost and are thereafter carried at fair value, representing open-market value determined annually by discounted cash flows or by the use of external valuers. Changes in fair value are recorded in the income statement as part of other income and other expenses.

The property rental income earned by the Group from its investment properties, all of which are leased out under operating leases, amounted to ¥254 million (2014: ¥222 million). Direct operating expenses arising on the investment properties in the period amounted to ¥156 million (2014: ¥154 million).

The Group has no restrictions on the realizability of its investment properties and there were no commitments at 31 March 2015 or 2014.

Fair value measurement disclosures for investment properties are provided in note 18.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 14. Investments accounted for using the equity method

#### Joint ventures

The Group's interests in its material joint ventures, all of which are unlisted, are as follows:

| Name                                     | Proportion of issued ordinary shares held | Country of operation and incorporation | Principal activity  |
|--|---|--|---------------------|
| Cebrace Cristal Plano Limitada (Cebrace) | 50%                                       | Brazil                                 | Glass manufacturing |
| SP Glass Holdings BV                     | 50%                                       | Russia/Netherlands                     | Glass manufacturing |
| Jiangsu Pilkington SYP Glass Co., Ltd    | 50%                                       | China                                  | Glass manufacturing |

There were no material additions to joint ventures in the period-ended 31 March 2015 (31 March 2014 - none).

The Group has legal ownership of 50 percent of the issued share capital of SP Glass Holdings BV, but, due to the existence of call options held by one of the Group's joint venture partners over part of the Group's shareholding, the Group accounts for this investment using a beneficial shareholding percentage of 35 percent.

Jiangsu Pilkington SYP Glass Co., Ltd is a 50 percent joint venture with Shanghai Yaohua Pilkington Glass Group Co., Ltd. In addition, Pilkington International Holdings BV, a subsidiary of the Group, holds a 15.1841 percent interest in Shanghai Yaohua Pilkington Glass Group Co., Ltd. Therefore, the Group's proportionate economic interest in the entity is 57.59 percent.

Of the joint ventures above, Cebrace and Jiangsu Pilkington SYP Glass Co., Ltd report to an accounting date coterminous with that of the Group, but SP Glass Holdings BV reports to 31 December, being its local statutory accounting date.

The balance sheet values of the Group's material joint ventures are as follows:

|   | Millions of yen |                      |                                       |        |          |
|---|-----------------|----------------------|---------------------------------------|--------|----------|
|   | 2015            |                      |                                       |        |          |
|   | Cebrace         | SP Glass Holdings BV | Jiangsu Pilkington SYP Glass Co., Ltd | Others | Total    |
| Current assets                            | 14,418          | 2,900                | 5,256                                 | 705    | 23,279   |
| Non-current assets                        | 41,461          | 15,276               | 10,429                                | 487    | 67,653   |
| Current liabilities                       | (22,695)        | (3,170)              | (5,194)                               | (58)   | (31,117) |
| Non-current liabilities                   | (13,274)        | (6,613)              | (7,170)                               | (98)   | (27,155) |
| Total equity                              | 19,910          | 8,393                | 3,321                                 | 1,036  | 32,660   |
| NSG Group interest in total equity        | 9,955           | 2,937                | 1,661                                 | 315    | 14,868   |
| Goodwill                                  | -               | 3,190                | -                                     | -      | 3,190    |
| Impairments                               | -               | (1,153)              | -                                     | -      | (1,153)  |
| Carrying amount of the Group's investment | 9,955           | 4,974                | 1,661                                 | 315    | 16,905   |

The total equity above includes:

|                                   | Cebrace  | SP Glass Holdings BV | Jiangsu Pilkington SYP Glass Co., Ltd | Others | Total    |
|-----------------------------------|----------|----------------------|---------------------------------------|--------|----------|
| Cash and cash equivalents         | 881      | 820                  | 120                                   | 560    | 2,381    |
| Current financial liabilities     | (15,117) | (1,141)              | (622)                                 | -      | (16,880) |
| Non-current financial liabilities | (4,432)  | (6,396)              | (7,170)                               | (2)    | (18,000) |

|   | Millions of yen |                      |                                       |        |          |
|---|-----------------|----------------------|---------------------------------------|--------|----------|
|   | 2014            |                      |                                       |        |          |
|   | Cebrace         | SP Glass Holdings BV | Jiangsu Pilkington SYP Glass Co., Ltd | Others | Total    |
| Current assets                            | 12,962          | 5,541                | 4,455                                 | 1,699  | 24,657   |
| Non-current assets                        | 53,908          | 25,316               | 10,003                                | 5,907  | 95,134   |
| Current liabilities                       | (19,846)        | (4,270)              | (7,988)                               | (963)  | (33,067) |
| Non-current liabilities                   | (22,421)        | (7,402)              | (2,992)                               | (100)  | (32,915) |
| Total equity                              | 24,603          | 19,185               | 3,478                                 | 6,543  | 53,809   |
| NSG Group interest in total equity        | 12,302          | 6,715                | 1,739                                 | 2,765  | 23,521   |
| Goodwill                                  | -               | 3,470                | -                                     | -      | 3,470    |
| Impairments                               | -               | (1,108)              | -                                     | -      | (1,108)  |
| Carrying amount of the Group's investment | 12,302          | 9,077                | 1,739                                 | 2,765  | 25,883   |

The total equity above includes:

|                                   | Cebrace  | SP Glass Holdings BV | Jiangsu Pilkington SYP Glass Co., Ltd | Others | Total    |
|-----------------------------------|----------|----------------------|---------------------------------------|--------|----------|
| Cash and cash equivalents         | 1,065    | 1,542                | 678                                   | 203    | 3,488    |
| Current financial liabilities     | (11,448) | (1,119)              | (3,832)                               | -      | (16,399) |
| Non-current financial liabilities | (13,009) | (6,288)              | (2,992)                               | (2)    | (22,291) |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 14. Investments accounted for using the equity method continued

The Group considers that for all joint ventures accounted for using the equity method the balance sheet value approximates the fair value of the Group's investment. Current and non-current financial liabilities exclude trade and other payables as well as provisions.

The Group has no unrecognized commitments, relating to any of its joint ventures, which would result in a future outflow of economic resources from the Group.

The key income statement and comprehensive income figures of the Group's material joint ventures are as follows:

|   | Millions of yen |                      |                                       |        |         |
|---|-----------------|----------------------|---------------------------------------|--------|---------|
|   | 2015            |                      |                                       |        |         |
|   | Cebrace         | SP Glass Holdings BV | Jiangsu Pilkington SYP Glass Co., Ltd | Others | Total   |
| Revenue   | 55,637          | 16,159               | 6,837                                 | 2,584  | 81,217  |
| Profit/(loss) for the period from continuing operations | 5,404           | (4,664)              | (701)                                 | (571)  | (532)   |
| Other comprehensive income                              | –               | (5,254)              | –                                     | (6)    | (5,260) |
| Total comprehensive income                              | 5,404           | (9,918)              | (701)                                 | (577)  | (5,792) |
| NSG Group's share of profit/(loss) for the period       | 2,702           | (1,632)              | (350)                                 | (246)  | 474     |
| Dividends received by NSG Group                         | 2,868           | –                    | –                                     | –      | 2,868   |

The profit/(loss) for the period includes the following:

|                               | Cebrace | SP Glass Holdings BV | Jiangsu Pilkington SYP Glass Co., Ltd | Others | Total   |
|-------------------------------|---------|----------------------|---------------------------------------|--------|---------|
| Depreciation and amortization | (4,821) | (1,754)              | (1,195)                               | (14)   | (7,784) |
| Interest expense              | (2,377) | (3,326)              | (340)                                 | (43)   | (6,086) |
| Taxation                      | (1,542) | (19)                 | –                                     | –      | (1,561) |

|   | Millions of yen |                      |                                       |        |        |
|---|-----------------|----------------------|---------------------------------------|--------|--------|
|   | 2014            |                      |                                       |        |        |
|   | Cebrace         | SP Glass Holdings BV | Jiangsu Pilkington SYP Glass Co., Ltd | Others | Total  |
| Revenue   | 53,837          | 20,125               | 6,955                                 | 1,666  | 82,583 |
| Profit/(loss) for the period from continuing operations | 5,147           | (1,708)              | (305)                                 | (516)  | 2,618  |
| Other comprehensive income                              | –               | 190                  | –                                     | (58)   | 132    |
| Total comprehensive income                              | 5,147           | (1,518)              | (305)                                 | (574)  | 2,750  |
| NSG Group's share of profit/(loss) for the period       | 2,574           | (598)                | (153)                                 | (221)  | 1,602  |
| Dividends received by NSG Group                         | 3,089           | –                    | –                                     | 1      | 3,090  |

The profit/(loss) for the period includes the following:

|                               | Cebrace | SP Glass Holdings BV | Jiangsu Pilkington SYP Glass Co., Ltd | Others | Total   |
|-------------------------------|---------|----------------------|---------------------------------------|--------|---------|
| Depreciation and amortization | (4,727) | (1,599)              | (1,114)                               | (5)    | (7,445) |
| Interest expense              | (2,768) | (923)                | (399)                                 | (20)   | (4,110) |
| Taxation                      | (2,655) | 87                   | –                                     | –      | (2,568) |

### Associates

The Group's interest in its material associates, all of which are unlisted, except for China Glass Holdings Ltd, is as follows:

| Name                     | Proportion of issued ordinary shares held at 31 March 2015 | Country of operation and incorporation | Principal activity                 |
|--------------------------|--|--|------------------------------------|
| Flachglas Wernberg GmbH  | 49%  | Germany                                | Glass manufacturing and processing |
| China Glass Holdings Ltd | 21.55%   | China/Bermuda                          | Glass manufacturing and processing |
| Holding Concorde SA      | 23.8%  | Columbia                               | Glass manufacturing and processing |

During the year to 31 March 2015, the Group's investment in Shanghai Yaohua Pilkington Glass Group Co., Ltd (SYP) was reclassified as an available-for-sale asset (See note 6 – exceptional items). In addition, the Group's associated entity, China Glass Holdings Ltd issued a placing of new shares in which the Group did not participate. As a result, the Group's shareholding reduced to 21.55 per cent (2014: 25.17 per cent).

In respect of the year ended 31 March 2014: on 30 December 2013, Shanghai Yaohua Pilkington Glass Group Co., Ltd, issued a placing of new shares in which the Group did not participate. As a result, the Group's shareholding in this entity reduced to 15.18 percent. The new interest percentage was applied to the Group's share of net assets at the end of the period. On 26 March 2014, the Group's associated entity in Colombia, Holding Concorde SA, also issued a placing of new shares in which the Group did not participate. As a result, the Group's shareholding reduced to 23.8 percent. The Group also has a minority interest shareholding in a subsidiary of Holding Concorde SA, resulting in an effective economic interest of 25.03 percent (2014: 24.98 percent) in the consolidated net assets of Holding Concorde SA at the balance sheet date.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 14. Investments accounted for using the equity method continued

The accounting date for each of the associates listed above, is 31 December, the date to which each draws up its annual accounts. Holding Concorde SA previously reported to 31 March. Therefore the Group's results for the period include only nine months for Concorde Holding, being 1 April 2014 to 31 December 2014.

The balance sheet values of the Group's material associates are as follows:

|   | Millions of yen         |                          |                     |         |          |
|---|-------------------------|--------------------------|---------------------|---------|----------|
|   | 2015                    |                          |                     |         |          |
|   | Flachglas Wernberg GmbH | China Glass Holdings Ltd | Holding Concorde SA | Others  | Total    |
| Current assets                            | 4,753                   | 44,081                   | 3,892               | 3,940   | 56,666   |
| Non-current assets                        | 6,235                   | 75,718                   | 20,487              | 3,973   | 106,413  |
| Current liabilities                       | (2,663)                 | (54,315)                 | (5,427)             | (2,760) | (65,165) |
| Non-current liabilities                   | (4,052)                 | (19,634)                 | (7,453)             | (1,799) | (32,938) |
| Total equity                              | 4,273                   | 45,850                   | 11,499              | 3,354   | 64,976   |
| NSG Group interest in total equity        | 2,094                   | 9,880                    | 2,878               | 1,044   | 15,896   |
| Goodwill                                  | -                       | 3,112                    | -                   | -       | 3,112    |
| Impairments                               | -                       | (5,385)                  | -                   | -       | (5,385)  |
| Carrying amount of the Group's investment | 2,094                   | 7,607                    | 2,878               | 1,044   | 13,623   |

|   | Millions of yen                                 |                         |                          |                     |         |          |
|---|---|-------------------------|--------------------------|---------------------|---------|----------|
|   | 2014  |                         |                          |                     |         |          |
|   | Shanghai Yaohua Pilkington Glass Group Co., Ltd | Flachglas Wernberg GmbH | China Glass Holdings Ltd | Holding Concorde SA | Others  | Total    |
| Current assets                            | 44,648  | 4,921                   | 25,500                   | 3,691               | 4,662   | 83,422   |
| Non-current assets                        | 59,730  | 7,269                   | 65,795                   | 23,411              | 4,542   | 160,747  |
| Current liabilities                       | (29,912)  | (4,187)                 | (46,793)                 | (4,703)             | (3,412) | (89,007) |
| Non-current liabilities                   | (21,407)  | (3,345)                 | (8,548)                  | (8,611)             | (1,940) | (43,851) |
| Total equity                              | 53,059  | 4,658                   | 35,954                   | 13,788              | 3,852   | 111,311  |
| NSG Group interest in total equity        | 8,057   | 2,283                   | 9,050                    | 3,444               | 1,306   | 24,140   |
| Goodwill                                  | -   | -                       | 2,645                    | -                   | -       | 2,645    |
| Impairments                               | -   | -                       | (2,598)                  | -                   | -       | (2,598)  |
| Carrying amount of the Group's investment | 8,057   | 2,283                   | 9,097                    | 3,444               | 1,306   | 24,187   |

The Group considers that for all associates accounted for using the equity method, the balance sheet value is approximately equal to the fair value, or, following an impairment, the recoverable value of the Group's investment, based on value-in-use, is at least equal to the balance sheet value.

The key income statement and comprehensive income figures of the Group's material associates are as follows:

|   | Millions of yen                                  |                         |                          |                     |        |         |
|---|--|-------------------------|--------------------------|---------------------|--------|---------|
|   | 2015   |                         |                          |                     |        |         |
|   | Shanghai Yaohua Pilkington Glass Group Co., Ltd* | Flachglas Wernberg GmbH | China Glass Holdings Ltd | Holding Concorde SA | Others | Total   |
| Revenue   | 18,379   | 19,350                  | 44,106                   | 7,629               | 13,886 | 103,350 |
| Profit/(loss) for the period from continuing operations | 544  | 251                     | 32                       | (1,573)             | 297    | (449)   |
| Other comprehensive income                              | -  | (53)                    | (5)                      | 622                 | -      | 564     |
| Total comprehensive income                              | 544  | 198                     | 27                       | (951)               | 297    | 115     |
| NSG Group's share of profit/(loss) for the period       | 83   | 123                     | 8                        | (374)               | 99     | (61)    |
| Dividends received by NSG Group                         | 15   | 102                     | 54                       | -                   | 92     | 263     |

\*Data prior to transfer to available-for-sale investments, see note 6.

|   | Millions of yen                                 |                         |                          |                     |        |         |
|---|---|-------------------------|--------------------------|---------------------|--------|---------|
|   | 2014  |                         |                          |                     |        |         |
|   | Shanghai Yaohua Pilkington Glass Group Co., Ltd | Flachglas Wernberg GmbH | China Glass Holdings Ltd | Holding Concorde SA | Others | Total   |
| Revenue   | 32,279  | 19,009                  | 45,108                   | 8,069               | 16,414 | 120,879 |
| Profit/(loss) for the period from continuing operations | 1,917   | 309                     | 1,334                    | (3,277)             | 394    | 677     |
| Other comprehensive income                              | -   | -                       | (3)                      | 914                 | -      | 911     |
| Total comprehensive income                              | 1,917   | 309                     | 1,331                    | (2,363)             | 394    | 1,588   |
| NSG Group's share of profit/(loss) for the period       | 372   | 151                     | 336                      | (1,606)             | 147    | (600)   |
| Dividends received by NSG Group                         | 52  | -                       | -                        | -                   | 57     | 109     |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 15. Trade and other receivables

|  | Note | Millions of yen |         |
|--|------|-----------------|---------|
|  |      | 2015            | 2014    |
| Trade receivables                            |      | 55,130          | 74,294  |
| Less provision for impairment of receivables |      | (3,829)         | (4,331) |
| Trade receivables - net                      |      | 51,301          | 69,963  |
| Amounts due from customers for contract work | 21   | 1,772           | 966     |
| Amounts owed by related parties (trading)    | 38   | 2,141           | 2,142   |
| Loans to related parties                     | 38   | 9,157           | 8,095   |
| Other receivables                            |      | 26,624          | 22,790  |
| Prepayments and accrued income               |      | 4,671           | 4,182   |
|  |      | 95,666          | 108,138 |
| Current                                      |      | 79,010          | 92,523  |
| Non-current                                  |      | 16,656          | 15,615  |
|  |      | 95,666          | 108,138 |

The directors consider that the carrying amount of trade and other receivables approximates to their fair value.

There is no particular concentration of credit risk relating to Architectural, Automotive AGR, or Technical Glass balances, as these operations have a large number of customers. There is, however, a concentration of credit risk within the Automotive OE balances where the Group is supplying automotive manufacturers worldwide. The Automotive OE business customers constitute the majority of the major global car manufacturers. Due to the nature of the industry with a relatively small number of large customers, there is therefore a higher credit risk concentration. Total amounts owed by Automotive OE customers, net of related provisions, were ¥18,318 million (2014: ¥23,306 million). This risk is managed through the monitoring of aged receivables, analysis of the cost effectiveness of insuring receivables and through general credit collection procedures.

Receivable balances are impaired on a case by case basis when there is evidence to suggest that the value may not be collectable. Overdue balances may not be impaired when there is good reason to expect that the receivable would still be collected.

As at 31 March 2015, trade receivables at nominal value of ¥3,829 million, (2014: ¥4,331 million) were impaired and fully provided for. Movements in the provision for impairment of receivables were as follows:

|                         | Note | Millions of yen |                |
|-------------------------|------|-----------------|----------------|
|                         |      | 2015            | 2014           |
| <b>At 1 April</b>       |      | <b>(4,331)</b>  | <b>(4,903)</b> |
| Exchange differences    |      | 130             | (555)          |
| Charge for the period   | 4    | (686)           | (1,308)        |
| Unused amounts reversed | 4    | 765             | 1,115          |
| Utilized                |      | 293             | 1,320          |
| <b>At 31 March</b>      |      | <b>(3,829)</b>  | <b>(4,331)</b> |

As at 31 March, the ageing analysis of current trade and other receivables (excluding prepayments and accrued income) is below. All non-current trade and other receivables (excluding prepayments and accrued income) is considered neither past due nor impaired.

|             | Millions of yen |                               |                            |                                |  |                             |
|-------------|-----------------|-------------------------------|----------------------------|--------------------------------|--|-----------------------------|
|             | Total           | Neither past due nor impaired | Less than 3 months overdue | Between 3 and 6 months overdue | Past due but not impaired<br>Between 6 and 12 months overdue | More than 12 months overdue |
| <b>2015</b> | <b>75,861</b>   | <b>69,707</b>                 | <b>3,266</b>               | <b>903</b>                     | <b>315</b>   | <b>1,670</b>                |
| 2014        | 88,870          | 83,068                        | 3,140                      | 1,093                          | 1,046  | 523                         |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 16. Available-for-sale investments

|  | Note | Millions of yen |         |
|--|------|-----------------|---------|
|  |      | 2015            | 2014    |
| <b>At 1 April</b>  |      | <b>6,837</b>    | 7,394   |
| Exchange differences   |      | <b>3,325</b>    | 799     |
| Acquisitions   |      | <b>10</b>       | 16      |
| Transferred from investments accounted for using the equity method |      | <b>20,955</b>   | –       |
| Transferred from former subsidiaries                               |      | –               | 29      |
| Disposals  |      | <b>(182)</b>    | (1,413) |
| Impairment in the period to the income statement                   | 4, 6 | <b>(1)</b>      | (4)     |
| Revaluation surplus transferred to equity                          | 33   | <b>929</b>      | 16      |
| <b>At 31 March</b>   |      | <b>31,873</b>   | 6,837   |
| Current  |      | <b>3</b>        | 94      |
| Non-current  |      | <b>31,870</b>   | 6,743   |
|  |      | <b>31,873</b>   | 6,837   |

The transfer from investments accounted for using the equity method mainly relates to the Group's investment in Shanghai Yaohua Pilkington Glass Group Co., Ltd, see note 6.

The disposal in the period ended 31 March 2015 relates mainly to the sale of various bonds (2014: relates to the sale of unlisted shares). Impairments in the period have been charged to exceptional items ¥nil million (2014: ¥1 million), note 6, and other expenses ¥1 million (2014: ¥3 million), note 4.

Available-for-sale financial assets include the following:

|                     | Millions of yen |       |
|---------------------|-----------------|-------|
|                     | 2015            | 2014  |
| UK Government gilts | <b>3,941</b>    | 3,539 |
| Listed equities     | <b>24,672</b>   | 161   |
| Unlisted shares     | <b>2,714</b>    | 2,481 |
| Bond funds          | <b>303</b>      | 498   |
| Other               | <b>243</b>      | 158   |
|                     | <b>31,873</b>   | 6,837 |

Fair value measurement disclosures for available-for-sale investments are provided in note 18.

### 17. Derivative financial instruments

|   | Millions of yen |              |        |             |
|---|-----------------|--------------|--------|-------------|
|   | 2015            |              | 2014   |             |
|   | Assets          | Liabilities  | Assets | Liabilities |
| <b>Interest rate swaps</b>                |                 |              |        |             |
| not qualifying as hedges                  | –               | <b>203</b>   | –      | 198         |
| cash flow hedges                          | <b>17</b>       | <b>1,163</b> | 58     | 930         |
| <b>Forward foreign exchange contracts</b> |                 |              |        |             |
| not qualifying as hedges                  | <b>32</b>       | <b>33</b>    | 123    | 10          |
| cash flow hedges                          | <b>194</b>      | <b>110</b>   | 140    | 203         |
| net investment hedges                     | <b>628</b>      | <b>902</b>   | 151    | 625         |
| <b>Energy hedges</b>                      |                 |              |        |             |
| cash flow hedges                          | <b>86</b>       | <b>3,206</b> | 1,855  | 1,544       |
|   | <b>957</b>      | <b>5,617</b> | 2,327  | 3,510       |
| Current                                   | <b>882</b>      | <b>3,090</b> | 1,434  | 1,514       |
| Non-current                               | <b>75</b>       | <b>2,527</b> | 893    | 1,996       |
|   | <b>957</b>      | <b>5,617</b> | 2,327  | 3,510       |
| <b>Maturity</b>                           |                 |              |        |             |
| within one year                           | <b>882</b>      | <b>3,090</b> | 1,434  | 1,514       |
| between one and two years                 | <b>53</b>       | <b>1,456</b> | 491    | 666         |
| between two and three years               | <b>22</b>       | <b>897</b>   | 246    | 1,123       |
| between three and four years              | –               | <b>160</b>   | 137    | 169         |
| over four years                           | –               | <b>14</b>    | 19     | 38          |
|   | <b>957</b>      | <b>5,617</b> | 2,327  | 3,510       |

Of the above financial instruments, gross cash flows are exchanged for forward foreign exchange contracts only. The contractual liabilities are ¥129,325 million (2014: ¥114,220 million), falling due within one year.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 17. Derivative financial instruments continued

Gains and losses in equity on forward foreign exchange contracts as of 31 March 2015 will be released to the income statement at various dates up to 8 months from the balance sheet date. Fair values are calculated with reference to market prices discounted to current value.

The notional principal amounts of the outstanding interest rate swap contracts at 31 March 2015 were ¥81,418 million (2014: ¥65,512 million). At 31 March 2015, the fixed interest rates on interest rate swaps vary from 0.068 percent to 2.051 percent (2014: 0.2575 percent to 2.051 percent) and the main floating rates are TIBOR, EURIBOR and LIBOR.

The Group designates a portion of its currency denominated borrowings and derivatives as hedges of the net investment in the Group's overseas subsidiaries. The fair value of these borrowings as at 31 March 2015 was ¥68,087million (2014: ¥86,303 million). The fair value of the derivatives as at 31 March 2015 was a loss of ¥213 million (2014: a loss of ¥475 million). The foreign exchange gain of ¥11,166 million (2014: a gain of ¥1,051 million) on translation of the borrowings and derivatives to yen at the balance sheet date was recognized in the exchange translation reserve in shareholders' equity, note 33.

Fair value measurement disclosures for derivative assets and liabilities are provided in note 18.

### Financial risk management

An explanation of the Group's financial instrument risk management objectives, policies and strategies is set out in the financial risk management section in note 1.1, Summary of significant accounting policies.

### 18. Fair value measurement

#### Fair value hierarchy

For those assets and liabilities included in the consolidated balance sheet at fair value, the table below provides the fair value measurement of the Group's assets and liabilities by valuation method. The different levels have been defined as follows:

Level 1: quoted prices (unadjusted) in active markets for identical assets and liabilities.

Level 2: inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices)

Level 3: inputs for the asset or liability that are not based upon market data (unobservable inputs).

Assets and liabilities included in the balance sheet at amortized cost, have fair value disclosures included within the relevant disclosure note for that balance sheet item, where required by IFRS 13 or other relevant standards.

|   | Note | Millions of yen |         |         |               |
|---|------|-----------------|---------|---------|---------------|
|   |      | Level 1         | Level 2 | Level 3 | 2015<br>Total |
| <b>Assets held for sale within a disposal group held for sale</b> | 23   |                 |         |         |               |
| Investment in affiliates  |      | -               | -       | 2,514   | 2,514         |
|   |      | -               | -       | 2,514   | 2,514         |
| <b>Investment Properties</b>                                      | 13   |                 |         |         |               |
| Rental properties   |      | -               | -       | 867     | 867           |
|   |      | -               | -       | 867     | 867           |
| <b>Available-for-sale investments</b>                             | 16   |                 |         |         |               |
| UK Government gilts   |      | 3,941           | -       | -       | 3,941         |
| listed equities   |      | 24,672          | -       | -       | 24,672        |
| unlisted equities   |      | -               | -       | 2,714   | 2,714         |
| bond funds  |      | 303             | -       | -       | 303           |
| other   |      | -               | -       | 243     | 243           |
|   |      | 28,916          | -       | 2,957   | 31,873        |
| <b>Derivative assets</b>  | 17   |                 |         |         |               |
| interest rate swaps   |      | -               | 17      | -       | 17            |
| forward foreign exchange contracts                                |      | -               | 854     | -       | 854           |
| energy hedges   |      | -               | 86      | -       | 86            |
|   |      | -               | 957     | -       | 957           |



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 18. Fair value measurement continued

|                                       | Note | Millions of yen |         |         | Total |
|---------------------------------------|------|-----------------|---------|---------|-------|
|                                       |      | Level 1         | Level 2 | Level 3 |       |
| 2014                                  |      |                 |         |         |       |
| <b>Investment Properties</b>          | 13   |                 |         |         |       |
| Rental properties                     |      | –               | –       | 644     | 644   |
|                                       |      | –               | –       | 644     | 644   |
| <b>Available-for-sale investments</b> | 16   |                 |         |         |       |
| UK Government gilts                   |      | 3,539           | –       | –       | 3,539 |
| listed equities                       |      | 161             | –       | –       | 161   |
| unlisted equities                     |      | –               | –       | 2,481   | 2,481 |
| bond funds                            |      | 498             | –       | –       | 498   |
| other                                 |      | –               | –       | 158     | 158   |
|                                       |      | 4,198           | –       | 2,639   | 6,837 |
| <b>Derivative assets</b>              | 17   |                 |         |         |       |
| interest rate swaps                   |      | –               | 58      | –       | 58    |
| forward foreign exchange contracts    |      | –               | 414     | –       | 414   |
| energy hedges                         |      | –               | 1,855   | –       | 1,855 |
|                                       |      | –               | 2,327   | –       | 2,327 |

|                                    | Note | Millions of yen |         |         | Total |
|------------------------------------|------|-----------------|---------|---------|-------|
|                                    |      | Level 1         | Level 2 | Level 3 |       |
| 2015                               |      |                 |         |         |       |
| <b>Derivative liabilities</b>      | 17   |                 |         |         |       |
| interest rate swaps                |      | –               | 1,366   | –       | 1,366 |
| forward foreign exchange contracts |      | –               | 1,045   | –       | 1,045 |
| energy hedges                      |      | –               | 3,206   | –       | 3,206 |
|                                    |      | –               | 5,617   | –       | 5,617 |

|                                    | Note | Millions of yen |         |         | Total |
|------------------------------------|------|-----------------|---------|---------|-------|
|                                    |      | Level 1         | Level 2 | Level 3 |       |
| 2014                               |      |                 |         |         |       |
| <b>Derivative liabilities</b>      | 17   |                 |         |         |       |
| interest rate swaps                |      | –               | 1,128   | –       | 1,128 |
| forward foreign exchange contracts |      | –               | 838     | –       | 838   |
| energy hedges                      |      | –               | 1,544   | –       | 1,544 |
|                                    |      | –               | 3,510   | –       | 3,510 |

#### Assets held for sale within a disposal group held for sale

Investments in affiliates classified as held for sale are valued at expected sales proceeds less cost to sell. Other assets classified as held for sale are valued at cost, being lower than fair value.

#### Investment properties

Investment properties are valued either by reference to future expected rental receipts or by reference to a recently obtained valuation prepared by a qualified valuation professional. Gains or losses arising on the fair value of investment properties are recognized in operating profit, see note 13. The sensitivity of the fair value of investment properties is subject to rental yields and fluctuation of property prices in the relevant markets.

#### Available-for-sale investments

UK government gilts, listed equities, and bond funds are valued based on quoted market prices obtained by the Group at the balance sheet date. Unlisted equities and other available-for-sale investments are valued using a variety of different techniques including future projected cash flows and net asset values of the underlying investments. Those classified in level 3 of the fair value hierarchy are subject to a variety of sensitivities and, as these investments comprise mainly Japanese trading companies, economic growth projections in Japan are the main sensitivity influencing the valuation. The Group has not quantified the impact of the change in GDP growth rates for these investments, included within level 3, as any reasonable movement would not have a material impact.

Gains and losses arising on the fair value of available-for-sale investments are posted either to operating profit or are recognized directly within the statement of comprehensive income, depending on the nature of the change in the fair value, see note 16.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 18. Fair value measurement continued

#### Derivatives

The fair values of foreign exchange contracts are determined using forward exchange market rates at the balance sheet date. The fair values of interest rate swaps are calculated as the present value of the estimated future cash flows based on observable yield curves at the balance sheet date. The fair values of commodity hedges are determined by using forward market prices at the balance sheet date.

Gains and losses arising on the fair value of net derivative assets and liabilities have been recognized as follows. A gain of ¥13 million was recognized in operating profit (2014: loss of ¥50 million). A loss of ¥3,479 million was recognized directly in the statement of comprehensive income (2014: loss of ¥344 million).

#### Transfers between levels

The Group determines whether a transfer between levels in the hierarchy has occurred by reassessing categorization at the end of each reporting period. During the periods ended 31 March 2015 and 2014, there were no transfers between Level 1 and Level 2 fair value measurements.

There have been no changes in the valuation techniques in either the current or prior year.

A reconciliation of movements in available-for-sale investments included in the above hierarchy based on level 3 valuation techniques is as follows:

|  | Millions of yen |       |
|--|-----------------|-------|
|  | 2015            | 2014  |
| <b>At 1 April</b>  | <b>2,639</b>    | 3,293 |
| Acquisitions   | -               | 29    |
| Transferred from investments accounted for using the equity method | 104             | -     |
| Disposals  | (6)             | (742) |
| Movements in fair value recognized in comprehensive income         | 236             | 38    |
| Exchange differences recognized in other comprehensive income      | (16)            | 21    |
| <b>At 31 March</b>   | <b>2,957</b>    | 2,639 |

Management have assessed that cash and short-term deposits, trade receivables, trade payables, bank overdrafts and other current liabilities approximate their carrying amounts largely due to the short-term maturity of these instruments.

### 19. Deferred income tax

|                               | Millions of yen |                    |
|-------------------------------|-----------------|--------------------|
|                               | 2015            | 2014<br>(restated) |
| Deferred tax assets           | 62,072          | 51,980             |
| Deferred tax liabilities      | (20,700)        | (23,190)           |
| <b>Net deferred tax asset</b> | <b>41,372</b>   | 28,790             |

The movement for the period in the net deferred tax asset is as follows:

|  | Note | Millions of yen |                    |
|--|------|-----------------|--------------------|
|  |      | 2015            | 2014<br>(restated) |
| <b>At 1 April</b>  |      | <b>28,790</b>   | 24,151             |
| Exchange differences   |      | 5,046           | 2,858              |
| Credit to the income statement for the period                | 9    | 1,593           | 4,158              |
| Deferred tax transferred to assets held for sale             |      | (421)           | 301                |
| Deferred tax of former subsidiaries                          |      | -               | (5)                |
| Credit/(charge) to other comprehensive income for the period |      | 6,364           | (2,673)            |
| <b>At 31 March</b>   |      | <b>41,372</b>   | 28,790             |

The credit of ¥6,364 (2014 restated: ¥2,673 charge) to other comprehensive income in the year comprises a credit to the hedging reserve of ¥1,261 million (2014: a credit ¥456 million), note 33, and a charge to the fair value reserve of ¥134 million (2014: a credit of ¥248 million). The company also has a credit to other comprehensive income in respect of retirement benefit obligations in retained earnings of ¥5,237 million (2014: a charge of ¥3,377 million), note 26.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 19. Deferred income tax continued

The following movement in the Group's deferred tax assets and liabilities took place during the periods ended 31 March 2015 and 31 March 2014:

| Millions of yen  |                               |               |                   |                             |              |              |               |
|--|-------------------------------|---------------|-------------------|-----------------------------|--------------|--------------|---------------|
| Note   | Property, plant and equipment | Tax losses    | Fair value losses | Defined benefit obligations | Provisions   | Other        | Total         |
| <b>Deferred tax assets</b>   |                               |               |                   |                             |              |              |               |
| <b>At 1 April 2014 (restated)</b>  | <b>4,034</b>                  | <b>27,863</b> | <b>442</b>        | <b>17,123</b>               | <b>8,696</b> | <b>6,598</b> | <b>64,756</b> |
| Exchange differences   | 146                           | 1,935         | (36)              | 1,552                       | 458          | 11           | 4,066         |
| (Charge)/credit to the income statement in the period  | 9 (1,504)                     | 925           | (1)               | (1,164)                     | (358)        | 211          | (1,891)       |
| Charge to assets held for sale   | (67)                          | –             | –                 | –                           | –            | –            | (67)          |
| Credit to other comprehensive income for the period  | –                             | –             | –                 | 5,237                       | 71           | 920          | 6,228         |
| Gross deferred tax assets  | 2,609                         | 30,723        | 405               | 22,748                      | 8,867        | 7,740        | 73,092        |
| Offset of deferred tax assets and liabilities relating to income taxes levied by the same taxation authority | –                             | (4,506)       | (404)             | (2,463)                     | (952)        | (2,695)      | (11,020)      |
| <b>At 31 March 2015</b>  | <b>2,609</b>                  | <b>26,217</b> | <b>1</b>          | <b>20,285</b>               | <b>7,915</b> | <b>5,045</b> | <b>62,072</b> |

| Millions of yen  |                               |               |                   |                             |              |              |               |
|--|-------------------------------|---------------|-------------------|-----------------------------|--------------|--------------|---------------|
| Note   | Property, plant and equipment | Tax losses    | Fair value losses | Defined benefit obligations | Provisions   | Other        | Total         |
| <b>Deferred tax assets</b>   |                               |               |                   |                             |              |              |               |
| <b>At 1 April 2013 (restated)</b>  | 3,444                         | 24,072        | 414               | 18,204                      | 8,002        | 6,681        | 60,817        |
| Exchange differences   | 427                           | 2,840         | 43                | 2,739                       | 27           | 840          | 6,916         |
| Credit/(charge) to the income statement in the period  | 9 163                         | 951           | (15)              | (443)                       | 632          | (1,381)      | (93)          |
| Deferred tax of former subsidiaries  | –                             | –             | –                 | –                           | (5)          | –            | (5)           |
| Charge to assets held for sale   | –                             | –             | –                 | –                           | (24)         | (6)          | (30)          |
| (Charge)/credit to other comprehensive income for the period   | –                             | –             | –                 | (3,377)                     | 64           | 464          | (2,849)       |
| Gross deferred tax assets  | 4,034                         | 27,863        | 442               | 17,123                      | 8,696        | 6,598        | 64,756        |
| Offset of deferred tax assets and liabilities relating to income taxes levied by the same taxation authority | (20)                          | (7,142)       | (440)             | (485)                       | (4,429)      | (260)        | (12,776)      |
| <b>At 31 March 2014 (restated)</b>   | <b>4,014</b>                  | <b>20,721</b> | <b>2</b>          | <b>16,638</b>               | <b>4,267</b> | <b>6,338</b> | <b>51,980</b> |

The Group assesses its ability to utilize tax losses in future periods based on management-approved financial forecasts. This takes account of the Group's medium and long-term strategic and financial plans and the expected future economic outlook. The ability to utilize tax losses in future periods also takes account of material tax adjusting items and the period (if any) in which tax losses might expire under local tax laws. The Group's ability to utilize its tax losses is re-assessed annually.

At 31 March 2015, the Group has tax losses which it is able to carry forward of ¥241,616 million (2014: ¥220,532 million), in respect of which it is recognizing a deferred tax asset of ¥30,723 million (2014: ¥27,863 million).

A significant part of this deferred tax asset arises in the USA and a deferred tax asset of ¥16,342 million (2014: ¥14,943 million) has been recognized based on management-approved financial forecasts and taking into account the date of expiry of tax losses under US tax laws.

A deferred tax asset of ¥6,224 million (2014: ¥4,989 million) has been recognized in respect of tax losses arising in Japan, based on the management-approved financial forecast. Further tax losses of ¥1,147 million (2014: ¥4,336 million) are being carried forward in Japan and the Group does not consider it probable that there will be sufficient future taxable profits against which these losses may be utilized and no deferred tax asset is being recognized. These tax losses are subject to time expiry between FY2016 and FY2024.

A further ¥2,136 million (2014: ¥1,457 million) of the deferred tax asset relates to tax losses arising in the UK, based on the management-approved financial forecasts. These tax losses are not subject to time expiry. Further tax losses of ¥89,869 million (2014: ¥78,060 million) are being carried forward in the UK and the Group does not consider it probable that there will be sufficient future taxable profits against which these losses may be utilized and no deferred tax asset is being recognized.

A deferred tax asset of ¥6,021 million (2014: ¥6,474 million), in respect of tax losses arising in other territories, is being recognized in full, based on management-approved financial forecasts.

In addition to tax losses in Japan and the UK on which no deferred tax asset is being recognized, the Group has considered it appropriate not to recognize a deferred tax asset in respect of other tax losses of ¥50,655 million (2014: ¥47,600 million), with ¥10,973 million subject to time expiry under local tax laws. The balance of unrecognized tax losses, of ¥39,682 million, are not subject to time expiry.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 19. Deferred income tax continued

The deferred tax asset in respect of Group's retirement benefit obligations arises mainly in the USA, where a deferred tax asset of ¥14,769 million (2014: ¥9,431 million) is being recognized, the UK, where a deferred tax asset of ¥459 million (2014 restated: ¥1,337 million) is being recognized and in Germany, where a deferred tax asset of ¥5,744 million (2014: ¥4,355 million) is being recognized. In addition in the UK there is a further asset of ¥1,015 million (2014: ¥nil million) which is not being recognized in respect of retirement benefit obligations.

The Group also has other assets which on which no deferred tax is recognized amounting to ¥9,995 million (2014: ¥10,743 million).

|  |      |                                     |                     |            |              | Millions of yen |
|--|------|-------------------------------------|---------------------|------------|--------------|-----------------|
|  | Note | Property,<br>plant and<br>equipment | Fair value<br>gains | Provisions | Other        | Total           |
| <b>Deferred tax liabilities</b>  |      |                                     |                     |            |              |                 |
| <b>At 1 April 2014</b>   |      | <b>16,832</b>                       | <b>17,077</b>       | <b>684</b> | <b>1,373</b> | <b>35,966</b>   |
| Exchange differences   |      | (233)                               | (736)               | (5)        | (6)          | (980)           |
| Credit to the income statement in the period   | 9    | (658)                               | (2,063)             | (666)      | (97)         | (3,484)         |
| Transfer to assets held for sale   |      | 354                                 | -                   | -          | -            | 354             |
| (Credit)/charge to other comprehensive income for the period   |      | -                                   | 43                  | 71         | (250)        | (136)           |
| Gross deferred tax liabilities   |      | <b>16,295</b>                       | <b>14,321</b>       | <b>84</b>  | <b>1,020</b> | <b>31,720</b>   |
| Offset of deferred tax assets and liabilities relating to income taxes levied by the same taxation authority |      | (8,755)                             | (1,751)             | (9)        | (505)        | (11,020)        |
| <b>At 31 March 2015</b>  |      | <b>7,540</b>                        | <b>12,570</b>       | <b>75</b>  | <b>515</b>   | <b>20,700</b>   |

|  |      |                                     |                     |            |              | Millions of yen |
|--|------|-------------------------------------|---------------------|------------|--------------|-----------------|
|  | Note | Property,<br>plant and<br>equipment | Fair value<br>gains | Provisions | Other        | Total           |
| <b>Deferred tax liabilities</b>  |      |                                     |                     |            |              |                 |
| <b>At 1 April 2013</b>   |      | 15,672                              | 18,946              | 601        | 1,447        | 36,666          |
| Exchange differences   |      | 1,515                               | 2,451               | 7          | 86           | 4,059           |
| (Credit)/charge to the income statement in the period  | 9    | (30)                                | (4,090)             | 14         | (145)        | (4,251)         |
| Transfer to assets held for sale   |      | (325)                               | -                   | -          | (7)          | (332)           |
| (Credit)/charge to other comprehensive income for the period   |      | -                                   | (230)               | 62         | (8)          | (176)           |
| Gross deferred tax liabilities   |      | <b>16,832</b>                       | <b>17,077</b>       | <b>684</b> | <b>1,373</b> | <b>35,966</b>   |
| Offset of deferred tax assets and liabilities relating to income taxes levied by the same taxation authority |      | (9,319)                             | (1,861)             | (563)      | (1,033)      | (12,776)        |
| <b>At 31 March 2014</b>  |      | <b>7,513</b>                        | <b>15,216</b>       | <b>121</b> | <b>340</b>   | <b>23,190</b>   |

Deferred taxation provided on unremitted earnings of joint ventures and associates at 31 March 2015, was ¥277 million (2014: ¥181 million). This reflects local withholding and other taxes which would be suffered if these earnings were repatriated and which would not be creditable against local corporation tax.

Fair value gains principally relate to the recognition of intangible assets on acquisition of the Pilkington Group by NSG UK Enterprises Ltd.

### 20. Inventories

|                  |  |  | Millions of yen |         |
|------------------|--|--|-----------------|---------|
|                  |  |  | 2015            | 2014    |
| Raw materials    |  |  | <b>29,218</b>   | 32,514  |
| Work-in-progress |  |  | <b>19,388</b>   | 17,152  |
| Finished goods   |  |  | <b>65,056</b>   | 59,501  |
|                  |  |  | <b>113,662</b>  | 109,167 |

The cost of inventories recognized as an expense and included in cost of sales amounted to ¥356,028 million (2014: ¥348,654 million) and includes the write down of inventories totaling ¥1,748 million (2014: ¥2,268 million) and the reversal of inventory write-downs made in previous periods.

The carrying amount of inventories carried at fair value less cost to sell (net realizable value) amount to ¥15,949 million (2014: ¥16,257 million).

The amount of the reversal of inventory write-downs made in previous periods and credited to the income statement in the period amounted to ¥980 million (2014: ¥984 million). The reversal of previous write-downs relates to an increase in the net realizable value at the end of the period.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 21. Construction work-in-progress

|   |      | Millions of yen |         |
|---|------|-----------------|---------|
|   | Note | 2015            | 2014    |
| Contract costs incurred plus recognized profits less recognized losses      |      | 3,260           | 5,952   |
| Less amounts invoiced   |      | (2,435)         | (4,970) |
|   |      | 825             | 982     |
| <b>Contracts in progress at 31 March</b>                                    |      |                 |         |
| Amounts due from contract customers included in trade and other receivables | 15   | 1,772           | 966     |
|   |      | 1,772           | 966     |

Advances received from customers for contract work, included in the above summary, amounted to ¥224 million (2014: ¥544 million).

At 31 March 2015 and 2014, there were no amounts included in trade and other receivables arising from construction contracts which are due for settlement after more than 12 months.

There are no material amounts of construction work-in-progress held by customers as retentions.

The Group's income statement included the following results in respect of engineering contracts:

|                          |  | Millions of yen |            |
|--------------------------|--|-----------------|------------|
|                          |  | 2015            | 2014       |
| Contract revenue         |  | 4,811           | 5,138      |
| Contract costs           |  | (3,714)         | (3,984)    |
| Gross profit             |  | 1,097           | 1,154      |
| <b>Profit before tax</b> |  | <b>819</b>      | <b>866</b> |

### 22. Cash and cash equivalents

|                          |  | Millions of yen |        |
|--------------------------|--|-----------------|--------|
|                          |  | 2015            | 2014   |
| Cash at bank and in hand |  | 45,856          | 55,303 |
| Short-term deposits      |  | 21,839          | 18,561 |
|                          |  | 67,695          | 73,864 |

The effective interest rate on the Group's short-term bank deposits was 2.25 percent (2014: 2.45 percent) with an average maturity of 9 days (2014: 12 days).

The short-term deposits noted above, which constitute cash equivalents, are represented by deposit account balances principally in the UK, Vietnam and Chile.

The Group's cash flow statement includes the following:

|                           |      | Millions of yen |          |
|---------------------------|------|-----------------|----------|
|                           | Note | 2015            | 2014     |
| Cash and cash equivalents |      | 67,695          | 73,864   |
| Bank overdrafts           | 24   | (5,355)         | (21,571) |
|                           |      | 62,340          | 52,293   |

### 23. Assets held for sale

|  |  | Millions of yen |              |
|--|--|-----------------|--------------|
|  |  | 2015            | 2014         |
| <b>Assets held for sale within a disposal group held for sale</b>      |  |                 |              |
| Property, plant and equipment  |  | 931             | 1,799        |
| Investments in affiliates  |  | 2,514           | –            |
| Deferred taxation  |  | 62              | –            |
|  |  | 3,507           | 1,799        |
| <b>Liabilities held for sale within a disposal group held for sale</b> |  |                 |              |
| Deferred taxation  |  | –               | 332          |
|  |  | –               | 332          |
| <b>Net assets held for sale</b>  |  | <b>3,507</b>    | <b>1,467</b> |

At 31 March 2015, assets held within a disposal group comprise of an investment which was previously categorized as an investment accounted for using the equity method, and excess property, plant and equipment within the European businesses that are surplus to the Group's requirements and are expected to be disposed of within 12 months of the balance sheet date.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 23. Assets held for sale continued

At 31 March 2014, assets and liabilities held within a disposal group mainly comprised of excess property, plant and equipment within the European and North American architectural businesses that were surplus to the Group's requirements. They were disposed during the period ended 31 March 2015.

### 24. Borrowings

#### a. Borrowings and net debt

|   | Note | Millions of yen |         |
|---|------|-----------------|---------|
|   |      | 2015            | 2014    |
| <b>Current</b>  |      |                 |         |
| Bank overdrafts                                       | 22   | 5,355           | 21,571  |
| Bank borrowings                                       |      | 80,044          | 94,391  |
| Other long-term loans                                 |      | 25,582          | 2,843   |
| Finance lease liabilities                             |      | 872             | 860     |
| Non-equity non-controlling interest preference shares |      | 266             | 289     |
|   |      | <b>112,119</b>  | 119,954 |
| <b>Non-current</b>                                    |      |                 |         |
| Bank borrowings                                       |      | 285,304         | 265,682 |
| Other long-term loans                                 |      | 34,879          | 60,038  |
| Finance lease liabilities                             |      | 148             | 1,032   |
| Non-equity non-controlling interest preference shares |      | 4,677           | 5,087   |
|   |      | <b>325,008</b>  | 331,839 |
| <b>Total borrowings</b>                               |      | <b>437,127</b>  | 451,793 |

Group borrowings include secured liabilities of ¥8,191 million (2014: ¥10,014 million). Borrowings are secured by fixed and floating charges over certain assets of undertakings in the Group. Bank borrowings in the above table include the liabilities of ¥7,457 million (2014: ¥8,554 million) as a consequence of the finance lease contracts from the sale and leaseback transactions made by the Group in Japan.

#### Summary of net debt

|                                  | Note | Millions of yen |          |
|----------------------------------|------|-----------------|----------|
|                                  |      | 2015            | 2014     |
| <b>Financial liabilities</b>     |      |                 |          |
| borrowings                       |      | 437,127         | 451,793  |
| derivative financial instruments | 17   | 5,617           | 3,510    |
| <b>Financial assets</b>          |      |                 |          |
| derivative financial instruments | 17   | (957)           | (2,327)  |
| Cash and cash equivalents        | 22   | (67,695)        | (73,864) |
| <b>Net debt</b>                  |      | <b>374,092</b>  | 379,112  |

Net debt includes energy hedges within derivative financial instruments.

#### b. Interest rate exposure

The exposure of the Group's borrowings to interest rate changes and the contractual re-pricing dates are as follows:

|                               | Millions of yen    |                   |                 |                |
|-------------------------------|--------------------|-------------------|-----------------|----------------|
|                               | 2015               |                   |                 |                |
|                               | Less than one year | One to five years | Over five years | Total          |
| Total borrowings              | 389,650            | 42,800            | 4,677           | 437,127        |
| Effect of interest rate swaps | (37,489)           | 37,489            | –               | –              |
|                               | <b>352,161</b>     | <b>80,289</b>     | <b>4,677</b>    | <b>437,127</b> |

|                               | Millions of yen    |                   |                 |         |
|-------------------------------|--------------------|-------------------|-----------------|---------|
|                               | 2014               |                   |                 |         |
|                               | Less than one year | One to five years | Over five years | Total   |
| Total borrowings              | 365,914            | 80,792            | 5,087           | 451,793 |
| Effect of interest rate swaps | (50,632)           | 50,632            | –               | –       |
|                               | 315,282            | 131,424           | 5,087           | 451,793 |



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 24. Borrowings continued

The effective interest rates at the balance sheet date on the Group's principal currency borrowings were as follows:

|                           | Interest rate % |      |      |      |       |
|---------------------------|-----------------|------|------|------|-------|
|                           | 2015            |      |      |      |       |
|                           | Yen             | £    | US\$ | Euro | Other |
| Bank overdrafts           | –               | 1.00 | 1.00 | 2.36 | 1.06  |
| Bank borrowings           | 2.65            | –    | 2.97 | 3.25 | 12.75 |
| Other long-term loans     | 1.45            | –    | –    | –    | –     |
| Finance lease obligations | 4.17            | –    | –    | –    | 4.06  |

|                           | Interest rate % |      |      |      |       |
|---------------------------|-----------------|------|------|------|-------|
|                           | 2014            |      |      |      |       |
|                           | Yen             | £    | US\$ | Euro | Other |
| Bank overdrafts           | 0.67            | 1.00 | –    | 1.59 | 1.18  |
| Bank borrowings           | 2.30            | –    | 2.52 | 3.02 | 5.60  |
| Other long-term loans     | 1.47            | –    | –    | –    | –     |
| Finance lease obligations | 4.10            | –    | –    | 4.00 | 10.00 |

The non-equity non-controlling interest preference shares relate to Pilkington Deutschland AG and Dahlbusch AG with the right to a dividend of 3.65 and 3.09 percent of nominal value respectively in perpetuity.

#### c. Fair values of borrowings

The carrying amounts and fair values of the Group's non-current borrowings are as follows:

|   | Millions of yen  |             |                  |             |
|---|------------------|-------------|------------------|-------------|
|   | 2015             |             | 2014             |             |
|   | Carrying amounts | Fair values | Carrying amounts | Fair values |
| Bank borrowings                                       | 285,304          | 268,841     | 265,682          | 240,873     |
| Other long-term loans                                 | 34,879           | 33,449      | 60,038           | 56,815      |
| Finance lease obligations                             | 148              | 148         | 1,032            | 1,032       |
| Non-equity non-controlling interest preference shares | 4,677            | 4,677       | 5,087            | 5,087       |
|   | 325,008          | 307,115     | 331,839          | 303,807     |

The above fair values are based on cash flows discounted using a rate based on credit risk factors and the relevant currency swap rate for the specific maturity, plus a margin. This methodology is consistent with hierarchy level 2 inputs as set out in note 18.

#### d. Currency of borrowings

The Group's total borrowings are denominated in the following currencies:

|                  | Millions of yen |         |
|------------------|-----------------|---------|
|                  | 2015            | 2014    |
| Japanese yen     | 310,135         | 262,937 |
| Euro             | 85,176          | 96,558  |
| Sterling         | 1,002           | 44,004  |
| Polish zloty     | 12,719          | 18,882  |
| US dollar        | 19,854          | 15,548  |
| Swedish krona    | 1,270           | 2,007   |
| Other currencies | 6,971           | 11,857  |
|                  | 437,127         | 451,793 |

#### e. Maturity profile of committed borrowings

The Group has the following undrawn borrowing facilities:

|                          | Millions of yen |       |
|--------------------------|-----------------|-------|
|                          | 2015            | 2014  |
| <b>Floating rate</b>     |                 |       |
| maturing within one year | –               | 6,000 |
| maturing after one year  | 19,371          | 8,600 |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 24. Borrowings continued

The overall maturity profile of the Group's borrowings is as follows:

|                     | Millions of yen |                |
|---------------------|-----------------|----------------|
|                     | 2015            | 2014           |
| Within one year     | 112,119         | 119,954        |
| One to two years    | 135,880         | 158,229        |
| Two to three years  | 107,634         | 93,035         |
| Three to four years | 56,065          | 20,825         |
| Four to five years  | 20,752          | 54,663         |
| After five years    | 4,677           | 5,087          |
|                     | <b>437,127</b>  | <b>451,793</b> |

### f. Finance leases

The finance lease liabilities are analyzed as follows:

|   | Millions of yen |              |
|---|-----------------|--------------|
|   | 2015            | 2014         |
| <b>Finance lease liabilities - minimum lease payments</b> |                 |              |
| not later than one year                                   | 872             | 861          |
| later than one year and not later than five years         | 148             | 1,034        |
| Future finance charges on finance leases                  | -               | (3)          |
| <b>Present value of finance lease liabilities</b>         | <b>1,020</b>    | <b>1,892</b> |

The maturity of the present value of finance lease liabilities is as follows:

|   | Millions of yen |              |
|---|-----------------|--------------|
|   | 2015            | 2014         |
| Not later than one year                           | 872             | 860          |
| Later than one year and not later than five years | 148             | 1,032        |
|   | <b>1,020</b>    | <b>1,892</b> |

The fair value of the Group's non-current finance lease liabilities equates to book value.

It is the Group's policy to lease certain of its plant and equipment and intangible assets under finance leases. Interest rates are fixed at the contract date. The majority of the Group's leases are subject to fixed interest rates and all leases are on a fixed repayment basis.

### 25. Trade and other payables

|   | Note | Millions of yen |                |
|---|------|-----------------|----------------|
|   |      | 2015            | 2014           |
| Trade payables                            |      | 88,865          | 81,834         |
| Amounts owed to related parties (trading) | 38   | 4,272           | 3,988          |
| Loans from related parties                |      | 109             | 120            |
| Social security and other taxes           |      | 5,029           | 5,282          |
| Other payables                            |      | 23,082          | 24,702         |
| Accruals                                  |      | 12,934          | 12,505         |
|   |      | <b>134,291</b>  | <b>128,431</b> |
| Current                                   |      | 133,550         | 127,858        |
| Non-current                               |      | 741             | 573            |
|   |      | <b>134,291</b>  | <b>128,431</b> |

The directors consider that the carrying amount of trade and other payables approximates to their fair value.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 26. Pensions and other post-employment benefits

The Group operates a number of defined benefit pension arrangements, together with related arrangements, which are required to be disclosed as post-employment or other long-term benefits under IAS 19. The defined benefit pension arrangements cover schemes operating in Japan, the UK, Germany, Austria, the USA, Canada and Sweden and there are leaving indemnity arrangements in Italy, Austria and France, together with phased retirement (Altersteilzeit) and long service arrangements in Germany.

The defined benefit pension schemes are closed with the exception of those in Japan, Canada and Sweden. The German and UK defined benefit pension schemes are closed to new members but continuing employees accrue pension rights covering their current employment. Although benefits are accruing in the UK plans, the definition of pensionable salary has been 'frozen' so that benefits no longer increase in line with salary increases.

All the pension schemes are unfunded except for those in Japan, the UK, the USA and Canada. The assets of the funded schemes are generally held in separately administered trusts, either as specific assets or as a proportion of a general fund, or are insurance contracts. Pension scheme assets held in trust are governed by local regulations and practice in each country. Responsibility for governance of the schemes - including investment decisions and contribution schedules - lies either with the Group or jointly with the Group and the board of trustees.

Through its defined benefit pension schemes, the Group is exposed to a number of risks, the most significant of which are detailed below:

|                        |   |
|------------------------|---|
| Asset volatility       | The liabilities are calculated using a discount rate set with reference to corporate bond yields; if assets underperform against this yield, this will create a deficit. All funded schemes hold a significant proportion of growth assets, which are expected to outperform corporate bonds in the long-term while providing volatility and risk in the short-term. The allocation to growth assets is monitored regularly to ensure it remains appropriate and in line with the Group's long-term strategy to manage the schemes. |
| Changes in bond yields | A decrease in corporate bond yields will increase the scheme liabilities, although this will be partially offset by an increase in the value of the schemes' bond holdings.   |
| Inflation risk         | Much of the UK schemes' benefit obligations are linked to inflation, and higher inflation will lead to higher liabilities (although, in most cases, caps on the level of inflationary increases are in place to protect against extreme inflation). The majority of the assets are either unaffected by or loosely correlated with inflation, meaning that an increase in inflation will also increase the deficit.   |
| Life expectancy        | The majority of the plans' obligations are to provide benefits for the life of the member, and in some cases, their spouse on death of the member, so increases in life expectancy will result in an increase in the liabilities.<br>Some of the longevity risk in the main UK plan is hedged with a longevity swap which was put in place in 2012.   |

Pension plan assets are invested in different asset classes in order to maintain a balance between risk and return. The main plans use government and corporate bonds as well as cash as liability matching assets. The remainder of the asset classes are used as return seeking assets. Investments are well diversified to limit the financial effect of the failure of any individual investment.

The largest pension scheme is in the UK. This scheme, the Pilkington Superannuation Scheme (PSS), covered 1,045 employees, 3,155 deferred members and 10,870 pensioners as at 31 March 2015. This scheme was closed to new members with effect from 30 September 2008. This scheme is subject to applicable UK employment laws and is governed by a Board of Trustees. The Board of Trustees consists of seven member nominated directors and seven employer nominated directors. Of the employer nominated directors, two are independent and five are current or former employees of the Group. The Board of Trustees is responsible for the overall governance of the scheme and the management of its assets.

Prior to 1 January 2009, employer contributions under the PSS's governing trust deed were fixed at 10.5 percent of pensionable salary for active members. However, with effect from that date, employer contributions are now levied at 16 percent of pensionable salary for active members accruing on a 1/60th basis, and 12.5 percent for active members accruing on a 1/80th basis.

A formal funding valuation of the scheme's liabilities is carried out using a prudent basis, as agreed between the Trustee and the Company, every three years. If the funding valuation reveals a deficit the Trustee agree with the Group a plan for recovering that deficit. Following the actuarial valuation as at 31 December 2011, the Group has agreed a funding plan which is intended to cover the funding deficit arising from that valuation over a period of 10 years, with annual deficit contributions of £23 million (¥4,071 million at FY2015 exchange rates) payable for the first four years of that period and £25 million (¥4,425 million at FY2015 exchange rates) for three further years.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 26. Pensions and other post-employment benefits continued

The Group has re-assessed its policy towards the recognition of retirement benefit scheme assets and liabilities in light of ongoing debate by the IFRS foundation in respect of IFRIC 14 and IAS 19. The Group has previously had a policy of imposing a nil-value asset ceiling on the recognition of pension assets arising at its main UK pension scheme on the basis that the trustee has the discretionary ability to take actions that could reduce or extinguish the surplus. The Group has also then had a policy of recognizing a further liability with respect to the funding requirements of this scheme. Consistent with the latest proposals made by the IFRS foundation, the Group has revised its policy with respect to the application of an asset ceiling. The Group has an unconditional right to a refund of surplus, as defined under IFRIC 14 and considers that the possibility that a surplus could be reduced or extinguished by discretionary actions by the trustee does not affect the existence of the asset at the end of the reporting period. Given these circumstances, a nil-value asset ceiling is no longer applied by the Group. Consequently the Group now recognizes a pension asset with respect to this scheme and no longer recognizes an additional liability with respect to further funding contributions. The accounting impact of this change has been applied retrospectively in accordance with IAS8. The Group has therefore restated its comparative opening balance sheet as at 1 April 2013, its comparative income statement and statement of comprehensive income for the period to 31 March 2014, and its comparative balance sheet as at 31 March 2014.

The scheme's Statement of Investment Principles sets out the investment objectives and asset allocation policy adopted by the Trustee. This policy is linked to a 'de-risking' plan that was agreed with the Group as part of the 2011 valuation. Under this plan the amount of return-seeking assets as a proportion of the total is expected to reduce as the funding position improves. The current benchmark is 20% return-seeking 80% liability matching assets.

The Group operates a number of defined benefit pension plans in Japan. These plans are of cash balance design and generally provide lump sums at retirement. The plans are governed by the Japanese Ministry of Health, Labor and Welfare in accordance with the Defined Benefit Corporate Pension Law. They are subject to minimum funding requirements stipulated in law, which requires the plan sponsor to pay additional contributions to achieve a minimum funding level within a certain time scale if the plan does not hold sufficient assets. The largest Japanese plan covers employees of Nippon Sheet Glass Co., Ltd. The latest valuation for this plan was carried out as at 31 March 2013, and showed a deficit of approximately ¥1 billion. The company is currently paying contributions which are intended to remove this deficit over 2 years 8 months from the valuation date. The investment strategy is determined by the Company and the current strategic allocation is approximately 22% equity, 45% bonds and 33% insurance products.

The Group also operates post-retirement healthcare and life insurance benefits for employees, retirees and their dependents in the USA and for retirees in the UK. The method of accounting, assumptions and the frequency of actuarial valuations are similar to those used for defined benefit pension schemes.

Balance sheet obligations (assets) are as follows:

|   | Millions of yen |                    |
|---|-----------------|--------------------|
|   | 2015            | 2014<br>(restated) |
| Recognized in non-current (assets):                                 |                 |                    |
| Pension and early-retirement benefit schemes in surplus             | <b>(9,754)</b>  | (4,624)            |
| Recognized in Pension and other long-term benefit obligations:      |                 |                    |
| Pension and early-retirement benefit schemes in deficit             | <b>56,898</b>   | 49,810             |
| Post-retirement healthcare benefits                                 | <b>32,866</b>   | 22,660             |
| Long service arrangements   | <b>160</b>      | 166                |
| Total recognized in Pension and other long-term benefit obligations | <b>89,924</b>   | 72,636             |
| <b>Net liability in the balance sheet</b>                           | <b>80,170</b>   | 68,012             |

(Charges)/credits in the income statement and statement of comprehensive income are as follows:

|                                       | Millions of yen |                  |                |                 |                  |               |         |
|---------------------------------------|-----------------|------------------|----------------|-----------------|------------------|---------------|---------|
|                                       | 2015            |                  |                | 2014 (restated) |                  |               |         |
|                                       | Note            | Operating profit | Finance costs  | SoCI*           | Operating profit | Finance costs | SoCI*   |
| Pension and early-retirement benefits |                 | <b>(3,108)</b>   | <b>(1,062)</b> | <b>(9,042)</b>  | (2,707)          | (1,044)       | 5,326   |
| Post-retirement healthcare benefits   |                 | <b>(66)</b>      | <b>(934)</b>   | <b>(6,749)</b>  | (76)             | (876)         | 2,322   |
| Long service arrangements             |                 | <b>(18)</b>      | <b>(3)</b>     | -               | (3)              | (3)           | -       |
| Deferred income and other taxes**     | 19              | -                | -              | <b>2,592</b>    | -                | -             | (5,692) |
| <b>At 31 March</b>                    |                 | <b>(3,192)</b>   | <b>(1,999)</b> | <b>(13,199)</b> | (2,786)          | (1,923)       | 1,956   |

\* Statement of comprehensive income

\*\* Of the deferred income and other taxes, a credit of ¥5,237 million (2014: a debit of ¥3,377 million) is included within deferred tax (note 19). Other taxes of ¥2,645 million (2014: ¥2,315 million) are included as a charge against the pension asset.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 26. Pensions and other post-employment benefits continued

Excluding long service arrangements, the amounts recognized in the balance sheet are determined as follows:

|   | Millions of yen                       |                |               |               |                            |
|---|---------------------------------------|----------------|---------------|---------------|----------------------------|
|   | 2015                                  |                |               |               | Post-retirement healthcare |
|   | Pension and early-retirement benefits |                |               |               |                            |
| Japan   | UK                                    | Rest of world  | Total         | Total         |                            |
| Present value of the funded benefit obligation                        | 33,197                                | 294,222        | 40,121        | 367,540       | –                          |
| Fair value of assets of the plans                                     | (32,088)                              | (307,814)      | (31,156)      | (371,058)     | –                          |
| Deficit/(surplus) in the funded plans                                 | 1,109                                 | (13,592)       | 8,965         | (3,518)       | –                          |
| Present value of the unfunded benefit obligation                      | –                                     | 5,553          | 39,857        | 45,410        | 32,866                     |
| <b>Net liability/(asset) in the balance sheet</b>                     | <b>1,109</b>                          | <b>(8,039)</b> | <b>48,822</b> | <b>41,892</b> | <b>32,866</b>              |
| Taxes relating to refund of pension fund surplus                      | –                                     | 5,252          | –             | 5,252         | –                          |
| <b>Net liability/(asset) in the balance sheet after tax on refund</b> | <b>1,109</b>                          | <b>(2,787)</b> | <b>48,822</b> | <b>47,144</b> | <b>32,866</b>              |
| Included in non-current assets  | –                                     | (9,754)        | –             | (9,754)       | –                          |
| Included in pension and other long-term benefit obligations           | 1,109                                 | 6,967          | 48,822        | 56,898        | 32,866                     |

|   | Millions of yen                       |               |               |               |                            |
|---|---------------------------------------|---------------|---------------|---------------|----------------------------|
|   | 2014 (restated)                       |               |               |               | Post-retirement healthcare |
|   | Pension and early-retirement benefits |               |               |               |                            |
| Japan   | UK                                    | Rest of world | Total         | Total         |                            |
| Present value of the funded benefit obligation                | 31,741                                | 242,057       | 31,075        | 304,873       | –                          |
| Fair value of assets of the plans                             | (30,129)                              | (247,721)     | (25,718)      | (303,568)     | –                          |
| Deficit/(surplus) in the funded plans                         | 1,612                                 | (5,664)       | 5,357         | 1,305         | –                          |
| Present value of the unfunded benefit obligation              | –                                     | 4,702         | 36,689        | 41,391        | 22,660                     |
| <b>Net liability/(asset) in the balance sheet</b>             | <b>1,612</b>                          | <b>(962)</b>  | <b>42,046</b> | <b>42,696</b> | <b>22,660</b>              |
| Taxes relating to refund of pension fund surplus              | –                                     | 2,490         | –             | 2,490         | –                          |
| <b>Net liability in the balance sheet after tax on refund</b> | <b>1,612</b>                          | <b>1,528</b>  | <b>42,046</b> | <b>45,186</b> | <b>22,660</b>              |
| Included in non-current assets                                | –                                     | (4,624)       | –             | (4,624)       | –                          |
| Included in pension and other long-term benefit obligations   | 1,612                                 | 6,152         | 42,046        | 49,810        | 22,660                     |

The weighted average duration of the pension obligations across all plans was 13 years as at 31 March 2015.

Excluding long service arrangements, the amounts recognized in the income statement are as follows:

|   | Millions of yen                       |                |                |                |                            |
|---|---------------------------------------|----------------|----------------|----------------|----------------------------|
|   | 2015                                  |                |                |                | Post-retirement healthcare |
|   | Pension and early-retirement benefits |                |                |                |                            |
| Japan   | UK                                    | Rest of world  | Total          | Total          |                            |
| Current service cost                              | (1,176)                               | (1,140)        | (387)          | (2,703)        | (66)                       |
| Past service cost                                 | –                                     | –              | (23)           | (23)           | –                          |
| Settlements and terminations losses               | –                                     | (145)          | –              | (145)          | –                          |
| Administration expenses                           | (13)                                  | (20)           | (204)          | (237)          | –                          |
| Operating profit charge                           | (1,189)                               | (1,305)        | (614)          | (3,108)        | (66)                       |
| Net interest on the net defined benefit liability | (6)                                   | 229            | (1,285)        | (1,062)        | (934)                      |
| Finance costs - charge/(credit)                   | (6)                                   | 229            | (1,285)        | (1,062)        | (934)                      |
| <b>Total income statement charge</b>              | <b>(1,195)</b>                        | <b>(1,076)</b> | <b>(1,899)</b> | <b>(4,170)</b> | <b>(1,000)</b>             |

|   | Millions of yen                       |               |                |                |                            |
|---|---------------------------------------|---------------|----------------|----------------|----------------------------|
|   | 2014 (restated)                       |               |                |                | Post-retirement healthcare |
|   | Pension and early-retirement benefits |               |                |                |                            |
| Japan   | UK                                    | Rest of world | Total          | Total          |                            |
| Current service cost                              | (1,169)                               | (1,102)       | (419)          | (2,690)        | (76)                       |
| Past service (cost)/credit                        | –                                     | 615           | (4)            | 611            | –                          |
| Settlements and terminations losses               | –                                     | (423)         | (11)           | (434)          | –                          |
| Administration expenses                           | (14)                                  | (10)          | (170)          | (194)          | –                          |
| Operating profit charge                           | (1,183)                               | (920)         | (604)          | (2,707)        | (76)                       |
| Net interest on the net defined benefit liability | (30)                                  | 342           | (1,356)        | (1,044)        | (876)                      |
| Finance costs - charge/(credit)                   | (30)                                  | 342           | (1,356)        | (1,044)        | (876)                      |
| <b>Total income statement charge</b>              | <b>(1,213)</b>                        | <b>(578)</b>  | <b>(1,960)</b> | <b>(3,751)</b> | <b>(952)</b>               |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 26. Pensions and other post-employment benefits continued

In September 2013 the Group communicated to active employees participating in the NGF (Europe) plan in the UK that the salary used in the calculation of their pension benefits would be frozen from 1 January 2014. This change to the terms and conditions of participation in the scheme were accepted by the active employees in December 2013. This results in a curtailment gain of ¥1,098 million being recognized in the 2014 income statement under exceptional items, note 6.

Including charges with respect to long service arrangements, of the total charge to operating profit of ¥3,192 million (2014: ¥2,786 million), a charge of ¥1,336 million (2014: ¥1,320 million) is included in cost of sales, a charge of ¥60 million (2014: ¥62 million) is included within distribution costs, a charge of ¥1,651 million (2014: ¥1,596 million) is included within administrative expenses, and a charge of ¥145 million (2014: credit of ¥192 million) is included within exceptional items.

The actual return on the various plan assets was a gain of ¥62,317 million (2014: gain of ¥4,207 million). The Group expects to contribute ¥10,758 million to pension plans during the next financial period and ¥1,861 million to post-retirement healthcare plans.

The (charges)/credits recognized in the statement of comprehensive income during the period are as follows:

|   | Millions of yen |                                       |          |          |                            |
|---|-----------------|---------------------------------------|----------|----------|----------------------------|
|   |                 |                                       |          |          | 2015                       |
|   | Japan           | Pension and early-retirement benefits |          |          | Post-retirement healthcare |
| UK  |                 | Rest of world                         | Total    | Total    |                            |
| Actual return less interest income on plan assets recognized in the income statement            | 1,945           | 46,617                                | 1,513    | 50,075   | 26                         |
| Experience gains/(losses) arising on schemes' liabilities                                       | (17)            | (6,334)                               | (45)     | (6,396)  | 1,109                      |
| Changes in the financial assumptions underlying the present value of the schemes' liabilities   | (1,580)         | (35,237)                              | (9,826)  | (46,643) | (5,750)                    |
| Changes in the demographic assumptions underlying the present value of the schemes' liabilities | –               | (3,307)                               | (2,771)  | (6,078)  | (2,134)                    |
|   | 348             | 1,739                                 | (11,129) | (9,042)  | (6,749)                    |

|   | Millions of yen |                                       |       |         |                            |
|---|-----------------|---------------------------------------|-------|---------|----------------------------|
|   |                 |                                       |       |         | 2014 (restated)            |
|   | Japan           | Pension and early-retirement benefits |       |         | Post-retirement healthcare |
| UK  |                 | Rest of world                         | Total | Total   |                            |
| Actual return less interest income on plan assets recognized in the income statement            | 1,852           | (9,462)                               | 647   | (6,963) | –                          |
| Experience gains/(losses) arising on schemes' liabilities                                       | (1,065)         | 36                                    | 686   | (343)   | 1,236                      |
| Changes in the financial assumptions underlying the present value of the schemes' liabilities   | (61)            | 11,872                                | (218) | 11,593  | 848                        |
| Changes in the demographic assumptions underlying the present value of the schemes' liabilities | –               | 800                                   | 239   | 1,039   | 238                        |
|   | 726             | 3,246                                 | 1,354 | 5,326   | 2,322                      |



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 26. Pensions and other post-employment benefits continued

The movements in the present value of the Defined Benefit Obligations (DBO) recognized in the balance sheet are as follows:

|   | Pension and early-retirement benefits |                |               |                | Post-retirement healthcare |
|---|---------------------------------------|----------------|---------------|----------------|----------------------------|
|   | Japan                                 | UK             | Rest of world | Total          | Total                      |
|   | Millions of yen                       |                |               |                |                            |
| <b>At 1 April 2013</b>                    | <b>31,149</b>                         | <b>217,387</b> | <b>61,747</b> | <b>310,283</b> | <b>23,092</b>              |
| Current service cost                      | 1,169                                 | 1,102          | 419           | 2,690          | 76                         |
| Interest cost on the schemes' liabilities | 429                                   | 9,505          | 2,280         | 12,214         | 876                        |
| Members' contributions                    | -                                     | 576            | -             | 576            | -                          |
| Plan amendments                           | -                                     | (1,098)        | -             | (1,098)        | -                          |
| Curtailments                              | -                                     | 483            | 4             | 487            | -                          |
| Settlements and terminations              | -                                     | 423            | 11            | 434            | -                          |
| Actuarial losses/(gains)                  | 1,126                                 | (12,708)       | (707)         | (12,289)       | (2,322)                    |
| Benefits paid                             | (2,132)                               | (13,979)       | (4,772)       | (20,883)       | (1,536)                    |
| Exchange differences                      | -                                     | 45,068         | 8,782         | 53,850         | 2,474                      |
| <b>At 31 March 2014</b>                   | <b>31,741</b>                         | <b>246,759</b> | <b>67,764</b> | <b>346,264</b> | <b>22,660</b>              |
| Current service cost                      | 1,176                                 | 1,140          | 387           | 2,703          | 66                         |
| Interest cost on the schemes' liabilities | 430                                   | 10,421         | 2,427         | 13,278         | 934                        |
| Members' contributions                    | -                                     | 548            | -             | 548            | -                          |
| Plan amendments                           | -                                     | -              | 23            | 23             | -                          |
| Settlements and terminations              | -                                     | 145            | -             | 145            | -                          |
| Actuarial losses                          | 1,597                                 | 44,878         | 12,642        | 59,117         | 6,775                      |
| Benefits paid                             | (1,747)                               | (14,458)       | (5,156)       | (21,361)       | (1,731)                    |
| Exchange differences                      | -                                     | 10,342         | 1,891         | 12,233         | 4,162                      |
| <b>At 31 March 2015</b>                   | <b>33,197</b>                         | <b>299,775</b> | <b>79,978</b> | <b>412,950</b> | <b>32,866</b>              |

The movements in the fair value of assets recognized in the balance sheet are as follows:

|  | Pension and early-retirement benefits |                |               |                | Post-retirement healthcare |
|--|---------------------------------------|----------------|---------------|----------------|----------------------------|
|  | Japan                                 | UK             | Rest of world | Total          | Total                      |
|  | Millions of yen                       |                |               |                |                            |
| <b>At 1 April 2013</b>   | <b>27,737</b>                         | <b>210,668</b> | <b>22,772</b> | <b>261,177</b> | -                          |
| Members' contributions   | -                                     | 576            | -             | 576            | -                          |
| Settlements and terminations   | -                                     | 423            | -             | 423            | -                          |
| Return on plan assets (excluding amount included in interest income) | 1,852                                 | (9,462)        | 647           | (6,963)        | -                          |
| Benefits paid  | (2,132)                               | (13,979)       | (4,772)       | (20,883)       | (1,536)                    |
| Expenses paid  | (14)                                  | (10)           | (170)         | (194)          | -                          |
| Employer's contributions   | 2,287                                 | 5,380          | 3,871         | 11,538         | 1,536                      |
| Interest income on assets  | 399                                   | 9,847          | 924           | 11,170         | -                          |
| Exchange differences   | -                                     | 44,278         | 2,446         | 46,724         | -                          |
| <b>At 31 March 2014</b>  | <b>30,129</b>                         | <b>247,721</b> | <b>25,718</b> | <b>303,568</b> | -                          |
| Members' contributions   | -                                     | 548            | -             | 548            | -                          |
| Settlements and terminations   | -                                     | 145            | -             | 145            | -                          |
| Return on plan assets (excluding amount included in interest income) | 1,945                                 | 46,617         | 1,513         | 50,075         | 26                         |
| Benefits paid  | (1,747)                               | (14,458)       | (5,156)       | (21,361)       | (1,731)                    |
| Expenses paid  | (13)                                  | (20)           | (204)         | (237)          | -                          |
| Employer's contributions   | 1,350                                 | 6,190          | 3,929         | 11,469         | 1,705                      |
| Interest income on assets  | 424                                   | 10,650         | 1,142         | 12,216         | -                          |
| Exchange differences   | -                                     | 10,421         | 4,214         | 14,635         | -                          |
| <b>At 31 March 2015</b>  | <b>32,088</b>                         | <b>307,814</b> | <b>31,156</b> | <b>371,058</b> | -                          |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 26. Pensions and other post-employment benefits continued

The movements in the net liability recognized in the balance sheet are as follows (excluding taxation arising on refund of surplus):

|  | Millions of yen                       |                |                 |                 |                            |
|--|---------------------------------------|----------------|-----------------|-----------------|----------------------------|
|  | Pension and early-retirement benefits |                |                 |                 | Post-retirement healthcare |
|  | Japan                                 | UK             | Rest of world   | Total           | Total                      |
| <b>At 1 April 2013 (restated)</b>                              | <b>(3,412)</b>                        | <b>(6,719)</b> | <b>(38,975)</b> | <b>(49,106)</b> | <b>(23,092)</b>            |
| Total charge recognized in the income statement                | (1,213)                               | (578)          | (1,960)         | (3,751)         | (952)                      |
| Total credit recognized in other comprehensive income          | 726                                   | 3,246          | 1,354           | 5,326           | 2,322                      |
| Employer's contributions                                       | 2,287                                 | 5,380          | 3,871           | 11,538          | 1,536                      |
| One-off employer contributions for financing terminations      | -                                     | 423            | -               | 423             | -                          |
| Exchange differences   | -                                     | (790)          | (6,336)         | (7,126)         | (2,474)                    |
| <b>At 31 March 2014 (restated)</b>                             | <b>(1,612)</b>                        | <b>962</b>     | <b>(42,046)</b> | <b>(42,696)</b> | <b>(22,660)</b>            |
| Total charge recognized in the income statement                | (1,195)                               | (1,076)        | (1,899)         | (4,170)         | (1,000)                    |
| Total credit/(charge) recognized in other comprehensive income | 348                                   | 1,739          | (11,129)        | (9,042)         | (6,749)                    |
| Employer's contributions                                       | 1,350                                 | 6,190          | 3,929           | 11,469          | 1,705                      |
| One-off employer contributions for financing terminations      | -                                     | 145            | -               | 145             | -                          |
| Exchange differences   | -                                     | 79             | 2,323           | 2,402           | (4,162)                    |
| <b>At 31 March 2015</b>  | <b>(1,109)</b>                        | <b>8,039</b>   | <b>(48,822)</b> | <b>(41,892)</b> | <b>(32,866)</b>            |

The principal actuarial assumptions (calculated as weighted averages over the various Group plans) were as follows:

|  | 2015         |              |               | 2014  |       |               |
|--|--------------|--------------|---------------|-------|-------|---------------|
|  | Japan        | UK           | Rest of world | Japan | UK    | Rest of world |
| Discount rate                          | <b>0.90%</b> | <b>3.10%</b> | <b>2.40%</b>  | 1.40% | 4.20% | 3.60%         |
| Future salary increases*               | <b>2.20%</b> | -            | <b>2.10%</b>  | 2.20% | -     | 2.50%         |
| Future pension increases               | -            | <b>0.70%</b> | <b>1.50%</b>  | -     | 0.70% | 2.00%         |
| Consumer Price inflation               | <b>0.25%</b> | <b>2.00%</b> | <b>1.80%</b>  | 0.25% | 2.40% | 2.10%         |
| Long-term increase in healthcare costs | -            | <b>3.70%</b> | <b>5.00%</b>  | -     | 3.70% | 5.00%         |

\* The weighted average future salary increases exclude frozen salaried plans; UK PSS, NGF and US salaried plan.

The Group uses appropriate mortality tables in each geographical location. The mortality assumptions used for the valuation of the PSS (which accounts for around 65 percent of the Group's total Defined Benefit Obligation) at 31 March 2015 are based on the 'SAPS2' standard UK mortality tables, with an adjustment to reflect actual mortality experience of members of that scheme based on recent experience investigations carried out by the scheme's Trustees. Future improvements in mortality have been allowed for in line with the CMI 2014 Core Projections with a long-term rate of mortality improvements of 1.25 percent per annum. Expected future lifetimes of pensioners using this mortality basis are shown below:

|   | 31 March 2015 |
|---|---------------|
|   | Years         |
| Expected future lifetime of a current pensioner aged 60                             |               |
| - Men   | <b>26.8</b>   |
| - Women   | <b>29.1</b>   |
| Expected future lifetime, at age 60, of a future pensioner aged 60 in 20 years time |               |
| - Men   | <b>28.5</b>   |
| - Women   | <b>31.0</b>   |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 26. Pensions and other post-employment benefits continued

The composition and fair value of the schemes' assets are:

|                           | Millions of yen |          |         |          |               |          |
|---------------------------|-----------------|----------|---------|----------|---------------|----------|
|                           | 2015            |          |         |          |               |          |
|                           | Japan           |          | UK      |          | Rest of world |          |
|                           | Quoted          | Unquoted | Quoted  | Unquoted | Quoted        | Unquoted |
| Domestic government bonds | 8,323           | –        | 152,944 | 9,630    | 242           | –        |
| Domestic corporate bonds  | –               | 1,000    | 52,784  | –        | 26,669        | –        |
| Overseas bonds            | 2,029           | 1,764    | –       | –        | 114           | –        |
| Domestic equities         | 5,495           | –        | 4,965   | –        | 2,547         | –        |
| Overseas equities         | 2,244           | –        | 43,304  | 5,910    | 1,150         | –        |
| Property                  | –               | –        | 330     | 9,292    | –             | –        |
| Cash                      | 992             | –        | 33      | 31,310   | 336           | –        |
| Other                     | –               | 10,241   | –       | (2,688)* | 98            | –        |
|                           | 19,083          | 13,005   | 254,360 | 53,454   | 31,156        | –        |

\* Note: this is a negative asset in respect of the longevity swap transaction carried out during 2012

|                           | Millions of yen |          |         |          |               |          |
|---------------------------|-----------------|----------|---------|----------|---------------|----------|
|                           | 2014            |          |         |          |               |          |
|                           | Japan           |          | UK      |          | Rest of world |          |
|                           | Quoted          | Unquoted | Quoted  | Unquoted | Quoted        | Unquoted |
| Domestic government bonds | 9,325           | –        | 111,889 | –        | –             | –        |
| Domestic corporate bonds  | –               | –        | 80,237  | –        | 19,990        | –        |
| Overseas bonds            | 1,677           | –        | –       | –        | 60            | –        |
| Domestic equities         | 5,446           | –        | 4,976   | –        | 3,569         | –        |
| Overseas equities         | 2,229           | –        | 32,938  | 4,822    | 1,585         | –        |
| Property                  | –               | –        | 221     | 9,217    | –             | –        |
| Cash                      | 226             | –        | 151     | 6,943    | 389           | –        |
| Other                     | –               | 11,226   | 55      | (3,728)* | 125           | –        |
|                           | 18,903          | 11,226   | 230,467 | 17,254   | 25,718        | –        |

\* Note: this is a negative asset in respect of the longevity swap transaction carried out during 2012

The principal assumptions used to determine the Defined Benefit Obligation (DBO) are the discount rate, inflation rate and the mortality basis. The sensitivity of the DBO to changes in each of these assumptions is set out below for the material plans in UK and Japan:

| Assumption     | Change in assumption                 | Impact on scheme liabilities (%) |                                  |
|----------------|--------------------------------------|----------------------------------|----------------------------------|
|                |                                      | Japan                            | UK                               |
| Discount rate  | Increase/decrease by 0.5%            | Decrease/increase by 5.3% / 5.7% | Decrease/increase by 6.8% / 7.7% |
| Inflation rate | Increase/decrease by 0.5%            | n/a                              | Increase/decrease by 3.4% / 3.0% |
| Mortality      | Increase life expectancy by one year | n/a                              | Increase by 3.6%                 |

A one percent reduction in healthcare cost trend rates would result in a decrease in the benefit obligation of ¥1,950 million and a decrease in the interest and service costs of ¥15 million. A one percent increase in healthcare cost trend rates would result in an increase in the benefit obligation of ¥1,215 million and an increase in the interest and service costs of ¥17 million. The above trend rate sensitivities take into account the fact that increases in employer costs are subject to an annual cap.

The above sensitivity analyses are generally based on a change in one assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and some changes of the assumptions may be correlated. Where relevant, the inflation sensitivity above includes changes to any inflation linked pension increases.

When calculating the sensitivity of the DBO to significant assumptions the same method has been applied as when calculating the pension liability recognized in the statement of financial position.

The methods and types of assumptions used in preparing the sensitivity analysis did not change compared to previous periods.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 27. Provisions

|  | Millions of yen |                              |              |               |                       |              |               |
|--|-----------------|------------------------------|--------------|---------------|-----------------------|--------------|---------------|
|  | Warranty        | Redundancy and Restructuring | Bonus        | Environmental | Claims and litigation | Other        | Total         |
| <b>At 1 April 2014</b>                         | <b>462</b>      | <b>7,287</b>                 | <b>6,736</b> | <b>6,460</b>  | <b>6,842</b>          | <b>7,869</b> | <b>35,656</b> |
| Exchange differences                           | (19)            | (158)                        | 54           | 784           | (101)                 | (23)         | 537           |
| Charged to the income statement                |                 |                              |              |               |                       |              |               |
| Charged to provisions                          | 64              | 3,019                        | 8,324        | 549           | 3,003                 | 565          | 15,524        |
| Effect of discounting                          | –               | 5                            | –            | 134           | –                     | –            | 139           |
| Released to the income statement in the period | (29)            | (627)                        | (903)        | (159)         | (476)                 | (918)        | (3,112)       |
| Utilized in the period                         | (49)            | (5,944)                      | (9,303)      | (200)         | (2,512)               | (401)        | (18,409)      |
| <b>At 31 March 2015</b>                        | <b>429</b>      | <b>3,582</b>                 | <b>4,908</b> | <b>7,568</b>  | <b>6,756</b>          | <b>7,092</b> | <b>30,335</b> |
| Current  | 233             | 1,646                        | 4,549        | 336           | 2,715                 | 3,030        | 12,509        |
| Non-Current                                    | 196             | 1,936                        | 359          | 7,232         | 4,041                 | 4,062        | 17,826        |
|  | 429             | 3,582                        | 4,908        | 7,568         | 6,756                 | 7,092        | 30,335        |

|  | Millions of yen |                              |              |               |                       |               |               |
|--|-----------------|------------------------------|--------------|---------------|-----------------------|---------------|---------------|
|  | Warranty        | Redundancy and Restructuring | Bonus        | Environmental | Claims and litigation | Other         | Total         |
| <b>At 1 April 2013</b>                         | <b>630</b>      | <b>9,341</b>                 | <b>2,301</b> | <b>6,416</b>  | <b>7,630</b>          | <b>10,284</b> | <b>36,602</b> |
| Exchange differences                           | 83              | 1,281                        | 242          | 645           | 980                   | 569           | 3,800         |
| Charged to the income statement                |                 |                              |              |               |                       |               |               |
| Charged to provisions                          | 33              | 6,328                        | 9,988        | 551           | 1,578                 | 786           | 19,264        |
| Effect of discounting                          | –               | –                            | –            | 220           | –                     | 73            | 293           |
| Transferred to assets held for sale            | –               | –                            | (4)          | –             | 157                   | (6)           | 147           |
| Released to the income statement in the period | (141)           | (181)                        | (372)        | (1,060)       | (631)                 | (3,203)       | (5,588)       |
| Utilized in the period                         | (143)           | (9,482)                      | (5,419)      | (312)         | (2,872)               | (634)         | (18,862)      |
| <b>At 31 March 2014</b>                        | <b>462</b>      | <b>7,287</b>                 | <b>6,736</b> | <b>6,460</b>  | <b>6,842</b>          | <b>7,869</b>  | <b>35,656</b> |
| Current  | 229             | 5,576                        | 6,465        | 597           | 3,026                 | 3,286         | 19,179        |
| Non-Current                                    | 233             | 1,711                        | 271          | 5,863         | 3,816                 | 4,583         | 16,477        |
|  | 462             | 7,287                        | 6,736        | 6,460         | 6,842                 | 7,869         | 35,656        |

Warranty provisions are created where the Group has given a guarantee to cover the reliability and performance of products over an extended period. Warranty provisions are calculated based on historical claims levels. Future claim levels could be different to historical claims, although changes in claims levels are not expected to have a material effect on the amounts provided. Warranty provisions are expected to be utilized over the warranty periods granted, resulting in an average period of utilization of less than three years.

Redundancy and restructuring provisions relate to provisions set up in Architectural amounting to ¥2,458 million (2014: ¥5,565 million), Automotive ¥656 million (2014: ¥1,240 million), Technical Glass ¥389 million (2014: ¥434 million) and Other Operations ¥79 million (2014: ¥48 million). Redundancy and restructuring provisions are established when the Group has a detailed formal plan and has announced that plan to the employees affected. The eventual outcome of such restructuring programs is unlikely to be materially different to the amounts provided as the provision is calculated based on specific data on the number of employees affected and related employment termination costs. Redundancy and restructuring provisions are expected to be utilized mainly within the next financial period.

Bonus provisions are established on the accrued expected payment with respect to bonus schemes offered to employees. These are calculated with reference to the performance of the Group in comparison to the metrics within the bonus scheme. Where this relates to expectations of future performance, the Group compares its estimates of expected future performance with the metrics of the bonus scheme, to calculate an expected future bonus payment.

Environmental provisions cover the cost of remediating environmental issues where the Group has a constructive or legal obligation to do so. At 31 March 2015, ¥797 million (2014: ¥873 million) of this provision was recorded in Architectural, ¥81 million (2014: ¥86 million) was recorded in Automotive, ¥329 million (2014: ¥382 million) was recorded in Technical Glass and ¥6,361 million (2014: ¥5,119 million) was recorded in Other Operations. The environmental provision in Other Operations relates primarily to historic liabilities in North America.

Claims and litigation provisions cover a variety of claims and potential settlements. Included in this category are historic employee and public liability issues, some of which are the subject of litigation. Where appropriate this provision includes an element of Incurred But Not Reported (IBNR) liabilities. Also included in this category are claims from certain Automotive customers following the European Commission's decision announced on 12 November 2008, to impose a fine on the Group for alleged breaches of European competition laws. The Group intends to defend itself against such claims.

Other provisions relate principally to immaterial pension provisions of ¥3,711 million (2014: ¥3,898 million), cumulative leave provisions of ¥3,009 million (2014: ¥3,164 million) and onerous lease and rental provisions of ¥163 million (2014: ¥370 million).

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 28. Deferred income

|                              | Millions of yen |               |
|------------------------------|-----------------|---------------|
|                              | 2015            | 2014          |
| Deferred income              | 8,145           | 7,785         |
| Government grants            | 4,983           | 5,042         |
|                              | <b>13,128</b>   | 12,827        |
| Current                      | 3,345           | 3,027         |
| Non-current                  | 9,783           | 9,800         |
|                              | <b>13,128</b>   | 12,827        |
|                              | Millions of yen |               |
|                              | Note            | 2015          |
| <b>At 1 April</b>            |                 | 12,827        |
| Exchange differences         |                 | (192)         |
| Deferred income receivable   |                 | 4,529         |
| Released to income statement | 2               | (4,036)       |
| <b>At 31 March</b>           |                 | <b>13,128</b> |

Deferred income comprises of customer contributions to automotive tooling costs ¥7,784 million (2014: ¥7,304 million) and other deferred income of ¥361 million (2014: ¥481 million). The former principally comprises income received from automotive customers, whereby the tool (carried in property, plant and equipment within non-current assets) is depreciated over the same period as the related deferred income is amortized to the income statement.

Government grants mainly arise in the European Architectural and Automotive businesses and relate to capital expenditure grants in the UK, Italy, Germany and Poland. Government grants are recognized in the income statement on a straight-line basis over the period of the grant. There are no unfulfilled conditions or contingencies relating to government grants recognized as deferred income.

### 29. Share based payments

The Group operates a number of equity settled, share-based payment plans, under which the entity receives services from Directors, Executive Officers, Senior Corporate Officers or Corporate Officers as consideration for equity instruments (options) of the Group. The fair value of the employee services received in exchange for the grant of options is calculated using the Black-Scholes model. In accordance with IFRS 2 'Share-based Payment', the resulting cost is recognized in the income statement over the vesting period of the options, being the period in which the services are received. The value of the charge is adjusted to reflect expected and actual levels of vesting options, except where the failure to vest is as a result of not meeting a market condition. All plans are classified as equity settled.

The expense recognized for compensation type share options received during the period is shown below:

|  | Millions of yen |           |
|--|-----------------|-----------|
|  | Note            | 2015      |
| Total expenses arising from share-based payment transactions | 7               | <b>81</b> |
|  |                 | 127       |

There have been no cancellations or modifications to any of the plans during 2015 or 2014.

Each share option entitles the recipient to acquire one thousand shares of common stock. Movements in the number of stock compensation-type stock options outstanding and their related weighted average exercise price are as follows:

|                    | 2015                                      |                       | 2014                                      |                       |
|--------------------|---|-----------------------|---|-----------------------|
|                    | Weighted average exercise price Yen/share | Options ('000 shares) | Weighted average exercise price Yen/share | Options ('000 shares) |
| <b>At 1 April</b>  | <b>107</b>                                | <b>5,834</b>          | 134                                       | 4,643                 |
| Granted            | 1   | 898                   | 1   | 1,442                 |
| Exercised          | 1   | (376)                 | 1   | (251)                 |
| Expired            | 418                                       | (455)                 | -   | -                     |
| <b>At 31 March</b> | <b>74</b>                                 | <b>5,901</b>          | 107                                       | 5,834                 |

Out of the 5,901 outstanding options (2014: 5,834 options), 1,763 options (2014: 2,432 options) were exercisable. Options exercised in 2015 resulted in 376,000 shares (2014: 251,000 shares) being transferred at a price of 1 yen each (2014: 1 yen each). The related weighted average share price at the time of exercise was 122 yen (2014: 129 yen) per share.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 29. Share based payments continued

Share options outstanding at the end of the period have the following expiry date and exercise prices:

| Stock option            | Expiry date       | Exercise price<br>in yen/share | 2015           | 2014           |
|-------------------------|-------------------|--------------------------------|----------------|----------------|
|                         |                   |                                | Shares<br>'000 | Shares<br>'000 |
| 2004 Stock Options (i)  | 28 June 2014      | 418                            | –              | 455            |
| 2005 Stock Options (i)  | 28 June 2015      | 466                            | <b>495</b>     | 495            |
| 2006 Stock Options (i)  | 28 June 2016      | 578                            | <b>345</b>     | 345            |
| 2007 Stock Options (ii) | 28 September 2037 | 1                              | <b>54</b>      | 81             |
| 2008 Stock Options (ii) | 27 September 2038 | 1                              | <b>178</b>     | 231            |
| 2009 Stock Options (ii) | 30 September 2039 | 1                              | <b>350</b>     | 481            |
| 2010 Stock Options (ii) | 30 September 2040 | 1                              | <b>303</b>     | 303            |
| 2011 Stock Options (ii) | 14 October 2041   | 1                              | <b>492</b>     | 492            |
| 2012 Stock Options (ii) | 28 September 2042 | 1                              | <b>1,344</b>   | 1,509          |
| 2013 Stock Options (ii) | 15 October 2043   | 1                              | <b>1,442</b>   | 1,442          |
| 2014 Stock Options (ii) | 30 September 2044 | 1                              | <b>898</b>     | –              |
|                         |                   |                                | <b>5,901</b>   | 5,834          |

#### Conditions for vesting of stock options

(i) Those who hold these stock options must remain employees from the grant date of the option to the vesting date in order to be able to exercise the options except for holders' mandatory retirement, end of tenure or for other due reasons.

(ii) There are no vesting conditions for these stock options.

#### Method for estimating the fair value per share of stock options

The fair value of options granted during the period is determined using the Black-Scholes valuation model and the significant inputs into the model are listed below.

|  | Note | 2014 plan           | 2013 plan    |
|--|------|---------------------|--------------|
| Share price at grant date (yen)        |      | <b>121</b>          | 124          |
| Exercise price (yen)                   |      | <b>1</b>            | 1            |
| Expected volatility of the share price | i    | <b>47.3%</b>        | 47.8%        |
| Expected remaining life of the option  | ii   | <b>8 years</b>      | 8 years      |
| Expected dividend                      | iii  | <b>4.3yen/share</b> | 5.1yen/share |
| Risk-free interest rate                | iv   | <b>0.36%</b>        | 0.51%        |

#### Notes:

- The volatility of the share price for the 2014 plan is estimated by taking into account the actual share prices for eight years (from 2 October 2006 to 30 September 2014 (2013 plan: eight years (from 17 October 2005 to 15 October 2013))).
- The expected remaining life of the option is estimated reflecting the actual conditions of the option, taking into account that any person to whom the stock options were allotted may exercise the stock options five years after the holders' tenure as a Director, an Executive Officer, Senior Corporate Officer or a Corporate Officer had ended.
- Expected dividends for the period ended 31 March 2015 is based on the actual dividends paid in the eight year period between 31 March 2007 and 31 March 2015 (2013 plan: based on the actual dividends paid in the eight year period between 31 March 2006 and 31 March 2014).
- The risk-free interest rate represents the yield on Government bonds for the period that corresponds to the expected remaining life of each option.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 30. Called up share capital

|  | Number of shares |  |               |  |
|--|------------------|--|---------------|--|
|  | 2015             |  | 2014          |  |
| Authorized                             | 1,775,000,000    |  | 1,775,000,000 |  |
| Ordinary shares of no par value each   | 903,550,999      |  | 903,550,999   |  |
| Ordinary shares held as treasury stock | 415,309          |  | 758,952       |  |

|                                       | Millions of yen  |         |                  |         |
|---------------------------------------|------------------|---------|------------------|---------|
|                                       | 2015             |         | 2014             |         |
|                                       | Number of shares | Value   | Number of shares | Value   |
| Issued and fully paid ordinary shares |                  |         |                  |         |
| At 1 April and 31 March               | 903,550,999      | 116,449 | 903,550,999      | 116,449 |

### Capital management

The Group considers that called up share capital and capital surplus together constitutes its capital, and they are managed in such a way as to improve its financial strength consistent with its strategy. The directors will consider this position on an ongoing basis in line with the Group's performance. As of 31 March 2015, no changes are made to this objective.

### 31. Capital surplus

|  | Note | Millions of yen |         |
|--|------|-----------------|---------|
|  |      | 2015            | 2014    |
| <b>At 1 April</b>                                  |      | <b>127,511</b>  | 127,511 |
| Issuance and purchase of treasury stock            |      | (57)            | (7)     |
| Transfer from retained earnings to capital surplus | 32   | 57              | 7       |
| <b>At 31 March</b>                                 |      | <b>127,511</b>  | 127,511 |

### 32. Retained earnings

|  | Note   | Millions of yen |                 |
|--|--------|-----------------|-----------------|
|  |        | 2015            | 2014 (restated) |
| <b>At 1 April</b>  |        | <b>(11,773)</b> | 2,133           |
| Profit/(loss) for the period   |        | 1,668           | (16,605)        |
| Retirement benefit obligations   | 26     | (15,791)        | 7,648           |
| Deferred taxation on retirement benefit obligations                    | 19, 26 | 2,592           | (5,692)         |
| Share of comprehensive income of joint ventures and associates         |        | (1,721)         | 602             |
| Acquisition of additional investments in subsidiaries                  |        | -               | 148             |
| Transfer from retained earnings to capital surplus                     | 31     | (57)            | (7)             |
| <b>At 31 March</b>   |        | <b>(25,082)</b> | (11,773)        |
| Retained earnings (translation adjustment at the IFRS transition date) |        | (68,048)        | (68,048)        |
| <b>Total retained earnings at 31 March</b>                             |        | <b>(93,130)</b> | (79,821)        |

Nippon Sheet Glass Co., Ltd is subject to The Corporation Law of Japan (the Law). The Law provides that an amount equal to 10 percent of the amount to be disbursed as distributions of capital surplus (other than the capital reserve) and retained earnings (other than the legal reserve) be transferred to the capital reserve and the legal reserve, respectively, until the sum of the capital reserve and the legal reserve equals 25 percent of the capital stock account. Such distributions can be made at any time by resolution of the shareholders, or by the Board of Directors if certain conditions are met.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 33. Other reserves

|  |      |                    |                       |                                    |                |                                 | Millions of yen |
|--|------|--------------------|-----------------------|------------------------------------|----------------|---------------------------------|-----------------|
|  | Note | Hedging<br>reserve | Fair value<br>reserve | Exchange<br>translation<br>reserve | Treasury stock | Stock<br>subscription<br>rights | Total           |
| <b>At 1 April 2014 (restated)</b>              |      | <b>(2,568)</b>     | <b>445</b>            | <b>21,611</b>                      | <b>(285)</b>   | <b>632</b>                      | <b>19,835</b>   |
| Currency translation differences               |      | -                  | -                     | (4,721)                            | -              | -                               | (4,721)         |
| Gain on net investment hedges                  | 17   | -                  | -                     | 11,166                             | -              | -                               | 11,166          |
| Cash flow hedges                               |      |                    |                       |                                    |                |                                 |                 |
| fair value loss in the period                  |      | (3,418)            | -                     | -                                  | -              | -                               | (3,418)         |
| transferred to income statement                |      | (137)              | -                     | -                                  | -              | -                               | (137)           |
| deferred tax on fair value loss in the period  | 19   | 1,261              | -                     | -                                  | -              | -                               | 1,261           |
| Available-for-sale investments                 |      |                    |                       |                                    |                |                                 |                 |
| fair value gains in the period                 | 16   | -                  | 929                   | -                                  | -              | -                               | 929             |
| deferred tax on fair value gains in the period | 19   | -                  | (134)                 | -                                  | -              | -                               | (134)           |
| Purchase of treasury stock                     |      | -                  | -                     | -                                  | (4)            | -                               | (4)             |
| Disposal of treasury stock                     |      | -                  | -                     | -                                  | 1              | -                               | 1               |
| Share based payments                           |      | -                  | -                     | -                                  | 138            | -                               | 138             |
| <b>At 31 March 2015</b>                        |      | <b>(4,862)</b>     | <b>1,240</b>          | <b>28,056</b>                      | <b>(150)</b>   | <b>632</b>                      | <b>24,916</b>   |

|  |      |                    |                       |                                    |                |                                 | Millions of yen |
|--|------|--------------------|-----------------------|------------------------------------|----------------|---------------------------------|-----------------|
|  | Note | Hedging<br>reserve | Fair value<br>reserve | Exchange<br>translation<br>reserve | Treasury stock | Stock<br>subscription<br>rights | Total           |
| <b>At 1 April 2013</b>                         |      | (2,562)            | 1,016                 | (18,278)                           | (374)          | 592                             | (19,606)        |
| Currency translation differences               |      | -                  | -                     | 38,838                             | -              | -                               | 38,838          |
| Gain on net investment hedges                  | 17   | -                  | -                     | 1,051                              | -              | -                               | 1,051           |
| Cash flow hedges                               |      |                    |                       |                                    |                |                                 |                 |
| fair value loss in the period                  |      | (409)              | -                     | -                                  | -              | -                               | (409)           |
| transferred to income statement                |      | (53)               | -                     | -                                  | -              | -                               | (53)            |
| deferred tax on fair value loss in the period  | 19   | 456                | -                     | -                                  | -              | -                               | 456             |
| Available-for-sale investments                 |      |                    |                       |                                    |                |                                 |                 |
| fair value gains in the period                 | 16   | -                  | 16                    | -                                  | -              | -                               | 16              |
| transferred to income statement                |      | -                  | (835)                 | -                                  | -              | -                               | (835)           |
| deferred tax on fair value gains in the period | 19   | -                  | 248                   | -                                  | -              | -                               | 248             |
| Purchase of treasury stock                     |      | -                  | -                     | -                                  | (6)            | -                               | (6)             |
| Share based payments                           |      | -                  | -                     | -                                  | 95             | 40                              | 135             |
| <b>At 31 March 2014 (restated)</b>             |      | <b>(2,568)</b>     | <b>445</b>            | <b>21,611</b>                      | <b>(285)</b>   | <b>632</b>                      | <b>19,835</b>   |

#### Hedging reserve

This reserve is used to record the portion of the gain or loss on a hedging instrument that is determined to be an effective hedge.

#### Fair value reserve

This reserve records fair value changes on available-for-sale investments.

#### Exchange translation reserve

This reserve is used to record exchange differences arising from the translation of the financial statements of foreign subsidiaries and the effect of hedging foreign net investments in foreign operations.

Of the net fair value losses of cash flow hedges transferred to the income statement of ¥137 million (2014: losses of ¥53 million), ¥103 million is credited to finance income (2014: ¥101 million charged to finance costs), ¥1 million is charged (2014: ¥nil million) to other expenses, ¥nil million is credited (2014: ¥185 million) to other income and ¥239 million is charged (2014: ¥137 million) to cost of sales.

Of the net fair value gains of available for sale investments transferred to the income statement in 2014 of ¥835 million, ¥301 million is credited to other income and ¥534 million is credited to exceptional items.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 34. Cash flow from operating activities

|  |       | Millions of yen |                    |
|--|-------|-----------------|--------------------|
|  | Note  | 2015            | 2014<br>(restated) |
| Profit/(loss) for the period from continuing operations                          |       | <b>2,893</b>    | (15,460)           |
| Adjustments for  |       |                 |                    |
| taxation   | 9     | <b>1,914</b>    | 340                |
| depreciation   | 12    | <b>30,778</b>   | 30,081             |
| amortization   | 11    | <b>10,935</b>   | 10,330             |
| impairments  |       | <b>3,544</b>    | 3,593              |
| reversal of impairment of non-current assets                                     | 6, 12 | <b>(1,506)</b>  | (1,227)            |
| profit on sale of property, plant and equipment                                  |       | <b>(5,216)</b>  | (591)              |
| (profit)/loss on sale of subsidiaries, joint ventures, associates and businesses |       | <b>(26)</b>     | 57                 |
| gain on reclassification of investments  | 6     | <b>(13,349)</b> | –                  |
| deemed disposal of share of associate  | 6     | <b>649</b>      | (2,056)            |
| movements in grants and deferred income  | 28    | <b>493</b>      | (896)              |
| finance income   | 8     | <b>(2,201)</b>  | (3,338)            |
| finance expense  | 8     | <b>20,145</b>   | 20,194             |
| share of profit from joint ventures and associates                               |       | <b>(413)</b>    | (1,002)            |
| other  |       | <b>(1,449)</b>  | (1,777)            |
| Operating cash flows before movement in provisions and working capital           |       | <b>47,191</b>   | 38,248             |
| Decrease in provisions/retirement benefit obligations                            |       | <b>(16,134)</b> | (15,911)           |
| Changes in working capital:  |       |                 |                    |
| inventories  |       | <b>(2,973)</b>  | 1,176              |
| construction work-in-progress  |       | <b>154</b>      | (437)              |
| trade and other receivables  |       | <b>11,610</b>   | 8,424              |
| trade and other payables   |       | <b>5,087</b>    | 6,008              |
| Net change in working capital  |       | <b>13,878</b>   | 15,171             |
| <b>At 31 March</b>   |       | <b>44,935</b>   | 37,508             |

In the cash flow statement, proceeds from the sale of property, plant and equipment, joint ventures and associates and investments are as follows:

|                           | Millions of yen                  |                                  |                                      |                         |  |               |
|---------------------------|----------------------------------|----------------------------------|--------------------------------------|-------------------------|--|---------------|
|                           | 2015                             |                                  |                                      |                         |  |               |
|                           | Property, plant<br>and equipment | Joint ventures<br>and associates | Available<br>for sale<br>investments | Assets held<br>for sale | Subsidiary and<br>other business<br>undertakings | Total         |
| Net book amount           | <b>1,013</b>                     | <b>162</b>                       | <b>182</b>                           | <b>2,920</b>            | <b>118</b>                                       | <b>4,395</b>  |
| Profit on sale            | <b>5,216</b>                     | –                                | <b>21</b>                            | <b>475</b>              | <b>26</b>  | <b>5,738</b>  |
| <b>Proceeds from sale</b> | <b>6,229</b>                     | <b>162</b>                       | <b>203</b>                           | <b>3,395</b>            | <b>144</b>                                       | <b>10,133</b> |

|                           | Millions of yen                  |                                  |                                      |                         |  |       |
|---------------------------|----------------------------------|----------------------------------|--------------------------------------|-------------------------|--|-------|
|                           | 2014                             |                                  |                                      |                         |  |       |
|                           | Property, plant<br>and equipment | Joint ventures<br>and associates | Available<br>for sale<br>investments | Assets held<br>for sale | Subsidiary and<br>other business<br>undertakings | Total |
| Net book amount           | 2,701                            | 3                                | 1,413                                | 381                     | 1,155  | 5,653 |
| Exchange gains            | –                                | –                                | (835)                                | –                       | (1)  | (836) |
| Profit/(loss) on sale     | 591                              | –                                | 418                                  | 93                      | (57)   | 1,045 |
| <b>Proceeds from sale</b> | 3,292                            | 3                                | 996                                  | 474                     | 1,097  | 5,862 |

There were no non-cash transactions in the period ended 31 March 2015 or 31 March 2014.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 35. Earnings per share

#### Basic

Basic earnings per share is calculated by dividing the profit attributable to owners of the parent by the weighted average number of ordinary shares in issue during the period excluding ordinary shares purchased by the company and held as treasury shares.

|  | Millions of yen |                    |
|--|-----------------|--------------------|
|  | 2015            | 2014<br>(restated) |
| Profit/(loss) attributable to owners of the parent | 1,668           | (16,605)           |
| Weighted average number of shares (thousands)      | 902,919         | 902,618            |
| <b>Basic earnings per share (yen)</b>              | <b>1.85</b>     | <b>(18.40)</b>     |

#### Diluted

Diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares, following the conversion of share options. A calculation is done to determine the number of shares that could have been acquired at fair value (determined as the average annual market share price of the Company's shares) based on the monetary value of the subscription rights attached to the outstanding share options. The number of shares calculated as above is compared with the number of shares that would have been issued assuming the exercise of the share options.

|   | Millions of yen |                    |
|---|-----------------|--------------------|
|   | 2015            | 2014<br>(restated) |
| Profit/(loss) attributable to owners of the parent                                    | 1,668           | (16,605)           |
| Profit/(loss) used to determine diluted earnings per share                            | 1,668           | (16,605)           |
| Weighted average number of ordinary shares in issue (thousands)                       | 902,919         | 902,618            |
| Adjusted for;   |                 |                    |
| share options (thousands)   | 4,575           | –                  |
| Weighted average number of ordinary shares for diluted earnings per share (thousands) | 907,494         | 902,618            |
| <b>Diluted earnings per share (yen)</b>   | <b>1.84</b>     | <b>(18.40)</b>     |

Diluted earnings per share for the period ended 31 March 2014 does not include stock options due to the anti-dilutive effect caused by the loss during the period.

There have been no significant transactions involving ordinary shares or potential ordinary shares between the reporting date and the authorization of these financial statements.

### 36. Contingencies

The Group has the following contingencies:

#### Claims

Following the European Commission's decision announced on 12 November 2008 to impose a fine on the Group for alleged breaches of European competition laws, certain of the Group's Automotive customers have communicated to the Group their intention to pursue the Group for damages arising from the alleged activities. The Group intends to defend itself against such claims. To cover the cost of defense as well as any potential financial impact as may result from the resolution of certain cases the Group has made a provision for amounts that may be payable. In certain other cases, the Group considers that it is too early to judge the probable future outcome of the claim and as such cannot determine that the claim will probably result in an outflow of economic benefits to the claimants.

### 37. Commitments

#### Capital commitments

Capital expenditure contracted for at the balance sheet date but not yet incurred is as follows:

|                               | Millions of yen |       |
|-------------------------------|-----------------|-------|
|                               | 2015            | 2014  |
| Property, plant and equipment | 4,750           | 1,240 |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 37. Commitments continued

#### Operating lease commitments

The Group leases various property, plant and equipment under non-cancellable operating lease agreements. The leases have varying terms, escalation clauses and renewal rights. The lease expenditure charged to the income statement during the period is disclosed in note 2.

The future aggregate minimum lease payments under non-cancellable operating leases which fall due are as follows:

|   | Millions of yen |                     |          |                     |
|---|-----------------|---------------------|----------|---------------------|
|   | 2015            |                     | 2014     |                     |
|   | Property        | Plant and equipment | Property | Plant and equipment |
| Not later than one year                           | 3,266           | 1,264               | 2,401    | 1,181               |
| Later than one year and not later than five years | 11,009          | 3,539               | 6,137    | 4,227               |
| Later than five years                             | 10,409          | 196                 | 9,599    | 290                 |
|   | 24,684          | 4,999               | 18,137   | 5,698               |

### 38. Related party transactions

During the period, the Group entered into the following transactions with related parties, who are not members of the Group. Related parties have been identified as those businesses that act as joint ventures or had an associate relationship with Nippon Sheet Glass Co., Ltd and its subsidiaries.

#### Sales of goods and services

|                          | Millions of yen |       |
|--------------------------|-----------------|-------|
|                          | 2015            | 2014  |
| <b>Sales of goods</b>    |                 |       |
| Joint ventures           | 611             | 410   |
| Associates               | 1,716           | 1,850 |
| <b>Sales of services</b> |                 |       |
| Joint ventures           | 584             | 2,002 |
| Associates               | 136             | 162   |
|                          | 3,047           | 4,424 |

Goods and services are sold to joint ventures and associates on normal commercial terms, applicable to third parties. Additionally, services are provided through the supply of on-line coating technology by Group Engineering to joint ventures. In 2015, these amounted to ¥584 million, of which related to SP Glass Holdings BV (2014: ¥2,002 million of which the majority related to SP Glass Holdings BV).

#### Purchase of goods and services

|                             | Millions of yen |        |
|-----------------------------|-----------------|--------|
|                             | 2015            | 2014   |
| <b>Purchase of goods</b>    |                 |        |
| Joint ventures              | 10,245          | 10,614 |
| Associates                  | 1,332           | 969    |
| <b>Purchase of services</b> |                 |        |
| Associates                  | 3,368           | 3,612  |
|                             | 14,945          | 15,195 |

Goods are purchased from joint ventures by Nippon Sheet Glass Co., Ltd's subsidiaries as follows:

Cebrace - on normal trading conditions at prices agreed by both joint venture parties. Payments are made on 37 day terms from the invoice date.

#### Technical assistance and license agreements to

|                | Millions of yen |      |
|----------------|-----------------|------|
|                | 2015            | 2014 |
| Joint ventures | 305             | 224  |

The Group has technical assistance agreements and license agreements with related parties. These agreements cover income received in respect of the use of technology and intellectual property used in the manufacture of float and automotive glass.

In addition, there is income in respect of royalties on patents, the provision of technical support and the use by the related party of know-how.

Royalties and fees are calculated as a percentage of the sales value or on the number of pieces produced (piece rates) depending upon the nature of the license and the normal commercial practice in that area. Agreements with related parties are made on commercial terms similar or identical to those with other licensees.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 38. Related party transactions continued

#### Period-end balances arising from sales and purchases of goods and services, technical assistance and license agreements

|   | Note | Millions of yen |       |
|---|------|-----------------|-------|
|   |      | 2015            | 2014  |
| <b>Receivables from related parties</b> | 15   |                 |       |
| Joint ventures                          |      | <b>1,904</b>    | 1,949 |
| Associates                              |      | <b>237</b>      | 193   |
|   |      | <b>2,141</b>    | 2,142 |
| <b>Payables to related parties</b>      | 25   |                 |       |
| Joint ventures                          |      | <b>3,304</b>    | 2,972 |
| Associates                              |      | <b>968</b>      | 1,016 |
|   |      | <b>4,272</b>    | 3,988 |

In relation to the receivables from related parties there are no provisions against their non-recovery either in 2015 or 2014. Similarly, there were no receivable balances from related parties, joint ventures or associates written off during the period.

#### Loans to related parties

|                          | Note | Millions of yen |         |             |      |
|--------------------------|------|-----------------|---------|-------------|------|
|                          |      | 2015            | 2014    | 2015        | 2014 |
|                          |      | Joint ventures  |         | Associates  |      |
| <b>At 1 April</b>        |      | <b>7,906</b>    | 8,072   | <b>189</b>  | 159  |
| Exchange differences     |      | <b>595</b>      | 1,037   | <b>(4)</b>  | 29   |
| Loans advanced in period |      | -               | -       | -           | 71   |
| Loan repayments received |      | -               | (1,679) | <b>(38)</b> | (71) |
| Interest charged         |      | <b>504</b>      | 476     | <b>5</b>    | 1    |
| <b>At 31 March</b>       | 15   | <b>9,005</b>    | 7,906   | <b>152</b>  | 189  |

The loans to joint ventures and associates are unsecured.

#### Commitments and contingencies

There were no material commitments and contingencies of joint ventures and associates at 31 March 2015 or 2014.

At 31 March 2015 and 31 March 2014, the Group has not made any guarantees in the ordinary course of business in respect of joint ventures and associates.

#### Key management compensation

Details of the key management compensation are disclosed in note 7.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 39. Restatement of comparative data

As described in note 1.2 Changes in accounting policies and disclosures, the Group has restated its comparative results following a re-assessment of its accounting treatment with respect to the application of an asset ceiling on retirement benefit obligations. The table below sets out the adjustments made to FY2014 comparative data and the impact of this amendment on the current year financial statements.

|   | Millions of yen |        |        |
|---|-----------------|--------|--------|
|   | 2015            | 2014   | 2013   |
| <b>As of 1 April</b>  |                 |        |        |
| Increase in total shareholders' equity  | <b>18,988</b>   | 13,408 | –      |
| Increase in total equity  | <b>18,988</b>   | 13,408 | –      |
| <b>As of 31 March</b>   |                 |        |        |
| Decrease in finance expenses  | <b>1,095</b>    | 1,281  | –      |
| Increase in profit / decrease in loss before taxation   | <b>1,095</b>    | 1,281  | –      |
| Increase in taxation charge   | <b>219</b>      | 256    | –      |
| Increase in profit / decrease in loss for the period  | <b>876</b>      | 1,025  | –      |
| Re-measurement of retirement benefit obligations included within the statement of comprehensive income, net of taxation | <b>2,082</b>    | 1,511  | –      |
| Foreign currency translation adjustments included within the statement of comprehensive income                          | <b>794</b>      | 3,044  | –      |
| Increase in other comprehensive income for the period, net of taxation  | <b>2,876</b>    | 4,555  | –      |
| Increase in total comprehensive income for the period   | <b>3,752</b>    | 5,580  | –      |
| Increase in retirement benefit assets   | <b>9,754</b>    | 4,624  | –      |
| Decrease in deferred taxation assets  | <b>3,247</b>    | 3,591  | 4,005  |
| Decrease in retirement benefit obligations  | <b>16,233</b>   | 17,955 | 17,413 |
| Increase in total shareholders' equity  | <b>22,740</b>   | 18,988 | 13,408 |
| Increase in total equity  | <b>22,740</b>   | 18,988 | 13,408 |
| Increase in earnings / decrease in loss per share attributable to owners of the parent (basic) - yen                    | <b>0.97</b>     | 1.13   | –      |
| Increase in earnings / decrease in loss per share attributable to owners of the parent (diluted) - yen                  | <b>0.97</b>     | 1.13   | –      |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 40. Group information

The consolidated financial statements of the Group include over 220 subsidiaries, joint ventures and associates. The following list of subsidiary undertakings comprises those companies that principally affect the financial statements of the Group. All subsidiary undertakings account to 31 March each year. Details of joint ventures and associates can be found in note 14.

| Name                                     | Proportion of issued ordinary shares held | Country of operation and incorporation | Principal activity                |
|--|---|--|-----------------------------------|
| <b>Japan</b>                             |   |  |                                   |
| NSG Building Products Co., Ltd.          | 100%                                      | Japan                                  | Architectural                     |
| Thanxs Corporation Co., Ltd.             | 92.5%                                     | Japan                                  | Architectural                     |
| NSG Win-Tec Co., Ltd.                    | 99.3%                                     | Japan                                  | Architectural                     |
| <b>Europe</b>                            |   |  |                                   |
| Pilkington United Kingdom Ltd.           | 100%                                      | UK                                     | Architectural                     |
| Pilkington Automotive Ltd.               | 100%                                      | UK                                     | Automotive                        |
| Pilkington Technology Management Ltd.    | 100%                                      | UK                                     | Architectural and Automotive      |
| NGF Europe Ltd.                          | 100%                                      | UK                                     | Technical Glass                   |
| Pilkington Deutschland AG                | 96.3%                                     | Germany                                | Architectural                     |
| Pilkington Automotive Deutschland GmbH   | 100%                                      | Germany                                | Automotive                        |
| Pilkington Austria GmbH                  | 100%                                      | Austria                                | Architectural                     |
| Pilkington Norge AS                      | 100%                                      | Norway                                 | Architectural                     |
| Pilkington Floatglas AB                  | 100%                                      | Sweden                                 | Architectural                     |
| Pilkington Automotive Finland OY         | 100%                                      | Finland                                | Automotive                        |
| Pilkington IGP Sp. zo.o.                 | 100%                                      | Poland                                 | Architectural                     |
| Pilkington Automotive Poland Sp. zo.o.   | 100%                                      | Poland                                 | Automotive                        |
| Pilkington Polska Sp. zo.o.              | 100%                                      | Poland                                 | Architectural                     |
| Pilkington Italia SpA                    | 100%                                      | Italy                                  | Architectural and Automotive      |
| <b>North America</b>                     |   |  |                                   |
| Pilkington North America Inc.            | 100%                                      | USA                                    | Architectural and Automotive      |
| L-N Safety Glass SA de CV                | 100%                                      | Mexico                                 | Automotive                        |
| <b>Rest of the World</b>                 |   |  |                                   |
| Vidrieria Argentina S.A.                 | 51%                                       | Argentina                              | Architectural                     |
| Vidrios Lirquen S.A.*                    | 51.6%                                     | Chile                                  | Architectural                     |
| Pilkington Automotive Argentina S.A.     | 100%                                      | Argentina                              | Automotive                        |
| Pilkington Brasil Ltda.                  | 100%                                      | Brazil                                 | Architectural and Automotive      |
| Guilin Pilkington Safety Glass Co., Ltd. | 100%                                      | China                                  | Automotive                        |
| Pilkington Solar (Taicang) Ltd.          | 100%                                      | China                                  | Architectural                     |
| Suzhou NSG Electronics Co., Ltd.         | 100%                                      | China                                  | Technical Glass                   |
| NSG Hong Kong Co., Ltd.                  | 100%                                      | Hong Kong                              | Technical Glass                   |
| Malaysian Sheet Glass Sdn. Bhd.          | 100%                                      | Malaysia                               | Architectural and Automotive      |
| Vietnam Float Glass Co., Ltd.            | 55%                                       | Vietnam                                | Architectural                     |
| NSG Vietnam Glass Industries Ltd.        | 100%                                      | Vietnam                                | Architectural and Technical Glass |
| <b>Holding and financing companies</b>   |   |  |                                   |
| NSG Holding (Europe) Ltd.                | 100%                                      | UK                                     | Holding company                   |
| NSG UK Enterprises Ltd.                  | 100%                                      | UK                                     | Holding company                   |
| Pilkington Group Ltd.                    | 100%                                      | UK                                     | Holding company                   |

\*: Vidrios Lirquen S.A. is owned 51.6% by a 51% owned subsidiary of Pilkington Group Limited.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 40. Group information continued

#### Parent company

The parent company of the Group, Nippon Sheet Glass Co., Ltd is incorporated and domiciled in Japan and has shares publicly traded on the Tokyo Stock Exchange.

#### Restrictions on accessing the assets of subsidiaries

The ability of NSG UK Enterprises Ltd, a significant subsidiary company of the Group, to pay cash dividends to its immediate parent company, and ultimately therefore to Nippon Sheet Glass Co., Ltd, is restricted by the external banking agreements entered into by NSG UK Enterprises Ltd, such that NSG UK Enterprises Ltd is only able to pay cash dividends to its immediate parent, to the extent that such a dividend would not cause it to be in breach of its banking covenants.

The cash and cash equivalent balances held by the Group's subsidiaries which are not generally available for use elsewhere amounted to ¥4,828 million (2014: ¥2,635 million).

### 41. Non-controlling interests

| Name                     | Non-controlling shareholding | Country of operation and incorporation | Principal activity |
|--------------------------|------------------------------|--|--------------------|
| Vidrieria Argentina S.A. | 49%                          | Argentina                              | Architectural      |
| Vidrios Lirquen S.A.*    | 48.4%                        | Chile                                  | Architectural      |

\*: Vidrios Lirquen S.A. is owned 51.6% by a 51% owned subsidiary of Pilkington Group Limited.

|   | Millions of yen |       |
|---|-----------------|-------|
|   | 2015            | 2014  |
| <b>Accumulated balances of material non-controlling interests</b>                   |                 |       |
| Vidrieria Argentina S.A.  | 4,261           | 3,337 |
| Vidrios Lirquen S.A.  | 3,525           | 4,264 |
| Others  | 2,476           | 1,911 |
| Total   | 10,262          | 9,512 |
| <b>Profit/(loss) for the period allocated to material non-controlling interests</b> |                 |       |
| Vidrieria Argentina S.A.  | 742             | 1,081 |
| Vidrios Lirquen S.A.  | 121             | 161   |
| Others  | 362             | (97)  |
| Total   | 1,225           | 1,145 |

The summarized financial information of these subsidiaries is provided below. This information is based upon amounts before intra-company eliminations.

#### Summarized income statements

|  | Millions of yen          |                      |                          |                      |
|--|--------------------------|----------------------|--------------------------|----------------------|
|  | 2015                     |                      | 2014                     |                      |
|  | Vidrieria Argentina S.A. | Vidrios Lirquen S.A. | Vidrieria Argentina S.A. | Vidrios Lirquen S.A. |
| Revenue  | 18,476                   | 7,036                | 16,941                   | 6,469                |
| Profit for the period from continuing operations | 1,515                    | 164                  | 2,205                    | 218                  |
| Total comprehensive income                       | 1,643                    | (130)                | 1,041                    | (79)                 |
| Dividends paid to non-controlling interests      | -                        | (633)                | (96)                     | (156)                |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

### 41. Non-controlling interests continued

#### Summarized statements of financial position

|   | Millions of yen            |                        |                             |                        |
|---|----------------------------|------------------------|-----------------------------|------------------------|
|   | 2015                       |                        | 2014                        |                        |
|   | Vidrieria<br>Argentina S.A | Vidrios<br>Lirquen S.A | Vidrieria<br>Argentina S.A. | Vidrios<br>Lirquen S.A |
| Current assets                            | 10,587                     | 2,821                  | 9,048                       | 3,452                  |
| Non-current assets                        | 5,463                      | 4,438                  | 3,000                       | 4,403                  |
| Current liabilities                       | (6,689)                    | (1,516)                | (4,546)                     | (1,472)                |
| Non-current liabilities                   | (666)                      | (960)                  | (693)                       | (597)                  |
| Total equity                              | 8,695                      | 4,783                  | 6,809                       | 5,786                  |
| Attributable to owners of the parent      | 4,434                      | 1,258                  | 3,473                       | 1,522                  |
| Attributable to non-controlling interests | 4,261                      | 3,525                  | 3,336                       | 4,264                  |

#### Summarized income statements

|   | Millions of yen            |                        |                             |                        |
|---|----------------------------|------------------------|-----------------------------|------------------------|
|   | 2015                       |                        | 2014                        |                        |
|   | Vidrieria<br>Argentina S.A | Vidrios<br>Lirquen S.A | Vidrieria<br>Argentina S.A. | Vidrios<br>Lirquen S.A |
| Cash flows from operating activities  | 2,453                      | 320                    | 813                         | 399                    |
| Cash flows from investing activities  | (2,608)                    | (104)                  | (282)                       | (86)                   |
| Cash flows from financing activities  | (70)                       | (633)                  | 17                          | (156)                  |
| Increase/(decrease) in cash and cash equivalents (net of bank overdrafts)         | (225)                      | (417)                  | 548                         | 157                    |
| Cash and cash equivalents (net of bank overdrafts) at the beginning of the period | 1,946                      | 1,331                  | 2,132                       | 1,239                  |
| Effect of foreign exchange rates  | 115                        | 27                     | (734)                       | (65)                   |
| Cash and cash equivalents (net of bank overdrafts) at the end of the period       | 1,836                      | 941                    | 1,946                       | 1,331                  |

### 42. Post-balance sheet events

There have been no post balance sheet events.

## CORPORATE DATA

|  |   |
|--|---|
| <b>Company name</b>                                | Nippon Sheet Glass Co., Ltd.  |
| <b>Head office</b>                                 | 5-27, Mita 3-chome,<br>Minato-ku, Tokyo 108-6321, Japan<br>Telephone: +81-3-5443-9500       |
| <b>Established</b>                                 | 22 November 1918  |
| <b>Number of permanent employees(consolidated)</b> | 27,371  |
| <b>Number of shares</b>                            | Authorized: 1,775,000,000<br>Issued: 903,550,999  |
| <b>Number of shareholders</b>                      | 75,134  |
| <b>Paid-in capital</b>                             | ¥116,449 million  |
| <b>Stock listing</b>                               | Tokyo (Code: 5202)  |
| <b>Independent auditors</b>                        | Ernst & Young ShinNihon LLC   |
| <b>Transfer agent</b>                              | Sumitomo Mitsui Trust Bank, Limited<br>4-1, Marunouchi 1-chome, Chiyoda-ku,<br>Tokyo, Japan |

## FURTHER INFORMATION

The following information is available from our corporate website: [www.nsg.com](http://www.nsg.com)

- Shareholder information
- Global operations and workforce

In addition to this report, we produce a regular flow of publications intended to provide current and potential investors with as much information about the Group, the industries in which we operate and the organization, strategy, targets and progress of the Group. All of this information is available from our website.

